



[...]

Directie DIO

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Onze referentie
BZ-2019.4440-40

Datum 25 november 2019

Betreft Reactie op uw Wob-verzoek

Geachte [...],

In uw brief van 8 juli 2019, ontvangen op 11 juli 2019, heeft u met een beroep op de Wet openbaarheid van bestuur (hierna: Wob) informatie verzocht over de American Chamber of Commerce.

U vraagt over de periode van 1 januari 2011 tot de datum van indiening van het Wob-verzoek, 8 juli 2019, alle documenten inzake de American Chamber of Commerce in Nederland en de U.S. Chamber of Commerce (USCC), de European Council of American Chamber of Commerce (ECACC) en de EU American Chamber of Commerce.

De door u verzochte informatie omvat:

- "Alle interne communicatie;
- Alle documenten afkomstig van vertegenwoordigers of leden van de American Chamber of Commerce in Nederland, USCC, ECACC en AmCham EU;
- Adviezen, al dan niet intern, al dan niet gevraagd, waaronder juridisch financieel-economische adviezen;
- Alle documenten betreffende communicatie door of namens het Ministerie en door of namens de American Chamber of Commerce, USCC, ECACC en AmCham EU;
- Alle documenten inzake overleg of samenwerkingsverbanden, al dan niet met een officiële status, met leden of vertegenwoordigers van de American Chamber of Commerce in Nederland, USCC, ECACC en AmCham EU."

Hierbij verzoekt u specifiek om American Chamber of Commerce gerelateerde documenten inzake de Nederlandse vertegenwoordigingen in de VS, de EU en België en de Netherlands Council for Trade Promotion (NCH).

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De ontvangst van uw verzoek is per e-mail van 25 juli 2019 bevestigd. In de e-mail van 25 juli 2019 is de beslistermijn met vier weken verdaagd.

Met betrekking tot uw verzoek om informatie bericht ik u als volgt.

Wettelijk kader

Uw verzoek valt onder de reikwijdte van de Wob. Voor de relevante Wob-artikelen verwijs ik u naar de bijlage.

Inventarisatie documenten

Op basis van uw verzoek zijn in totaal 75 documenten aangetroffen. Deze documenten zijn opgenomen in een inventarislijst, die als bijlage 2 bij dit besluit is gevoegd. In dit besluit wordt verwezen naar de corresponderende nummers uit de inventarislijst, zodat per document duidelijk is wat is besloten.

Zienswijzen

Er zijn derde belanghebbenden bij de openbaarmaking van de documenten. Deze derde belanghebbenden zijn in de gelegenheid gesteld hierover hun zienswijze te geven. Daarover heb ik u geïnformeerd bij e-mails van 30 augustus 2019 en 25 september 2019.

De zienswijzen van de derde belanghebbenden heb ik in mijn belangafweging meegenomen.

Besluit

Openbaar

Ik heb besloten het merendeel van de aangetroffen documenten (deels) openbaar te maken op grond van de Wob. In de inventarislijst is aangegeven welke documenten dit betreft. In de inventarisatielijst is tevens aangegeven welke uitzonderingsgronden van de Wob toegepast zijn, indien informatie niet openbaar is gemaakt. Zoals u zult zien, heb ik de artikelen 10, tweede lid, aanhef en onder a, e en g en artikel 11 van de Wob toegepast.

Niet openbaar

Ik heb besloten vier aangetroffen documenten niet openbaar te maken. In deze documenten blijft na weglatting van de informatie die ik weiger op grond van de Wob, geen informatie over de bestuurlijke aangelegenheid over die voor afzonderlijke verstrekking in aanmerking komt.

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Buiten reikwijdte

Het document met nummer 42 en de bijlagen van het document met nummer 9 betreffen reeds openbare informatie. De Wob is niet van toepassing op reeds openbare informatie. Op de inventarisatielijst is dit aangegeven aan de hand van de vermelding "reeds openbaar". Op de inventarisatielijst is eveneens de vindplaats van de reeds openbare informatie vermeld.

Voor de motivering voor het niet openbaar maken van informatie, verwijst ik naar het onderdeel 'Overwegingen' van dit besluit.

Overwegingen

Algemene overweging: openbaarheid t.a.v. een ieder

Allereerst wil ik u wijzen op het volgende. Ingevolge artikel 3, vijfde lid, van de Wob, wordt een verzoek om informatie ingewilligd met inachtneming van het bepaalde in de artikelen 10 en 11 van de Wob.

Het recht op openbaarmaking op grond van de Wob dient uitsluitend het publieke belang van een goede en democratische bestuursvoering. Het komt iedere burger in gelijke mate toe. Daarom kan ten aanzien van de openbaarheid geen onderscheid worden gemaakt naar gelang de persoon of de bedoeling of belangen van de verzoeker. Bij de te verrichten belangenafweging worden dan ook betrokken het algemene belang bij openbaarmaking van de gevraagde informatie en de door de weigeringsgronden te beschermen belangen, maar niet het specifieke belang van de verzoeker.

Evenmin kent de Wob een beperkte vorm van openbaarmaking. Dit betekent dat openbaarmaking van de gevraagde documenten uitsluitend aan u op grond van de Wob niet mogelijk is. Indien ik aan u de betreffende documenten verstrek, moet ik deze ook aan anderen geven indien zij daarom verzoeken. In dat licht vinden de onderstaande belangenafwegingen dan ook plaats.

Betrekkingen van Nederland met andere staten en met internationale organisaties

Op grond van artikel 10, tweede lid, aanhef en onder a, van de Wob blijft verstrekking van informatie achterwege voor zover het belang daarvan niet opweegt tegen het belang van de betrekkingen van Nederland met andere staten en met internationale organisaties.

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Bij (bepaalde passages uit) enkele aangetroffen documenten is het belang van de betrekkingen van Nederland met andere staten of met internationale organisaties in het geding. Dit belang zou kunnen worden geschaad indien de hier bedoelde informatie openbaar wordt gemaakt.

Met deze uitzonderingsgrond wordt blijkens de bepaling beoogd te voorkomen dat de wettelijke plicht tot het verstrekken van informatie tot gevolg zou hebben dat de Nederlandse internationale betrekkingen schade zouden lijden. Voor de toepassing van deze bepaling is het niet noodzakelijk dat men een verslechtering van de goede betrekkingen als zodanig met ander landen of internationale organisaties voorziet. Voldoende is dat met het verschaffen van informatie wordt voorzien dat het internationale contact op bepaalde punten stroever zal gaan lopen, met als gevolg bijvoorbeeld dat het onderhouden van diplomatieke betrekkingen, of het voeren van bilateraal of multilateraal overleg met deze landen of internationale organisaties, moeilijker zou gaan dan voorheen, of dat men in deze landen of internationale organisaties minder geneigd zou zijn tot het verstrekken van bepaalde gegevens dan voorheen. Dit belang zou kunnen worden geschaad indien de hier bedoelde informatie openbaar wordt gemaakt. Ik ben van oordeel dat dit belang zwaarder moet wegen dan het belang van openbaarheid.

Het betreft hier documenten waarin beleidsopvattingen van vertegenwoordigers van landen, het internationale bedrijfsleven en internationale organisaties over internationale handelsbelangen en handelsakkoorden worden weergegeven. Het zou de betrekkingen met de betrokken landen, het internationale bedrijfsleven en de betrokken internationale organisaties schaden wanneer deze informatie openbaar wordt gemaakt. Dit zou de noodzakelijke vertrouwelijkheid en effectiviteit van het diplomatieke verkeer en bilateraal en multilateraal overleg ondermijnen. Afwegende het belang van de internationale betrekkingen en het publieke belang bij openbaarmaking, acht ik het belang van de internationale betrekkingen zwaarder wegen. Ik heb daarom besloten de desbetreffende informatie niet openbaar te maken.

Op de inventarisatielijst en in de gedeeltelijk openbaar gemaakte

documenten, heb ik de toepassing van artikel 10, tweede lid aanhef en onder a, van de Wob aangegeven met de code "10.2.a" als notatiewijze.

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De eerbiediging van de persoonlijke levenssfeer

Op grond van artikel 10, tweede lid, aanhef en onder e, van de Wob blijft verstrekking van informatie achterwege voor zover het belang daarvan niet opweegt tegen het belang dat de persoonlijke levenssfeer wordt geëerbiedigd.

In de aangetroffen documenten staan persoonsgegevens. Dit betreft namen, e-mailadressen en telefoonnummers. Deze gegevens maak ik niet openbaar. Ik ben van oordeel dat ten aanzien van de genoemde persoonsgegevens de privacy van betrokkenen prevaleert boven het belang van openbaarmaking. Hierbij heb ik in de beoordeling meegewogen of de betrokken personen vanuit hun functie regelmatig in de openbaarheid treden. De genoemde persoonsgegevens heb ik verwijderd uit de documenten.

Uit de documenten heb ik ook handtekeningen en parafen verwijderd. Dit heb ik onder andere gedaan met het oog op het voorkomen van identiteitsfraude. Ik ben van oordeel dit belang zwaarder weegt dan het belang van openbaarheid.

Op de inventarisatielijst en in de gedeeltelijk openbaar gemaakte documenten, heb ik de toepassing van artikel 10, tweede lid aanhef en onder e, van de Wob aangegeven met de code '10.2.e' als notatiewijze.

Het voorkomen van onevenredige bevoordeling of benadeling

Op grond van artikel 10, tweede lid, aanhef en onder g, van de Wob blijft verstrekking van informatie achterwege voor zover het belang daarvan niet opweegt tegen het belang van het voorkomen van onevenredige bevoordeling of benadeling van bij de aangelegenheid betrokken natuurlijke personen of rechtspersonen dan wel van derden.

Openbaarmaking van bepaalde (passages uit) documenten zou naar mijn oordeel leiden tot onevenredige benadeling van de organisatie(s) waar deze informatie betrekking op heeft. Gelet op de aard en inhoud van die (passages uit) documenten staat artikel 10, tweede lid, aanhef en onder g, van de Wob aan openbaarmaking in de weg. Het betreft informatie neergelegd in documenten die is opgesteld in het kader van belangenbehartiging van het internationale bedrijfsleven.

Met het oog op een effectieve uitvoering van de werkzaamheden van de American Chamber of Commerce is het noodzakelijk dat de informatie in

de genoemde documenten (ook in de toekomst) op vertrouwelijke basis gedeeld kan worden tussen de betrokken partijen. Het belang van de American Chamber of Commerce zou onevenredig nadeel ondervinden wanneer de vertrouwelijkheid van deze informatie niet kan worden gegarandeerd. Daarmee bestaat het risico dat het openhartig en effectief communiceren wordt gehinderd. Door openbaarmaking van de betreffende (passages uit) documenten komt het goed functioneren van American Chamber of Commerce in het geding. Openbaarmaking zou er namelijk toe leiden dat de rol die de American Chamber of Commerce vervult voor het internationale bedrijfsleven in het gedrang komt en zelfs onmogelijk wordt.

Gelet op het voorgaande ben ik van oordeel dat het voorkomen van onevenredige benadering zwaarder weegt dan het belang van openbaarheid. Daarom maak ik de betreffende informatie niet openbaar op grond van artikel 10, tweede lid, aanhef en onder g, van de Wob.

Op de inventarislijst en in de gedeeltelijk openbaar gemaakte documenten is toepassing van deze uitzonderingsgrond aangegeven met de aanduiding "10.2.g".

Persoonlijke beleidsopvattingen in een stuk voor intern beraad

Artikel 11, eerste lid, van de Wob bepaalt dat in geval van een verzoek om informatie uit documenten, opgesteld ten behoeve van intern beraad, geen informatie wordt verstrekt over daarin opgenomen persoonlijke beleidsopvattingen.

Uit de wetsgeschiedenis blijkt dat onder het begrip "documenten opgesteld ten behoeve van intern beraad" onder meer moeten worden begrepen: nota's van ambtenaren en hun politieke en ambtelijk leidinggevenden, correspondentie tussen de onderdelen van een ministerie en tussen ministeries onderling, concepten van stukken, agenda's, notulen, samenvattingen en conclusies van interne besprekingen en rapporten van ambtelijke adviescommissies. Ten aanzien van deze stukken moet van de bedoeling om ze als stukken voor intern beraad beschouwd te zien, uitdrukkelijk blijken of men moet deze bedoeling redelijkerwijs kunnen vermoeden. Deze beperking op de informatieverplichting is in de Wob opgenomen omdat een ongehinderde bijdrage van ambtenaren en van hen die van buiten bij het intern beraad zijn betrokken bij de beleidsvorming en -voorbereiding gewaarborgd moet zijn. Zij moeten in alle openhartigheid onderling en met bewindspersonen kunnen communiceren. Staatsrechtelijk zijn slechts de standpunten die het bestuursorgaan voor zijn rekening wil nemen relevant.

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Onder persoonlijke beleidsopvattingen worden verstaan: meningen, opinies, commentaren, voorstellen, conclusies met de daartoe aangevoerde argumenten.

Een aantal aangetroffen documenten is opgesteld ten behoeve van intern beraad en bevatten persoonlijke beleidsopvattingen. Dit betreft beleidsopvattingen over het Nederlandse vestigingsklimaat voor het internationale bedrijfsleven en beleidsopvattingen op economisch terrein. Ik verstrek over deze persoonlijke beleidsopvattingen geen informatie.

Ik acht het niet in het belang van een goede en democratische bestuursvoering indien de standpunten van ambtenaren zelfstandig worden betrokken in de publieke discussie. Ik zie dan ook geen aanleiding om met toepassing van artikel 11, tweede lid, van de Wob in niet tot personen herleidbare vorm informatie te verstrekken over deze persoonlijke beleidsopvattingen.

Op de inventarisatielijst en in de gedeeltelijk openbaar gemaakte documenten, heb ik de toepassing van artikel 11, eerste lid, van de Wob aangegeven met de code '11' als notatiwijze.

Wijze van openbaarmaking en plaatsing op internet

De documenten die door mij openbaar worden gemaakt op grond van de Wob, treft u bij dit besluit in kopie aan. De openbaar gemaakte documenten en dit besluit worden geplaatst op www.rijksoverheid.nl, zodat ze voor een ieder beschikbaar zijn.

Mocht u naar aanleiding van dit besluit vragen hebben, kunt u contact opnemen met de directie (DIO).

De minister voor Buitenlandse Handel en Ontwikkelingssamenwerking>, voor deze,

de directeur Internationaal Ondernemen,

André Driessen

Tegen dit besluit kunt u binnen zes weken na de dag waarop dit is bekend gemaakt een bezwaarschrift indienen, gericht aan de minister voor Buitenlandse Handel en Ontwikkelingssamenwerking, t.a.v. DIO, postbus 20061, 2500 EB Den Haag.

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Bijlage 1 – Relevante artikelen uit de Wob

Artikel 3

1. Een ieder kan een verzoek om informatie neergelegd in documenten over een bestuurlijke aangelegenheid richten tot een bestuursorgaan of een onder verantwoordelijkheid van een bestuursorgaan werkzame instelling, dienst of bedrijf.
2. De verzoeker vermeldt bij zijn verzoek de bestuurlijke aangelegenheid of het daarop betrekking hebbend document, waarover hij informatie wenst te ontvangen.
3. De verzoeker behoeft bij zijn verzoek geen belang te stellen.
4. Indien een verzoek te algemeen geformuleerd is, verzoekt het bestuursorgaan de verzoeker zo spoedig mogelijk om zijn verzoek te preciseren en is het hem daarbij behulpzaam.
5. Een verzoek om informatie wordt ingewilligd met inachtneming van het bepaalde in de artikelen 10 en 11.

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Artikel 10

1. Het verstrekken van informatie ingevolge deze wet blijft achterwege voor zover dit:
 - a. de eenheid van de Kroon in gevaar zou kunnen brengen;
 - b. de veiligheid van de Staat zou kunnen schaden;
 - c. bedrijfs- en fabricagegegevens betreft, die door natuurlijke personen of rechtspersonen vertrouwelijk aan de overheid zijn meegelekt;
 - d. persoonsgegevens betreft als bedoeld in paragraaf 2 van hoofdstuk 2 van de Wet bescherming persoonsgegevens, tenzij de verstrekking kennelijk geen inbreuk op de persoonlijke levenssfeer maakt.
2. Het verstrekken van informatie ingevolge deze wet blijft eveneens achterwege voor zover het belang daarvan niet opweegt tegen de volgende belangen:
 - a. de betrekkingen van Nederland met andere staten en met internationale organisaties;
 - b. de economische of financiële belangen van de Staat, de andere publiekrechtelijke lichamen of de in artikel 1a, onder c en d, bedoelde bestuursorganen;
 - c. de opsporing en vervolging van strafbare feiten;
 - d. inspectie, controle en toezicht door bestuursorganen;
 - e. de eerbiediging van de persoonlijke levenssfeer;
 - f. het belang, dat de geadresseerde erbij heeft als eerste kennis te kunnen nemen van de informatie;
 - g. het voorkomen van onevenredige bevoordeling of benadeling van bij de aangelegenheid betrokken natuurlijke personen of rechtspersonen dan wel van derden.

[...]

Artikel 11

1. In geval van een verzoek om informatie uit documenten, opgesteld ten behoeve van intern beraad, wordt geen informatie verstrekken over daarin opgenomen persoonlijke beleidsopvattingen.
2. Over persoonlijke beleidsopvattingen kan met het oog op een goede en democratische bestuursvoering informatie worden verstrekken in niet tot personen herleidbare vorm. Indien degene die deze opvattingen heeft geuit of zich erachter heeft gesteld, daarmee heeft ingestemd, kan de informatie in tot personen herleidbare vorm worden verstrekken.
3. Met betrekking tot adviezen van een ambtelijke of gemengd samengestelde adviescommissie kan het verstrekken van informatie over de daarin opgenomen persoonlijke beleidsopvattingen plaatsvinden, indien het voornemen daartoe door het

bestuursorgaan dat het rechtstreeks aangaat aan de leden van de adviescommissie voor de aanvang van hun werkzaamheden kenbaar is gemaakt.

4. In afwijking van het eerste lid wordt bij milieu-informatie het belang van de bescherming van de persoonlijke beleidsopvattingen afgewogen tegen het belang van openbaarmaking. Informatie over persoonlijke beleidsopvattingen kan worden verstrekt in niet tot personen herleidbare vorm. Het tweede lid, tweede volzin, is van overeenkomstige toepassing.

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Bijlage 2 – Inventarislijst

Inventarislijst WOB American Chamber of Commerce		Datum	Document	Beoordeling	Uitzonderingsgronden
Bestandaanma en -nummer					
01 AmCham 50th anniversary en verzoek schrijven voorwoord	20110713	Brief	Deels openbaar	10.2.e	
02 Nota aan SG over Uitnodiging diner AmCham 31 oktober 2011	20110909	Nota	Deels openbaar	10.2.e	11
03 Brief American Chamber of Commerce	20111013	Brief	Deels openbaar	10.2.e	
04 American Chamber of Commerce Going for Gold Dinner Series	20120116	Brief	Deels openbaar	10.2.e	
05 Nota aan M Going for Gold Dinner	20120201	Nota	Deels openbaar	10.2.e	11
06 US Chamber of Commerce Conference Joint Statement	20120312	Statement	Openbaar		
07 Nota aan M Going for Gold Dinners	20120316	Nota	Deels openbaar	10.2.e	11
08 US Chamber of Commerce Conference	20120322	Emailwisseling	Deels openbaar	10.2.e	11 10.2.a
09 US Chamber of Commerce Conference TBA Statement	20120322	Statement	Openbaar	De bijlagen zijn reeds openbaar	
10 USCCF Amsterdam Circular Economy Delegation Tour	20190909	Programma	Openbaar		
11 Brief AmCham ontrent ontslag	20120628	Brief	Niet openbaar	10.2.e	
12 Behandelmap Kennismaking Patrick Mikkelsen	20120628	Brief	Deels openbaar	10.2.e	
13 Uitnodiging Going for Gold Dinner	20120927	Uitnodiging	Deels openbaar	10.2.e	
14 Nota Inzake Kennismaking nieuwe Executive Director	20121011	Nota	Deels openbaar	10.2.e	11 10.2.a 10.2.g
15 Nota Going for Gold Dinner AmCham op 26 november	20121114	Nota	Deels openbaar	10.2.e	11
16 Conceptspeech Going for Gold	20121126	Speech	Deels openbaar	10.2.e	
17 Brief AmCham Priority Points 2013	20130627	Brief	Deels openbaar	10.2.e	
18 AmCham Beantwoording Brief Priority Points 2013	20130715	Brief	Deels openbaar	10.2.e	11
19 Brief AmCham Priority Points 2014	20140311	Brief	Deels openbaar	10.2.e	
20 Memo AmCham Priority Points 2014	20140611	Memo	Deels openbaar	10.2.e	11
21 Gespreksvoorbereiding American Chamber of Commerce	20140925	Gespreksvoorbereiding	Deels openbaar		11
22 Brief AmCham Priority Points 2015 - M	20150526	Brief	Deels openbaar	10.2.e	
23 Brief AmCham Priority Points 2015 - R	20150526	Brief	Deels openbaar	10.2.e	
24 Memo AmCham Priority Points 2015 - M	20150610	Memo	Deels openbaar	10.2.e	11
25 Memo AmCham Priority Points 2015 - R	20150610	Memo	Deels openbaar	10.2.e	11
26 Meeting request Healthcare Committee	20151006	Emailwisseling	Deels openbaar	10.2.e	
27 AmCham EU calls for a more strategic use of procurement	20151204	Emailwisseling	Deels openbaar	10.2.e	
28 Participation Healthcare Stakeholder Forum	20151207	Emailwisseling	Deels openbaar	10.2.e	
29 Antwoord participation Healthcare Stakeholder Forum	20151208	Emailwisseling	Deels openbaar	10.2.e	
30 Invitation as guest speaker	20160111	Emailwisseling	Deels openbaar	10.2.e	
31 Final reminder medical devices	20160219	Emailwisseling	Deels openbaar	10.2.e	
32 Informatieve meeting MD IVD regulations	20160420	Emailwisseling	Deels openbaar	10.2.e	
33 AmCham NL investeringsklimaat	20160526	Brief	Deels openbaar	10.2.e	
34 Proposal for meeting with AmCham EU on Brexit	20170208	Emailwisseling	Deels openbaar	10.2.e	
35 Gespreksaanpakking CDP ontbijt US Chamber of Commerce	20170404	Gespreksaanpakking	Niet openbaar	10.2.e	11 10.2.a
36 Invitation as guest speaker at AmCham EU - 16 January	20180109	Emailwisseling	Deels openbaar	10.2.e	
37 Invitation to Prime Minister Mark Rutte	20180116	Brief	Deels openbaar	10.2.e	
38 Meeting AmCham EU on CMD revision	20180119	Emailwisseling	Deels openbaar	10.2.e	
39 VIP Networking Event Invitation Updated	20180216	Uitnodiging	Openbaar		
40 Speaker invitation AmCham EU event Brexit	20180220	Emailwisseling	Deels openbaar	10.2.e	
41 US asset management concern about BRRD	20180327	Emailwisseling	Deels openbaar	10.2.e	
42 TecGlobal Speaker List	20180410	Sprekerslijst	Reeds openbaar		
43 TecGlobal Event Package	20180410	Programma	Openbaar		
44 Gespreksaanpakking CDP ontbijt US Chamber of Commerce	20180510	Gespreksaanpakking	Niet openbaar	10.2.e	11 10.2.a
45 May 2018 Europe Delegation - Itinerary	20180525	Programma	Deels openbaar	10.2.e	
46 Expertgroep Data	20180531	Emailwisseling	Deels openbaar	10.2.e	11
47 New AmCham EU Brexit paper and meeting request	20180710	Emailwisseling	Deels openbaar	10.2.e	
48 Eventfiche AVVN - MP - US Chamber of Commerce	20180823	Fiche	Niet openbaar	10.2.e	11 10.2.a
49 Invitation as guest speaker	20180903	Emailwisseling	Deels openbaar	10.2.e	
50 AmCham EU meeting request - 14 November	20180907	Emailwisseling	Deels openbaar	10.2.e	
51 Strengthening MS cooperation on HTA	20180911	Emailwisseling	Deels openbaar	10.2.e	
52 Europe's future at stake	20180913	Uitnodiging	Deels openbaar	10.2.e	
53 Protocolfiche MP Chamber of Commerce	20180921	Fiche	Deels openbaar	10.2.e	
54 Meeting this morning - European Defence Fund	20181012	Emailwisseling	Deels openbaar	10.2.e	
55 Invitation as guest speaker in November	20181022	Emailwisseling	Deels openbaar	10.2.e	
56 Registration - A transatlantic conversation	20181023	Emailwisseling	Deels openbaar	10.2.e	
57 Meeting 14 november	20181114	Deelnemerslijst	Deels openbaar	10.2.e	
58 Verslag AmCham EU meeting - 14 november 2018	20181115	Verslag	Deels openbaar	10.2.e	10.2.g
59 AmCham EU security and defence committee meeting	20181119	Emailwisseling	Deels openbaar	10.2.e	
60 Letter to Hartwig Löger on IFR third-country equivalence	20181128	Brief	Deels openbaar	10.2.e	
61 Invitation Ambassador Sonland's Holiday Party	20181128	Emailwisseling	Deels openbaar	10.2.e	
62 Emailwisseling m.b.t. brief Löger	20181129	Emailwisseling	Deels openbaar	10.2.e	
63 AmCham EU on SPC waiver - HE Mr. Ronald van Roeden	20190115	Brief	Deels openbaar	10.2.e	
64 Emailwisseling m.b.t. brief AmCham EU on SPC waiver	20190115	Emailwisseling	Deels openbaar	10.2.e	
65 Meeting with AmCham EU on Brexit	20190125	Emailwisseling	Deels openbaar	10.2.e	
66 AmCham EU Position on Fighting Terrorist Content Online	20190128	Emailwisseling	Deels openbaar	10.2.e	11
67 AmCham EU Meeting to discuss EU Cybersecurity Centres Proposal	20190218	Emailwisseling	Deels openbaar	10.2.e	
68 Toward a digitalised Single Market 2019-2024	20190228	Emailwisseling	Deels openbaar	10.2.e	
69 Felicitatie CDP	20190415	Brief	Deels openbaar	10.2.e	
70 AmCham EU Position on The Hague Convention	20190415	Emailwisseling	Deels openbaar	10.2.e	11
71 Invitation value of IP	20190418	Emailwisseling	Deels openbaar	10.2.e	
72 Tijdslijn GES2019 Dinner	20190604	Tijdslijn	Deels openbaar	10.2.e	
73 Meeting oktober 2019	20190621	Emailwisseling	Deels openbaar	10.2.e	
74 Meeting with AmCham EU customs and trade facilitating Committee	20190701	Emailwisseling	Deels openbaar	10.2.e	
75 Speaker invitation AmCham EU event	20180221	Emailwisseling	Deels openbaar	10.2.e	

Vindplaats

Bijlagen van document 09:
<https://www.businesseurope.eu/publications/transatlantic-business-association-statement-high-level-working-group-jobs-and-growth>
document 42
<https://www.uschamber.com/event/tecglobal>

20-7-2011



→ 10

14/7/2011

His Excellency Maxime Verhagen
Minister of Economic Affairs, Agriculture & Innovation
Ministry of Economic Affairs, Agriculture & Innovation
P.O. Box 20101
2500 EC The Hague

July 13, 2011

Excellency:

The American Chamber of Commerce in the Netherlands (AmCham) will be celebrating its 50th anniversary in the second half of 2011.

For this occasion a special edition of AmCham News will be published that will focus on the history of the Chamber and US investment in the Netherlands over the past 50 years. We expect this special edition to be about 50 pages of text and illustrations covering the events that have surrounded the last half century of Netherlands/American economic relations.

We respectfully ask if you would consent to writing a brief foreword for this edition of AmCham News (about 150-200 words) - a congratulatory note reflecting on the semicentennial of the AmCham and the close economic ties the United States and the Netherland enjoy. As an example of what the layout will approximately be, enclosed is a foreword written by one of your predecessors for an earlier publication of ours. The printer's deadline is the first week in September.

We hope you will consent to this request. Should you have any questions please direct them to [REDACTED]

Sincerely yours,

Riëtte Blacquière
Executive Director

American Chamber of Commerce in the Netherlands

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*
SCAN
01 / 0000137709



INTRODUCTIONS

MINISTER'S MESSAGE

Karen van Gennip
Minister for Foreign Trade



Dear friends,

The United States of America and the Netherlands have for centuries enjoyed cordial ties, in terms of our politics, culture and economy. Our friendship is based on shared values. Our countries have a long-lasting, democratic tradition, the same international orientation, and a belief in free trade and the open market. Our mentalities are also very similar. Both Americans and the Dutch share a no-nonsense attitude and take a direct approach in reaching our objectives.

Why is this? As a seafaring nation, the Dutch have traditionally gazed across the ocean. Over to the other side. The sea is the Dutch equivalent of the American Frontier. And this is why the people of the Netherlands have an Atlantic Orientation, both literally and metaphorically. The Netherlands is a truly European country. Thanks to our strategic location at the delta of some of Europe's most significant waterways, we have the whole of Western Europe at our back door. This is why one of the smallest countries in the world (The Netherlands is about the same size as Maryland), is home to the largest port in the world: Rotterdam. The Netherlands is and will remain 'the gateway to Europe'.

It is not just our countries that are on friendly terms. After living and working in Silicon Valley for two years, I too have a personal bond with the United States. As well as treasuring fond memories of my time there, I also made some good friends. I try to keep up those friendships. If you don't, even the best of them can fade away.

As Minister for Foreign Trade, my opinion is no different. The US is the largest foreign investor in the Netherlands. In 2003, America invested as much in the Netherlands as it did in the whole of Asia. In turn, the Netherlands is the third largest investor in the United States. But this does not mean we should take each other for granted. We should do our best to maintain a warm relationship, also from an economic viewpoint. If only because it is easier to keep old friends, than it is to make new ones. Easier to build on existing markets, than to gain control of emerging ones. This is why my ministry is developing new policies to further expand US-Dutch cooperation regarding the economy.

The Trade Directory has long offered a valuable insight into economic relations between the United States and the Netherlands. This fifteenth edition will be no exception in that the Trade Directory not only reflects, but also contributes to the rewarding cooperation between our countries.



180

102e



Document 2

Ministerie van Economische Zaken,
Landbouw en Innovatie

TER BESLUITVORMING

Aan
de Secretaris-generaal

→ retour 10
zic opm 56
~~cc 56 / 10~~

nota

Diner AmCham op 31 oktober 2011

**Directoraat-generaal
Internationale Betrekkingen**
Directie Internationaal
Ondernemen

Auteur
102e

Aanleverpunt
F/439
1026

Datum

Notanummer

IB/IO / 11135478

Information
12e

Bijlage(n)
16/g telefonisch
doorgewerkt

Medeparaaf

Paraaf
S.J.H. Smith
DGIB

Paraaf

Medeparaaf

Medenparaaf

Aanleiding

50th Anniversary Business Dinner van AmCham, op maandag 31 oktober a.s. in Amsterdam. Minister Verhagen is verhinderd om als eregast en spreker aanwezig te zijn. AmCham zou u nu graag uitnodigen.

Ter besluitvorming

Verdeelactivering
De vraag aan u is of u wilt deelnemen aan dit diner.

Ik geef u daarbij mee dat:

- in uw agenda op 31 oktober a.s. reeds een werkbezoek staat gepland.
 - u de week erna, op 9 november, optreedt als keynote speaker voor de afdeling Brabant van AmCham bij Dinalog in Breda.
 - de minister eerder dit jaar op een event van AmCham sprak en de organisatie recent een voorwoord van de minister heeft ontvangen voor de speciale editie van AmCham News t.g.v. het 50-jarig bestaan.

Toelichting

Nvt

102e

Ontvangen BBR

Pagina 1 van 1

14-10-2011
17-10-2011



11150903

102e

Document 3

Ministerie van Economische Zaken,
Landbouw en Innovatie
T.a.v. De heer M. Verhagen,
minister van Economische zaken
Postbus 20101
2500 EC Den Haag

Amsterdam, 13 oktober 2011

Betreft: AmCham commentaar op het wetsvoorstel Belastingplan 2012

Excellentie,

Bijgevoegd treft u een kopie van de brief (inclusief een tweetal bijlagen) als verzonden namens de Tax Committee van de American Chamber of Commerce met hierin commentaar op het wetsvoorstel Belastingplan 2012.

Het origineel is vandaag bij de Vaste Commissie van de Tweede Kamer der Staten-Generaal afgegeven.

Hoogachtend,

102e

Wouter A. Paardekooper
Chairman van de Tax Committee

* SCAN 01 / 000012968 *

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Vaste Commissie voor Financiën van de
Tweede Kamer der Staten-Generaal

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Postbus 20018
2500 EA Den Haag

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E-mail: 102 e

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Amsterdam, 13 oktober 2011

Betreft: Commentaar van de Tax Committee van The American Chamber of Commerce (de "AmCham") op het wetsvoorstel Belastingplan 2012

Geachte leden van de Commissie,

De AmCham is een ledenorganisatie van bedrijven en personen die betrokken zijn bij investeringen en handel tussen de Verenigde Staten en Nederland. Nederland is een belangrijke bestemming voor Amerikaanse investeerders. Amerikaanse bedrijven in Nederland verschaffen direct en indirect werkgelegenheid aan ongeveer 500.000 mensen. Al vele jaren probeert AmCham een bijdrage te leveren aan het Nederlandse investeringsklimaat via de publicatie van de "Investors' Agenda of Priority Points". Veel van deze Priority Points hebben betrekking op de aantrekkelijkheid van Nederland als vestigingsplaats voor (regionale) hoofdkantoren ("tweede thuisland voor multinationale ondernemingen"). Een kopie van deze Priority Points is als bijlage toegevoegd.

De Tax Committee van de AmCham heeft kennisgenomen van het wetsvoorstel Belastingplan 2012. Graag maken wij van de gelegenheid gebruik om enkele opmerkingen van algemene en van meer technische aard te maken.

Wij verzoeken u deze opmerkingen in uw overwegingen te betrekken en bevelen u aan de Staatssecretaris om een reactie te vragen.

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1. Algemeen – het Nederlands Vestigingsklimaat

De leden van de AmCham hechten veel waarde aan een stabiel fiscaal systeem dat consistent, voorspelbaar en eenvoudig is. De AmCham dringt aan op grote terughoudendheid in verstrekkende wijzigingen in het fiscale systeem tenzij deze een duidelijke verbetering of vereenvoudiging met zich meebrengen. De AmCham benadrukt voorts dat het voor de reputatie van het Nederlandse investeringsklimaat van cruciaal belang is om nieuwe regelgeving te introduceren met eerbiedigende werking voor bestaande situaties, vooral waar het gaat om investeringsbeslissingen die gericht zijn op de lange termijn. In dit kader onderschrijft de AmCham de voorgestelde overgangsregeling op grond waarvan de renteaftrekbeperking voor overnameholdings niet van toepassing is op overnames (en daarmee verband houdende financiering) van voor 1 januari 2012.

De AmCham constateert echter ook dat de herintroductie van artikel 15ad Wet Vpb, welk artikel in 2007 bewust is geschrapt uit de Wet Vpb, niet bijdraagt aan de stabiliteit en voorspelbaarheid van het Nederlandse belastingstelsel. Ook maakt herintroductie van deze bepaling de huidige, ingewikkelde wetgeving op het gebied van renteaftrekbeperkingen meer complex.

Zoals uiteengezet in onze brief aan de Staatssecretaris van Financiën d.d. 10 mei 2011 over de op 14 april 2011 gepubliceerde Fiscale Agenda, waarvan een kopie als bijlage is toegevoegd, blijft de AmCham van mening dat de aftrekbeperking voor overnameholdings niet moet gelden voor derdenleningen welke per definitie zakelijk zijn. Daarnaast heeft een aftrekbeperking voor derdenleningen economische dubbele belastingheffing tot gevolg welke vanuit conceptueel oogpunt vermeden zou moeten worden.

Voorts merken wij op dat het lastig is om de herintroductie van de renteaftrekbeperking voor overnameholdings los te zien van het voorstel renteaftrekbeperking voor deelnemingsrente dat, zo begrijpen wij, binnenkort zal worden gepubliceerd. De AmCham is geen voorstander om bovenop de bestaande renteaftrekbeperkingen en de aangekondigde maatregelen aangaande de overnameholding nog een additionele "Bosal" aftrekbeperking te stapelen. Dat maakt de wetgeving nog meer complex en resulteert in "overkill". De AmCham is van mening dat mogelijk misbruik van de deelnemingsrente ook kan worden voorkomen met bestaande instrumenten (artikel 10a anti-erosie bepalingen en 10d onderkapitalisatie). We verwijzen naar onze brief d.d. 10 mei 2011 voor een nadere toelichting.

Met betrekking tot de introductie van een objectvrijstelling voor vaste inrichtingen constateren wij dat het elimineren van de mogelijkheid om direct verliezen van buitenlandse vaste inrichtingen te verrekenen met Nederlandse winst (met een inhaaleffect bij latere winst) geen positief effect heeft op het Nederlandse vestigingsklimaat. Met de mogelijkheid om direct verliezen te verrekenen van buitenlandse vaste inrichtingen heeft Nederland een unieke faciliteit die het goed doet in vergelijking met andere landen.



De AmCham pleit er dan ook voor om in de objectvrijstelling een soortgelijke faciliteit te introduceren, gestoeld op de voet van artikel 13ca Wet Vpb (oud), op grond waarvan in ieder geval opstartverliezen van een buitenlandse onderneming tijdelijk ten laste van de Nederlandse winst kunnen worden gebracht.

De maatregelen op het gebied van de renteaftrekbeperking voor de overnameholding en de objectvrijstelling maken het Nederlandse fiscale klimaat beduidend minder concurrent. Dit is geen goede ontwikkeling in het licht van de sterk toenemende internationale concurrentie om bedrijfsactiviteiten van in andere landen gevestigde multinationals aan te trekken. De introductie van een renteaftrekbeperking voor deelnemingsrente zal Nederland op grote achterstand zetten in de vergelijkingen met andere Europese landen waar deze rente wel in aftrek komt. Negatieve effecten voor het Nederlandse investeringsklimaat zijn dan onontkoombaar.

2. Beperking Renteaftrek Overnameholdings

De AmCham meent dat het voorgestelde artikel 15ad een aantal onevenwichtigheden bovat die er toe kunnen leiden dat op welhaast willekeurige wijze de renteaftrek door toepassing van dit artikel kan worden getroffen. Specifiek meent de AmCham dat, indien artikel 15ad wordt ingevoerd, de volgende knelpunten in ieder geval dienen te worden opgelost:

- a. In artikel 15ad, lid 5, wordt voor het bepalen van het teveel aan vreemd vermogen geen rekening gehouden met (bestaande) rentedragende vorderingen. Dit kan eenvoudig tot onbedoelde uitkomsten leiden. Indien, bijvoorbeeld, een moedermaatschappij, ook voorafgaande aan de overname, tevens een financieringsfunctie binnen het concern verricht, wordt onder de voorgestelde tekst het volle bedrag van daaraan gerelateerde uitstaande schulden meegenomen in de berekening van het teveel aan vreemd vermogen. Gevolg hiervan kan zijn dat de gehele overnamerente in aftrek wordt beperkt terwijl de overname als zodanig niet excessief met vreemd vermogen is gefinancierd (zie ter illustratie cijfervoerbeeld 1 dat als bijlage is toegevoegd). De AmCham stelt voor om de bepaling van lid 5 zo aan te passen dat wordt verwezen naar het saldo van de rentedragende vorderingen en schulden, zoals dit thans ook in artikel 10d, lid 4, tweede volzin is bepaald.
- b. Ingevolge artikel 15ad, lid 6, vinden een aantal correcties plaats op het fiscale eigen vermogen zoals dit bij de bepaling van het teveel aan vreemd vermogen in aanmerking wordt genomen. Volgens letter a, wordt het eigen vermogen verminderd met de boekwaarde van de niet-gevoegde deelnemingen. En volgens letter c, wordt het eigen vermogen – kort gezegd – vermeerderd met de goodwill van de overgenomen maatschappij.

Als gevolg van de vermindering van het eigen vermogen met de boekwaarde van de niet-gevoegde deelnemingen kan ook bij reële financieringsverhoudingen het eigen vermogen zover dalen dat geen of nagenoeg geen ruimte meer bestaat voor aftrek van rente op leningen voor binnenlandse overnames. De AmCham meent dat hiermee op verkapte wijze reeds een vorm van "Bosal" renteaftrekbeperking in artikel 15ad is geïncorporeerd. Dit acht zij niet wenselijk, ook niet gezien de op verzoek van het kabinet geschreven opinie van de voorzitter van het Topteam Hoofdkantoren over de aftrek van deelnemingsrente d.d. 17 juni 2011 en de nog lopende discussie op dit punt (zie ook het Nader rapport inzake het Belastingplan 2012). Ook meent de AmCham dat, aangezien binnenlandse deelnemingen wel in een fiscale eenheid kunnen worden opgenomen, en buitenlandse deelnemingen niet, er grote twijfel is of deze bepaling vanuit EU-rechtelijk perspectief wel toelaatbaar is. De AmCham stelt voor letter a, te schrappen, dan wel voor de eliminatie van buitenlandse deelnemingen min of meer dezelfde methodiek toe te passen als voor overgenomen en gevoegde maatschappijen: in het eerste jaar geen vermindering van het eigen vermogen, in het tweede jaar een vermindering van 10% van de kostprijs van de deelneming, in het derde jaar 20% etc.

- c. Bij de bepaling van het teveel aan vreemd vermogen wordt op grond van lid 5, gekeken naar de schulden van de gehele fiscale eenheid (na overname). Als gevolg hiervan kan de situatie zich voordoen dat een overname van een deelneming die voor operationele activiteiten zelf reeds vreemd vermogen heeft aangetrokken, de renteaftrek binnen fiscale eenheid volledig wordt beperkt. Een voorbeeld hiervan is de overname van een deelneming die een eigen pand bezit, (gedeeltelijk) gefinancierd met vreemd vermogen (ook hier is ter illustratie een cijfervoorbeeld 2 bijgevoegd), ten opzichte van een deelneming die een pand huurt. De ene overname wordt dan getroffen door artikel 15ad, en de andere niet (of in mindere mate), terwijl op geen enkele wijze sprake hoeft te zijn van overmatige financiering. De AmCham stelt dan ook voor om voor de bepaling van het teveel aan vreemd vermogen, het vreemd vermogen van de verworven maatschappij buiten aanmerking te laten.
- d. Naast bovenstaande specifieke punten lijkt het vrij aannemelijk dat er ook andere situaties denkbaar zijn waarbij artikel 15ad van toepassing wordt, zonder dat sprake is van excessieve financiering. Dit zal in de praktijk snel duidelijker worden. Tenelnde hier rekening mee te houden verzoekt de AmCham in artikel 15ad een algemene tegenbewijsmogelijkheid op te nemen.

3. Wijziging 30%-Regeling en Gevolgen voor Internationale Docenten

De AmCham kan op zich begrip opbrengen voor de voorgestelde wijzigingen van de 30%-regeling om onbedoeld gebruik in te dammen. De introductie van een salarismnorm waarmee het "specifieke deskundigheid" criterium voortaan wordt ingevuld heeft echter bijzonder nadelige gevolgen voor docenten van internationale scholen. Deze groep buitenlandse werknemers is altijd aangewezen als een groep die "veelal aan de vereiste specifieke deskundigheid" voldoet, waarbij tevens kan worden aangenomen dat hun deskundigheid op de Nederlandse arbeidsmarkt schaars aanwezig is (Besluit 29 mei 1995, nr. DB95/119M). Het lijkt dan ook uitgesloten dat het "onbedoeld gebruik" ziet op deze groep buitenlandse werknemers.

Door de introductie van de salarismnorm zal het overgrote deel van de docenten op internationale scholen, kennismigranten bij uitstek, echter niet meer in aanmerking komen voor de 30%-regeling. Dit heeft tot gevolg dat de internationale scholen in Nederland meer moeite zullen hebben om hooggekwalificeerde docenten uit het buitenland te werven. Dit kan nadelige gevolgen hebben voor de kwaliteit van het onderwijs op de internationale scholen en zal in ieder geval leiden tot een aanzienlijke verhoging van de schoolgelden.

De voorgestelde introductie van een salarismnorm treft deze belangrijke groep kennismigranten onevenredig zwaar. De gevolgen voor het Nederlandse vestigingsklimaat moeten niet worden onderschat. Het aanbod van onderwijs op de internationale scholen is begrijpelijkwijls een belangrijk punt van overweging bij de afweging van bedrijven om zich in Nederland te vestigen en voor internationale managers om naar Nederland te verhuizen.

De AmCham stelt dan ook voor dat voor deze relatief kleine maar belangrijke groep van internationale docenten een afwijkende salarismnorm gaat gelden zoals die in de voorgestelde regeling ook gaat gelden voor jonge buitenlandse promovendi (de kennismigrantenregeling: EUR 26.605 per jaar belast loon).

Een kopie van deze brief wordt verzonden aan de staatssecretaris van Financiën alsmede aan de minister van Economische Zaken, Landbouw en Innovatie.

Hoogachtend,

102e

Chairman van de Tax Committee



Clijfervoorbeeld 1:

Balans moedermaatschappij (overnemer)

Deelneming	300	Eigen vermogen	100
Lening u/g	200	Overnameschuld	200
		Schuld	200

Balans dochtermaatschappij (target)

Activa	300	Eigen vermogen	300
--------	-----	----------------	-----

Balans fiscale eenheid

Activa	300	Eigen vermogen	100
Lening u/g	200	Overnameschuld	200
		Schuld	200

Toelichting

De moedermaatschappij finanziert de overname voor 2/3 met vreemd vermogen. Daarnaast leent zij uit hoofde van haar groepsfinancieringsfunctie 200 in en door. De dochtermaatschappij bezit slechts een geheel met eigen vermogen gefinancierd activum.

De debt-equity ratio na de overname (en voeging) na saldering van de schulden met de lening u/g is 2:1 en voldoet derhalve aan de ratio die getuige het wetsvoorstel niet als excessief wordt gezien. Het wetsvoorstel gaat echter uit van het totale vreemde vermogen zonder saldering, hetgeen in dit voorbeeld resulteert in een debt-equity ratio van 4:1. De belastingplichtige in het voorbeeld financiert op geen enkele wijze bovenmatig, maar zulver vanwege het in- en doorlenen – een activiteit die al bestond voorafgaande aan de overname – Is op basis van het voorgestelde artikel 15ad 100% van de rente over de Overnameschuld niet aftrekbaar.

Het salderen van schulden met vorderingen zou deze onredelijke uitwerking wegnemen.

Noot: In bovenstaande voorbeeld is geabstraheerd van de franchise van € 1.0 mio van lid 3, letter a en er is geen rekening gehouden met eventuele goodwill.



Cijfervoerbeeld 2

Balans moedermaatschappij (overnemer)

Deelneming	200	Eigen vermogen	100
		Overnameschuld	100

Balans dochtermaatschappij (target)

Pand	400	Eigen vermogen	200
		Hypotheek	200

Balans fiscale eenheid

Pand	400	Eigen vermogen	100
		Overnameschuld	100
		Hypotheek	200

Toelichting

De moedermaatschappij financiert de overname conservatief, want met slechts 50% vreemd vermogen. De dochtermaatschappij bezit slechts een – even conservatief gefinancierd – activum, zijnde een pand.

De debt-equity ratio na de overname (en voeging) zonder rekening te houden met de hypothecaire lening van de dochtermaatschappij is 1:1 en voldoet derhalve ruimschoots aan de ratio die getuige het wetsvoorstel nog niet als excessief wordt gezien (2:1). Het wetsvoorstel gaat echter uit van alle schulden van de fiscale eenheid, hetgeen in dit voorbeeld resulteert in een debt-equity ratio van 3:1. De belastingplichtige in het voorbeeld finanziert op geen enkele wijze bovenmatig, maar zuiver door het consolideren van de hypothecaire lening van de dochtermaatschappij – welke lening geen enkel verband houdt met de financiering van de overname – is op basis van het voorgestelde artikel 15ad 100% van de rente over de Overnameschuld niet afrekbaar.

Het niet in aanmerking nemen van de schulden van de verworven dochtermaatschappij zou deze onredelijke uitwerking wegnemen.

Noot: in bovenstaande voorbeeld is geabstraheerd van de franchise van € 1.0 miljoen van lid 3, letter a en er is geen rekening gehouden met eventuele goodwill.

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INVESTORS' AGENDA OF PRIORITY POINTS

The 2011 Investors' Agenda of Priority Points

**Doing what works to stimulate
innovation and flexibility**



INTRODUCTION AND EXECUTIVE SUMMARY

The Netherlands economy contracted sharply during the crisis but began to recover slowly from mid 2009. As economic growth strengthens, the new government coming in after the June 2010 elections has been confronted with the task of consolidating public finances without putting the recovery at risk. The most crucial longer-term challenges are to secure fiscal sustainability and raise potential growth. Improving the attractiveness of the country for the foreign investor is important in meeting these challenges.

This year's Priority Points has taken into account the limited room the new government has to maneuver - given the considerable financial cuts that are necessary to ensure the nation's financial stability and the constraints imposed by the nature of the coalition itself. For example, the limited room to ease termination laws - a measure supported by both government partners CDA and VVD but not by a sufficient number of other political parties.

While continuing to stress the need to relax termination laws, we see flexibility can be significantly improved by increased employability. AmCham encourages measures to increase diversity, the participation and acceptance of elderly employees and emphasizes the need for policy to encourage individuals to work on their own employability. Policy need not focus on termination legislation if we can build flexibility and employability into the nation's citizens by formal and business in-house education. Increased employability can be an avenue to the flexibility business needs.

Innovation - the key to meeting all national and global challenges - needs investment in education as well as entrepreneurial encouragement to stimulate the creative solutions to the complex problems we are all faced with.

On the tax front AmCham sees the recent introduction of the innovation box as an excellent initiative that only needs a bit of fine tuning to work optimally for research-based investment. We also continue to stress the need for longer term stability and predictability in tax legislation.

The Priority Points

Stimulate labor flexibility through increased employability in the Netherlands:

Prevent long-term unemployment by incentivizing job-seeking.

Tackle demographic ageing and the growing dependency ratio.

Stimulate skills for the future.

Innovation stimulation in the Netherlands:

Invest more in education, talents and skills.

Ensure that the conditions for businesses are conducive for innovation - less red tape and sufficient tax and other incentives for small innovative companies.

Tax measures:

Maintain and enhance the innovation box

Ensure stability, consistency, predictability and simplicity in tax legislation.

Simplify the existing interest deduction limitation rules to increase clarity among the business community.

Have tax losses carried forward indefinitely.



LABOR FLEXIBILITY THROUGH INCREASED EMPLOYABILITY

The knowledge and skills that people possess directly influence their life chances - *employers look to employability*. There is overwhelming evidence that better qualified individuals are, the stronger their chances of living longer healthier lives and/or contributing productively in a well-paid job.

The relationship between the education and training system and the labor market, the changing demand for skills, and the routes and careers that people chart through an increasingly complicated labor market increasingly occupy the attention of public employment policy-makers. The 2010 general election made it clear that a new government - of whatever political color - would be faced with a range of pressing policy issues on all fronts. However, the changing demands for skills, the need to increase productivity and to reduce expenditure on welfare mean that policies relating to employment and skills will be among the most important.

Priorities

- a. Prevent long-term unemployment by incentivizing job-seeking.
- b. Tackle demographic ageing and the growing dependency ratio.
- c. Stimulate skills for the future.

Explanatory Remarks

Prevent long-term unemployment by incentivizing job-seeking.

The Netherlands has the lowest rate of both general unemployment as well as youth unemployment in the EU. However, low rates of economic growth and uncertainty in product markets are likely to produce relatively low hiring rates among employers. Many employers - thanks to temporary benefit measures - held on to staff during the recession and will be able to respond to the forthcoming upturn with little need to turn to the labor market. Efficiency and equity require that such vacancies as do emerge are filled quickly and that access to them is reasonably well shared out among jobseekers. Public policy needs to ensure that people do not become locked into long-term unemployment and inactivity. Incentives must be maintained for newly unemployed to pursue active and effective job hunts, with the objective of securing speedy return-to-work, supplemented by:

- providing more help with employability and vocational skills, such as literacy, IT and customer service skills as well as an aptitude for work, as unemployment spells lengthen;
- increasing the conditionality and liabilities for benefit sanctions among longer term unemployed to ensure that they take the opportunities that present themselves.
- Neighborhoods of persistent inactivity and unemployment (among certain ethnic groups, for example) are targeted, which may also require intervention on the demand side (through job creation programs or subsidies for employers).

Much policy debate focuses on the institutional arrangements for active labor market policies (should they have a national or local focus? how far should they be outsourced to the private or voluntary sectors? etc.). International evidence, however, suggests that these arrangements are not as important as:

- Appropriate incentive structures for those managing and delivering the return-to-work programs for workless groups. Recent evidence has shown that poorly designed performance incentives can lead to providers 'creaming' the easiest-to-place candidates.

- A greater degree of flexibility and individualization in the support packages offered. A one-size-fits-all approach rarely meets the needs of the diverse range of people in unemployment.

Any policies on offer to reduce long-term unemployment must be tested against the above two criteria.

Tackle demographic ageing and the growing dependency ratio.

In 1980, children in the EU outnumbered pensioners by 36 million, but now the total European Union population contains six million more over-65s than under-14s.

As the age at which young people leave fulltime education or training increases, so working lifetimes need to be extended to contain the rising cost burden placed on prime-age taxpayers, and ensure there are enough people to meet expected future demand for workers. This means that:

- Legislation or other mechanisms are needed to encourage employers to train - and hire - older people;
- Further and higher education funding may need to change, and flexible part time provision increased, to allow and encourage older people to acquire new skills;
- Pensions and taxation arrangements need to become more flexible to accommodate people drawing income from multiple sources;

Stimulate skills for the future.

Many new jobs and skills will be required as industry and services evolve and recover over the next 10 years. While the supply of university graduates in many disciplines may exceed the quantity of jobs available, there is likely to be a rising demand for technicians in IT, in manufacturing, in maintenance services, in health services across a range of sectors driven by:

- Growing technological complexity – driving up skill levels across the production sectors;
- The growing attention given to higher value-added product market strategies – accentuating the need for higher skills at intermediate level;
- Changing skill mix in some professions, including public and professional services.

Furthermore, high levels of customer service skills are likely to attract a growing premium in the labor market, as employers seek competitive advantage. There will be a continuing demand for personal service occupations, in particular care assistants, as demographics and female participation in the labor market continue to increase demand for caring services for both younger (particularly preschool) and older age groups. The level of service that carers have to offer will continue to rise with advances in assisted living for the elderly, and increasing attention paid to the impact of early years childcare on life chances. Growing skill demands will not be confined to frontline paid carers. With public expenditure likely to be under continual pressure over the next decade, the management of care services will require continual innovation, careful financial management and persistent commitment to providing a high quality service.

Potential employees at all ages and training providers alike need access to effective information, advice and guidance to ensure supply is available to meet these and other emerging areas of demand for employment and skills.

To absorb and develop learning skills it is essential that language and cognitive abilities are in place before schooling begins at the primary level. Pre-school and summer school participation needs to be encouraged - even made mandatory - for children lacking these basic requirements due to shortcomings in a home situation.



STIMULATING INNOVATION - IMPLEMENT WHAT WORKS!

Innovation is becoming a sound bite - it is increasingly being taken for granted as something which will just continue to happen. However, not only does innovation drive the economy, it influences the very quality of our day-to-day life. It is the only way to meet all of our national and global challenges. But real innovation - along the lines of the development of the web browser, the mobile phone, the first PC - needs decades of institutional push and resources behind them to develop. The Netherlands - and the EU - must not become too shortsighted and more risk averse when it comes to developing broad strokes in new technology. In the past 10-20 years there has been a depletion of the resources behind engineering, technology and science - in Europe and in North America. These areas of study have been denied the sufficient and necessary nutrients to thrive - to plant the seeds that are needed for breakthrough innovative developments.

Priorities

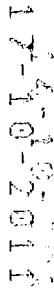
- a. Invest more in education, talents and skills.
- b. Ensure that the conditions for businesses are conducive for innovation- less red tape and sufficient tax and other incentives for small innovative companies.

Explanatory Remarks

Present Innovation Environment

There is a movement from national to international systems of innovation. Since the 1990s it is fair to say that worldwide, the largest part of worldwide economic growth has been associated with the acceleration in the diffusion of technological change and worldwide access to knowledge as opposed to individual countries' domestic efforts in research and knowledge accumulation. The low-hanging fruit of problem-solving has been plucked (discoveries and product development in a garage are becoming folklore) and the remaining modern challenges are so complex, they can, in large part, only be solved by a group effort. Teams working toward innovation not only require talent, but also a genuine blend of cognitive diversity - members with different backgrounds, varying life experiences, and diverse fields of study. Only through this kind of collaboration - porous exchanges of ideas not harnessed by non-disclosure clauses - can larger, global problems be divided and conquered.

Failure, a willingness to fail and the ability to learn from failure are an absolute critical part of innovation. Nobody wants to fail, but we need to be willing to take that plunge - and self-analyze to learn from our failures. The way to be innovative is by failing more. If not given the opportunity to fall short of new goals, engineers and thinkers will be incapable of setting their sights high. Luckily for the entrepreneurially-minded, Silicon Valley is a forgiving place, and those with great ideas are often given credit just for stretching and broadening new notions into the marketplace. What distinguishes Silicon Valley - and on a much smaller scale YES!Delft - is not how they deal with successes but how they deal with constructive failure. In the Netherlands and much of Europe what is lacking is a culture of constructive failure - the ability to take your experience and cash in on it as an asset and start again. Too often the business culture is one of: *fail and you're finished*. Failure is the secret sauce of successful industry clusters like Silicon Valley.



AmCham Netherlands encourages the following policy developments for innovation stimulation in the Netherlands:

Invest more in education, talents and skills.

Aim for excellent universities with excellent research infrastructures. Encourage and finance more applied research and ensure that incentives work. Academics should be rewarded not only on the number of research publications but also the quality of teaching and their eventual entrepreneurship capabilities. Encourage academics to pursue a part of their income with an entrepreneurial activity in the real world. Support more incubator initiatives like YES!Delft within institutions of higher learning. Encourage students to pursue internships abroad. Teachers in primary and secondary schools should have more of their remuneration based on their teaching qualities. Reward a good teacher - it pays off!¹

Ensure that the conditions for businesses are conducive for innovation- less red tape and sufficient tax and other incentives for small innovative companies.

Business cannot operate in a vacuum. The national and supranational (EU) entrepreneurial ecosystem matters - the capital markets, patent laws (the single EU patent), labor and tax regulations, etc. Selecting key industry areas on which to focus economic and innovation policy is merely backing the winners of today and should be avoided. *We cannot know in which sectors the country will be earning its keep in 10-15 years time.*

The role of government is to create *non-discriminatory generic policy* that is supportive of anyone with an innovative idea and entrepreneurial talent. They may be existing companies but also may be manufacturing or service enterprises that have still to see the light of day. Care should be made that any innovation subsidies goes to those that need them - small innovative startups and younger companies that demonstrably need the funding - and not to projects of established companies where the R&D investment would have taken place anyway. Bankruptcy laws should be sufficiently supportive of new innovative businesses failing and encouraged to start again. Knowledge immigrants are essential to promote the needed cognitive diversity within successful innovation teams. A reduction of red tape and ensuring sufficient tax incentives for innovation and promoting a competitive capital market are what is needed for the country to develop the comparative advantages and skills it needs to ensure its future prosperity.

¹ The size of the association between use of performance-related pay and student achievement is about one quarter of a standard deviation on the math and reading tests and about 15 percent of a standard deviation on the science test. Source: Woessmann, Ludger: Cross-Country Evidence on Teacher Performance Pay, August 2010; CESifo Working Paper 3151: <http://www.cesifo-group.de/portal/pls/portal/docs/1/1185332.PDF>

TAXATION - CONSISTENT, PREDICTABLE & SIMPLE

When making international location choices, a country's tax climate is a crucial element for foreign investors. AmCham believes that one of the most important factors in making the Netherlands a location of choice is for the Dutch tax system to be consistent, predictable and simple. There have, however, been several changes to the Dutch Corporate Income Tax Act in recent years and there are certain proposed changes to the rules for taxation of group interest that have created a level of uncertainty about the future tax system in the Netherlands. The attractiveness of the Netherlands as an international location of choice is, in the view of the AmCham, improved through implementation of the following priorities.

Priorities

- a. Maintain and enhance the Innovation Box.
- b. Ensure stability, consistency, predictability and simplicity in tax legislation.
- c. Simplify the existing interest deduction limitation rules to increase clarity among the business community.
- d. Have tax losses carried forward indefinitely

Explanatory Remarks

Maintain and enhance the Innovation Box

AmCham would like to compliment the Dutch government on its efforts to establish and further improve the innovation box (and its predecessor the patent box). Since 2007, the provision has become more and more attractive.

AmCham believes that the objective of stimulating innovative activities in the Netherlands can be further promoted by extending the benefits of the innovation box to companies that carry out research and development activities for the account of others (so-called contract R&D). One mechanism to achieve this could be the introduction of a research and development credit, which can be off-set against the corporate income tax. Other European countries have successfully introduced comparable rules. Their examples and experience may be used to successfully introduce such measure in the Netherlands

Ensure stability, consistency, predictability and simplicity in tax legislation

The recent amendments to the participation exemption and the innovation box although very positive, are only the beginning of the positive news required to continue to attract the business community to the Netherlands. Unfortunately, there have been several changes to the Dutch Corporate Income Tax Act in recent years (notably regarding restrictions on interest deductions) and certain proposed changes regarding taxation of group interest that have created uncertainty about the tax system and about the positions taken by the Dutch Revenue in individual cases. This may have a chilling effect on US companies wanting to invest in the Netherlands. Therefore, AmCham urges the Dutch government to refrain from making any further far-reaching amendments in Dutch tax legislation, with the exception of the amendments suggested in this paper. Also AmCham suggests abolishing complicated rules that resulted in significant "red tape", but that have not resulted in relevant additional tax income. An example of such rule is the packaging tax.

Simplify the existing interest deduction limitation rules to increase clarity among the business community

In recent years the Netherlands has created complicated detailed interest deduction rules, addressing various factual situations where it was considered appropriate to disallow the deduction of interest expenses. Although the AmCham is not opposed to rules limiting the deductibility of excessive interest expenses, AmCham believes that new rules, based on the following principles, should result in a stable and simple regime that is attractive for foreign corporations:

- third party interest should always be deductible;
- acquisitions from third parties should not be covered by a limitation on the deductibility of interest;
- the limitation on the deductibility of interest should only apply to interest on intra-group loans to the extent the debt-to-equity ratio of 3:1 is exceeded; and,
- eliminate the unnecessary duplication and complexity in the thincap rules in relation to acquisitions (the "Goodwill Gap").

Given the significant adverse consequences for U.S. investors in the Netherlands and AmCham's concern about the negative reactions from foreign jurisdictions in relation to an interest box regime, AmCham strongly believes that an interest box should not be reconsidered.

Have tax losses carried forward indefinitely

The indefinite loss carry forward combined with the three year carry-back rule has been an attractive feature of the Dutch tax system for many years. In light of the current economic climate, reinstating the ability for a loss carry forward to be applied for an indefinite period would create much needed certainty in these unpredictable times.

About AmCham

The American Chamber of Commerce in the Netherlands (AmCham) is a non-profit, non-governmental, non-political, voluntary organization of companies and individuals involved in investment and trade between the United States of America and the Netherlands. The Netherlands is one of the most important destinations for US direct investment in Europe. American direct investment in the Netherlands amounts to over \$470 billion (source: US Department of Commerce, 2009). American companies directly employ about 225,000 people in this country. Indirectly another 250,000 more jobs are dependant on US investment here - increasingly in knowledge intensive businesses.

AmCham is concerned with matters affecting the investment climate in the Netherlands. We actively promote increased US investment in the country. We make sure that potential investors understand the well-known advantages of the Netherlands, which should be built upon:

- The Gateway to Europe with Schiphol Airport and the Ports of Rotterdam and Amsterdam;
- A workforce with impressive language skills, trained at excellent schools and universities;
- A stable and safe political, economic, labor relations, taxation and monetary environment..

Annually we publish our *Investors' Agenda of Priority Points* – policy suggestions and initiatives to make the country more attractive to (foreign) investors. We seek open dialogue and debate regarding the Priority Points with political parties, social partners and Government.



Ministerie van Financiën
T.a.v. Staatssecretaris Mr. Drs. F.H.H. Weekers
Postbus 20201
2500 EE Den Haag

Amsterdam, 10 mei 2011

Excellentie,

De Tax Committee van The American Chamber of Commerce in the Netherlands (hierna "AmCham") stelt het bijzonder op prijs dat zij in de bijeenkomst op 11 mei a.s. met u van gedachten kan wisselen over het Nederlandse investeringsklimaat en meer in het bijzonder over de Fiscale Agenda zoals die op 14 april j.l. is gepubliceerd.

AmCham is een ledenorganisatie van bedrijven en personen die betrokken zijn bij de investeringen van Nederland en de Verenigde Staten. Nederland is een belangrijke bestemming voor Amerikaanse investeerders: in 2009 bedroegen de Amerikaanse investeringen in Nederland 470 miljard USD. Amerikaanse bedrijven in Nederland verschaffen direct en indirect werkgelegenheid aan ongeveer 500.000 mensen.

In haar brief van 7 februari j.l. (waarvan een kopie is bijgevoegd) heeft de AmCham de fiscale "Priority Points" voor 2011 met u gedeeld. Deze kunnen als volgt worden samengevat:

1. Stabiliteit, consistentie, voorspelbaarheid en eenvoud van het fiscale systeem
2. Uitbreiding voordelen innovatiebox naar "contract R&D" werkzaamheden
3. Vereenvoudiging renteaftrekbeperkingen en aftrek voor rente betaald aan derde partijen
4. Herinvoering onbeperkte voorwaartse verliesverrekening

Graag maken we van de gelegenheid gebruik om de in de Fiscale Agenda geformuleerde beleidsvisie op het Nederlandse belastingstelsel te becommentariëren, mede in het licht van de hierboven genoemde Priority Points.



Objectvrijstelling vaste inrichtingen

De AmCham heeft op zich geen bezwaren tegen de principiële keuze om over te gaan op een objectvrijstelling voor vaste inrichtingen. Het elimineren van de mogelijkheid om direct verliezen van buitenlandse vaste inrichtingen te verrekenen met Nederlandse winst (met een inhaaleffect bij latere winsten) heeft evenwel geen positief effect op het Nederlandse vestigingsklimaat. Met de mogelijkheid om direct verliezen te verrekenen van buitenlandse vaste inrichtingen heeft Nederland een vrij unieke faciliteit die het goed doet in de vergelijkingen met andere landen.

Indien daadwerkelijk wordt overgegaan op een objectvrijstelling voor vaste inrichtingen vraagt de AmCham aandacht voor een evenwichtige regeling voor valutaresultaten en een adequaat overgangsregime dat rekening houdt met bestaande verliezen en "inhaalclaims".

Overnameholdings

In de Fiscale Agenda wordt voorgesteld om het oude artikel 15ad Wet Venootschapsbelasting te herintroduceren welk artikel in 2007 is geschrapt uit de Wet Venootschapsbelasting. De AmCham begrijpt dat de belangrijkste reden voor de herintroductie van deze aftrekbeperking voor rentelasten van overnameholdings is gelegen in het tegengaan van "excessieve" financiering van overnames van Nederlandse ondernemingen door buitenlandse investeerders, in het bijzonder private equity bedrijven.

De AmCham plaatst hierbij de volgende kanttekeningen:

- De herintroductie van artikel 15ad Wet Vpb, welk artikel in 2007 bewust is geschrapt uit de Wet Vpb, draagt niet bij aan de stabiliteit en voorspelbaarheid van het Nederlandse belastingstelsel.
- De herintroductie van deze bepaling zou de huidige, ingewikkelde wetgeving op het gebied van de renteaftrekbeperkingen meer complex maken.
- Naar de mening van de AmCham is deze problematiek al geregeld in de artikelen 10a (anti-erosie bepalingen) en 10d (onderkapitalisatie) Wet Vpb. Het introduceren van weer een specifieke maatregel op dit terrein resultert in "overkill".
- De herintroductie van artikel 15ad Wet Vpb raakt niet alleen vormoemde overnameholdings maar ook overnames van Nederlandse ondernemingen door Amerikaanse bedrijven die een langdurige integratie van de geacquiseerde onderneming met reeds bestaande Nederlandse bedrijfsactiviteiten beogen. Dit zal het Nederlandse investeringsklimaat negatief beïnvloeden.
- De AmCham is van mening dat een dergelijke aftrekbeperking niet moet gelden voor derdenleningen welke per definitie zakelijk zijn. Daarnaast resultert een aftrekbeperking voor derdenleningen in economisch dubbele belastingheffing hetgeen vanuit conceptueel oogpunt vermeden zou moeten worden.



Om deze redenen is de AmCham geen voorstander van de herintroductie van artikel 15ad. Indien de regeling toch in enige vorm wordt ingevoerd vragen we aandacht voor de volgende punten:

- De AmCham pleit een ruime overgangsregeling voor bestaande overnameholdings.
- Rentelasten zouden niet slechts verrekend moeten worden met "eigen" winsten van de overnameholding maar ook met de winsten van andere vennootschappen die reeds in de fiscale eenheid zijn gevoegd (conform de "oude" regeling).

Deelnemingsrente

De Fiscale Agenda gaat ook in op de mogelijkheid en wenselijkheid om de aftrek van deelnemingsrente te beperken. Het kabinet heeft de voorzitter van het topteam Hoofdkantoren verzocht om voor 15 juni a.s. een opinie te formuleren met betrekking tot de fiscale behandeling van deelnemingsrente. De AmCham heeft inmiddels een verzoek ontvangen van de voorzitter van het topteam Hoofdkantoren om hieraan een bijdrage te leveren en zal graag aan dat verzoek voldoen. Daarop vooruitlopend merken wij het volgende op.

- De AmCham waardeert de consultatie met het bedrijfsleven die door het kabinet thans in gang is gezet op het punt van de deelnemingsrente.
- Ook onderschrijft de AmCham het uitgangspunt dat er rust moet komen in dit dossier nadat het kabinet naar aanleiding van voornoemde consultatie op dit punt richting heeft gekozen. De deelnemingsrente heeft sinds het Bosal arrest in 2003 de gemoederen bezig gehouden en duidelijkheid op dit punt zou het vestigingsklimaat ten goede komen.
- Vanuit het oogpunt van stabiliteit, eenvoud en consistentie is de AmCham geen voorstander van het beperken van deelnemingsrente. De introductie van een dergelijke maatregel zou de huidige, ingewikkelde wetgeving op het gebied van renteaftrekbeperkingen meer complex maken.
- Daarnaast reakt een aftrekbeperking van deelnemingsrente internationaal opererende ondernemingen met in Nederland gevestigde hoofdkantoren onevenredig zwaar.

De AmCham is derhalve van mening dat een aftrekbeperking voor deelnemingsrente niet in het belang is van het Nederlands investeringsklimaat en Nederland op grote achterstand zal zetten in de vergelijkingen met andere Europese landen waar deze rente wel in aftrek komt.

Afschaffen kleine belastingen

De AmCham onderschrijft het streven van het kabinet om het aantal belastingen te beperken en verwelkomt eventueel hieruit voortvloeiende administratieve lastenverlagingen. In dit verband is bijvoorbeeld de afschaffing van de Verpakkingenbelasting, die in 2008 is geïntroduceerd, een goede start mede gezien de relatief beperkte opbrengst van deze belasting.



Verschuiving van belasting op arbeid naar belasting op consumptie

De AmCham onderschrijft in zijn algemeenheid de intentie van het kabinet om de belasting op arbeid te verlagen en de belasting op consumptie te verhogen.

Rentebox

Ten aanzien van de introductie van een laagbelaste rentebox heeft de AmCham zich in het verleden kritisch uitgelaten vanwege de negatieve effecten op Amerikaanse bedrijven die actief zijn in Nederland en mogelijk negatieve reacties en maatregelen van andere landen. In de Fiscale Agenda wordt ten aanzien van de vermogensaftrek en –bijtelling specifiek uiteengezet dat het kabinet afziet van de invoering van een dergelijke regeling. Ten aanzien van de rentebox wordt dit niet opgemerkt. Om een einde te maken aan speculaties over het lot van de rentebox zou de AmCham het op prijs stellen indien de Staatssecretaris explicet zou willen bevestigen dat het kabinet afziet van de introductie van een verplichte laagbelaste rentebox.

Wij zien uit naar de bijeenkomst op 11 mei a.s. waarin we het bovenstaande graag nader toelichten. Namens de AmCham zullen naast ondergetekende bij deze bijeenkomst aanwezig zijn:

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Hoogachtend,

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Document 4

His Excellency Maxime Verhagen
Minister
Ministry of Economic Affairs, Agriculture and Innovation
P.O. Box 16180
2500 BD The Hague

Date: January 16th, 2012
Regarding: Going for Gold Dinner Series

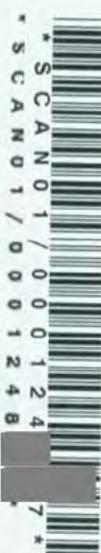
Excellency,

The American Chamber of Commerce in the Netherlands (AmCham) encourages and facilitates the transactions of business between the United States and the Netherlands and promotes the interest of its members in matters of trade and investment. AmCham is also the voice of the Dutch-American business community, speaking out whenever necessary on issues affecting the investment climate of both countries.

The Chamber's *Investors' Agenda of Priority Points* are published annually and presented to the government. They include the most important issues in relation to the attractiveness of the Netherlands for foreign investment. In last year's Priority Points, increasing participation and employability, improving education, stimulating innovation and various tax issues were prominently on the agenda. Please find a copy of our 2011 Priority Points enclosed for your perusal.

In recent years AmCham organized a series business dinners in close cooperation with the Ministry of Economic Affairs. The theme of these dinners was 'Going for Gold' – a reflection of the ambition of the Netherlands to pursue a position as a leading location for foreign investment. The dinners were jointly hosted by the State Secretary of Economic Affairs and the President of the American Chamber. The audience consisted of leaders from industry, government and parliament. These dinners were attended by 150-200 persons.

Over the years we had a selection of prominent speakers. 102e





AmCham would be delighted to reinstate this cooperation with the Ministry of Economic Affairs, Agriculture and Innovation. In particular we see a new series of 'Going for Gold' dinners emphasizing your Ministry's focus on top sectors. We envision a platform that generates discussion – from the various top sector perspectives – on how the Netherlands can enhance its competitive position in Europe to attract more companies to establish European headquarter facilities here. Presently some 470 US companies account for more than half of the European headquarters of foreign investors in the country – a resource that can be better exploited to market the Netherlands and contribute to implementation of the agenda of the *Topteam Hoofdkantoren*.

We propose a formula where speakers, theme and location would be jointly coordinated by both parties. Each event would be priced with a cost recovery registration fee with any losses incurred by AmCham. AmCham will take on all logistical responsibilities to ensure the event is run smoothly and professionally.

AmCham hopes this proposal meets with the same enthusiasm with you as it has within our organization. Thank you for your consideration.

Very truly yours,

102 e

Helen Mets-Morris
President of the Board of Directors

AmCham Netherlands (established 1961) is the voice of American business in the Netherlands - the advocate for US investors here. The US is by far the largest foreign investor in the Netherlands with over 1700 subsidiary companies employing some 225,000 people (full time equivalent). US companies have invested more in the Netherlands than in China and Brazil combined. US assets here total over \$1.2 trillion - the second largest position in the world. The Netherlands, in turn, is the third largest investor in the United States having invested over \$217 billion involving over 340,000 jobs. The investment bond between the United States and the Netherlands is one of the pillars of the transatlantic economic relationship - a commercial artery responsible for over half of the world's GDP in value terms.



INVESTORS' AGENDA OF PRIORITY POINTS

The 2011 Investors' Agenda of Priority Points

**Doing what works to stimulate
innovation and flexibility**

INTRODUCTION AND EXECUTIVE SUMMARY

The Netherlands economy contracted sharply during the crisis but began to recover slowly from mid 2009. As economic growth strengthens, the new government coming in after the June 2010 elections has been confronted with the task of consolidating public finances without putting the recovery at risk. The most crucial longer-term challenges are to secure fiscal sustainability and raise potential growth. Improving the attractiveness of the country for the foreign investor is important in meeting these challenges.

This year's Priority Points has taken into account the limited room the new government has to maneuver - given the considerable financial cuts that are necessary to ensure the nation's financial stability and the constraints imposed by the nature of the coalition itself. For example, the limited room to ease termination laws - a measure supported by both government partners CDA and VVD but not by a sufficient number of other political parties.

While continuing to stress the need to relax termination laws, we see flexibility can be significantly improved by increased employability. AmCham encourages measures to increase diversity, the participation and acceptance of elderly employees and emphasizes the need for policy to encourage individuals to work on their own employability. Policy need not focus on termination legislation if we can build flexibility and employability into the nation's citizens by formal and business in-house education. Increased employability can be an avenue to the flexibility business needs.

Innovation - the key to meeting all national and global challenges - needs investment in education as well as entrepreneurial encouragement to stimulate the creative solutions to the complex problems we are all faced with.

On the tax front AmCham sees the recent introduction of the innovation box as an excellent initiative that only needs a bit of fine tuning to work optimally for research-based investment. We also continue to stress the need for longer term stability and predictability in tax legislation.

The Priority Points

Stimulate labor flexibility through increased employability in the Netherlands:

Prevent long-term unemployment by incentivizing job-seeking.

Tackle demographic ageing and the growing dependency ratio.

Stimulate skills for the future.

Innovation stimulation in the Netherlands:

Invest more in education, talents and skills.

Ensure that the conditions for businesses are conducive for innovation - less red tape and sufficient tax and other incentives for small innovative companies.

Tax measures:

Maintain and enhance the innovation box

Ensure stability, consistency, predictability and simplicity in tax legislation.

Simplify the existing interest deduction limitation rules to increase clarity among the business community.

Have tax losses carried forward indefinitely.

LABOR FLEXIBILITY THROUGH INCREASED EMPLOYABILITY

The knowledge and skills that people possess directly influence their life chances - *employers look to employability*. There is overwhelming evidence that better qualified individuals are, the stronger their chances of living longer healthier lives and/or contributing productively in a well-paid job.

The relationship between the education and training system and the labor market, the changing demand for skills, and the routes and careers that people chart through an increasingly complicated labor market increasingly occupy the attention of public employment policy-makers. The 2010 general election made it clear that a new government - of whatever political color - would be faced with a range of pressing policy issues on all fronts. However, the changing demands for skills, the need to increase productivity and to reduce expenditure on welfare mean that policies relating to employment and skills will be among the most important.

Priorities

- a. Prevent long-term unemployment by incentivizing job-seeking.
 - b. Tackle demographic ageing and the growing dependency ratio.
 - c. Stimulate skills for the future.

Explanatory Remarks

Prevent long-term unemployment by incentivizing job-seeking.

The Netherlands has the lowest rate of both general unemployment as well as youth unemployment in the EU. However, low rates of economic growth and uncertainty in product markets are likely to produce relatively low hiring rates among employers. Many employers - thanks to temporary benefit measures - held on to staff during the recession and will be able to respond to the forthcoming upturn with little need to turn to the labor market. Efficiency and equity require that such vacancies as do emerge are filled quickly and that access to them is reasonably well shared out among jobseekers. Public policy needs to ensure that people do not become locked into long-term unemployment and inactivity. Incentives must be maintained for newly unemployed to pursue active and effective job hunts, with the objective of securing speedy return-to-work, supplemented by:

- providing more help with employability and vocational skills, such as literacy, IT and customer service skills as well as an aptitude for work, as unemployment spells lengthen;
 - increasing the conditionality and liabilities for benefit sanctions among longer term unemployed to ensure that they take the opportunities that present themselves.
 - Neighborhoods of persistent inactivity and unemployment (among certain ethnic groups, for example) are targeted, which may also require intervention on the demand side (through job creation programs or subsidies for employers).

Much policy debate focuses on the institutional arrangements for active labor market policies (should they have a national or local focus? how far should they be outsourced to the private or voluntary sectors? etc.). International evidence, however, suggests that these arrangements are not as important as:

- Appropriate incentive structures for those managing and delivering the return-to-work programs for workless groups. Recent evidence has shown that poorly designed performance incentives can lead to providers 'creaming' the easiest-to-place candidates.

- A greater degree of flexibility and individualization in the support packages offered. A one-size-fits-all approach rarely meets the needs of the diverse range of people in unemployment.

Any policies on offer to reduce long-term unemployment must be tested against the above two criteria.

Tackle demographic ageing and the growing dependency ratio.

In 1980, children in the EU outnumbered pensioners by 36 million, but now the total European Union population contains six million more over-65s than under-14s.

As the age at which young people leave fulltime education or training increases, so working lifetimes need to be extended to contain the rising cost burden placed on prime-age taxpayers, and ensure there are enough people to meet expected future demand for workers. This means that:

- Legislation or other mechanisms are needed to encourage employers to train - and hire - older people;
- Further and higher education funding may need to change, and flexible part time provision increased, to allow and encourage older people to acquire new skills;
- Pensions and taxation arrangements need to become more flexible to accommodate people drawing income from multiple sources;

Stimulate skills for the future.

Many new jobs and skills will be required as industry and services evolve and recover over the next 10 years. While the supply of university graduates in many disciplines may exceed the quantity of jobs available, there is likely to be a rising demand for technicians in IT, in manufacturing, in maintenance services, in health services across a range of sectors driven by:

- Growing technological complexity – driving up skill levels across the production sectors;
- The growing attention given to higher value-added product market strategies – accentuating the need for higher skills at intermediate level;
- Changing skill mix in some professions, including public and professional services.

Furthermore, high levels of customer service skills are likely to attract a growing premium in the labor market, as employers seek competitive advantage. There will be a continuing demand for personal service occupations, in particular care assistants, as demographics and female participation in the labor market continue to increase demand for caring services for both younger (particularly preschool) and older age groups. The level of service that carers have to offer will continue to rise with advances in assisted living for the elderly, and increasing attention paid to the impact of early years childcare on life chances. Growing skill demands will not be confined to frontline paid carers. With public expenditure likely to be under continual pressure over the next decade, the management of care services will require continual innovation, careful financial management and persistent commitment to providing a high quality service.

Potential employees at all ages and training providers alike need access to effective information, advice and guidance to ensure supply is available to meet these and other emerging areas of demand for employment and skills.

To absorb and develop learning skills it is essential that language and cognitive abilities are in place before schooling begins at the primary level. Pre-school and summer school participation needs to be encouraged - even made mandatory - for children lacking these basic requirements due to shortcomings in a home situation.

STIMULATING INNOVATION - IMPLEMENT WHAT WORKS!

Innovation is becoming a sound bite - it is increasingly being taken for granted as something which will just continue to happen. However, not only does innovation drive the economy, it influences the very quality of our day-to-day life. It is the only way to meet all of our national and global challenges. But real innovation - along the lines of the development of the web browser, the mobile phone, the first PC - needs decades of institutional push and resources behind them to develop. The Netherlands - and the EU - must not become too shortsighted and more risk averse when it comes to developing broad strokes in new technology. In the past 10-20 years there has been a depletion of the resources behind engineering, technology and science - in Europe and in North America. These areas of study have been denied the sufficient and necessary nutrients to thrive - to plant the seeds that are needed for breakthrough innovative developments.

Priorities

- a. Invest more in education, talents and skills.
 - b. Ensure that the conditions for businesses are conducive for innovation- less red tape and sufficient tax and other incentives for small innovative companies.

Explanatory Remarks

Present Innovation Environment

There is a movement from national to international systems of innovation. Since the 1990s it is fair to say that worldwide, the largest part of worldwide economic growth has been associated with the acceleration in the diffusion of technological change and worldwide access to knowledge as opposed to individual countries' domestic efforts in research and knowledge accumulation. The low-hanging fruit of problem-solving has been plucked (discoveries and product development in a garage are becoming folklore) and the remaining modern challenges are so complex, they can, in large part, only be solved by a group effort. Teams working toward innovation not only require talent, but also a genuine blend of cognitive diversity - members with different backgrounds, varying life experiences, and diverse fields of study. Only through this kind of collaboration - porous exchanges of ideas not harnessed by non-disclosure clauses - can larger, global problems be divided and conquered.

Failure, a willingness to fail and the ability to learn from failure are an absolute critical part of innovation. Nobody wants to fail, but we need to be willing to take that plunge - and self-analyze to learn from our failures. The way to be innovative is by failing more. If not given the opportunity to fall short of new goals, engineers and thinkers will be incapable of setting their sights high. Luckily for the entrepreneurially-minded, Silicon Valley is a forgiving place, and those with great ideas are often given credit just for stretching and broadening new notions into the marketplace. What distinguishes Silicon Valley - and on a much smaller scale YES!Delft - is not how they deal with successes but how they deal with constructive failure. In the Netherlands and much of Europe what is lacking is a culture of constructive failure - the ability to take your experience and cash in on it as an asset and start again. Too often the business culture is one of: *fail and you're finished*. Failure is the secret sauce of successful industry clusters like Silicon Valley.

AmCham Netherlands encourages the following policy developments for innovation stimulation in the Netherlands:

Invest more in education, talents and skills.

Aim for excellent universities with excellent research infrastructures. Encourage and finance more applied research and ensure that incentives work. Academics should be rewarded not only on the number of research publications but also the quality of teaching and their eventual entrepreneurship capabilities. Encourage academics to pursue a part of their income with an entrepreneurial activity in the real world. Support more incubator initiatives like YES!Delft within institutions of higher learning. Encourage students to pursue internships abroad. Teachers in primary and secondary schools should have more of their remuneration based on their teaching qualities. Reward a good teacher - it pays off!¹

Ensure that the conditions for businesses are conducive for innovation- less red tape and sufficient tax and other incentives for small innovative companies.

Business cannot operate in a vacuum. The national and supranational (EU) entrepreneurial ecosystem matters - the capital markets, patent laws (the single EU patent), labor and tax regulations, etc. Selecting key industry areas on which to focus economic and innovation policy is merely backing the winners of today and should be avoided. *We cannot know in which sectors the country will be earning its keep in 10-15 years time.*

The role of government is to create *non-discriminatory generic policy* that is supportive of anyone with an innovative idea and entrepreneurial talent. They may be existing companies but also may be manufacturing or service enterprises that have still to see the light of day. Care should be made that any innovation subsidies goes to those that need them - small innovative startups and younger companies that demonstrably need the funding - and not to projects of established companies where the R&D investment would have taken place anyway. Bankruptcy laws should be sufficiently supportive of new innovative businesses failing and encouraged to start again. Knowledge immigrants are essential to promote the needed cognitive diversity within successful innovation teams. A reduction of red tape and ensuring sufficient tax incentives for innovation and promoting a competitive capital market are what is needed for the country to develop the comparative advantages and skills it needs to ensure its future prosperity.

¹ The size of the association between use of performance-related pay and student achievement is about one quarter of a standard deviation on the math and reading tests and about 15 percent of a standard deviation on the science test. Source: Woessmann, Ludger: Cross-Country Evidence on Teacher Performance Pay, August 2010; CESifo Working Paper 3151: <http://www.cesifo-group.de/portal/pls/portal/docs/1/1185332.PDF>

TAXATION - CONSISTENT, PREDICTABLE & SIMPLE

When making international location choices, a country's tax climate is a crucial element for foreign investors. AmCham believes that one of the most important factors in making the Netherlands a location of choice is for the Dutch tax system to be consistent, predictable and simple. There have, however, been several changes to the Dutch Corporate Income Tax Act in recent years and there are certain proposed changes to the rules for taxation of group interest that have created a level of uncertainty about the future tax system in the Netherlands. The attractiveness of the Netherlands as an international location of choice is, in the view of the AmCham, improved through implementation of the following priorities.

Priorities

- a. **Maintain and enhance the Innovation Box.**
- b. **Ensure stability, consistency, predictability and simplicity in tax legislation.**
- c. **Simplify the existing interest deduction limitation rules to increase clarity among the business community.**
- d. **Have tax losses carried forward indefinitely**

Explanatory Remarks

Maintain and enhance the Innovation Box

AmCham would like to compliment the Dutch government on its efforts to establish and further improve the innovation box (and its predecessor the patent box). Since 2007, the provision has become more and more attractive.

AmCham believes that the objective of stimulating innovative activities in the Netherlands can be further promoted by extending the benefits of the innovation box to companies that carry out research and development activities for the account of others (so-called contract R&D). One mechanism to achieve this could be the introduction of a research and development credit, which can be off-set against the corporate income tax. Other European countries have successfully introduced comparable rules. Their examples and experience may be used to successfully introduce such measure in the Netherlands

Ensure stability, consistency, predictability and simplicity in tax legislation

The recent amendments to the participation exemption and the innovation box although very positive, are only the beginning of the positive news required to continue to attract the business community to the Netherlands. Unfortunately, there have been several changes to the Dutch Corporate Income Tax Act in recent years (notably regarding restrictions on interest deductions) and certain proposed changes regarding taxation of group interest that have created uncertainty about the tax system and about the positions taken by the Dutch Revenue in individual cases. This may have a chilling effect on US companies wanting to invest in the Netherlands. Therefore, AmCham urges the Dutch government to refrain from making any further far-reaching amendments in Dutch tax legislation, with the exception of the amendments suggested in this paper. Also AmCham suggests abolishing complicated rules that resulted in significant "red tape", but that have not resulted in relevant additional tax income. An example of such rule is the packaging tax.

Simplify the existing interest deduction limitation rules to increase clarity among the business community

In recent years the Netherlands has created complicated detailed interest deduction rules, addressing various factual situations where it was considered appropriate to disallow the deduction of interest expenses. Although the AmCham is not opposed to rules limiting the deductibility of excessive interest expenses, AmCham believes that new rules, based on the following principles, should result in a stable and simple regime that is attractive for foreign corporations:

- third party interest should always be deductible;
- acquisitions from third parties should not be covered by a limitation on the deductibility of interest;
- the limitation on the deductibility of interest should only apply to interest on intra-group loans to the extent the debt-to-equity ratio of 3:1 is exceeded; and,
- eliminate the unnecessary duplication and complexity in the thincap rules in relation to acquisitions (the "Goodwill Gap").

Given the significant adverse consequences for U.S. investors in the Netherlands and AmCham's concern about the negative reactions from foreign jurisdictions in relation to an interest box regime, AmCham strongly believes that an interest box should not be reconsidered.

Have tax losses carried forward indefinitely

The indefinite loss carry forward combined with the three year carry-back rule has been an attractive feature of the Dutch tax system for many years. In light of the current economic climate, reinstating the ability for a loss carry forward to be applied for an indefinite period would create much needed certainty in these unpredictable times.

About AmCham

The American Chamber of Commerce in the Netherlands (AmCham) is a non-profit, non-governmental, non-political, voluntary organization of companies and individuals involved in investment and trade between the United States of America and the Netherlands. The Netherlands is one of the most important destinations for US direct investment in Europe. American direct investment in the Netherlands amounts to over \$470 billion (source: US Department of Commerce, 2009). American companies directly employ about 225,000 people in this country. Indirectly another 250,000 more jobs are dependant on US investment here - increasingly in knowledge intensive businesses.

AmCham is concerned with matters affecting the investment climate in the Netherlands. We actively promote increased US investment in the country. We make sure that potential investors understand the well-known advantages of the Netherlands, which should be built upon:

- The Gateway to Europe with Schiphol Airport and the Ports of Rotterdam and Amsterdam;
- A workforce with impressive language skills, trained at excellent schools and universities;
- A stable and safe political, economic, labor relations, taxation and monetary environment..

Annually we publish our *Investors' Agenda of Priority Points* – policy suggestions and initiatives to make the country more attractive to (foreign) investors. We seek open dialogue and debate regarding the Priority Points with political parties, social partners and Government.



TER ADVISING

Aan
de Minister

102e

/ besluitvorming

Directoraat-generaal voor
Internationale Betrekkingen
Programmadirectie Economische
Diplomatie & Translatie

Auteur

102e

Aanleverpunt

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Organisatie van 'Going for Gold dinner' met AmCham

Paraf
S.J.H. Smits 102e
DG Internationale Betrekkingen 102e

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Aanleiding

De aan u gerichte brief van de voorzitter van AmCham (Amerikaanse Kamer van Koophandel in Nederland), mevrouw Helen Mets-Morris, om samen met EL&I de 'Going for Gold dinners' nieuw leven in te blazen.

Het voorstel van mevrouw Mets-Morris is om een aantal diners te organiseren, waarbij de kosten dienen te worden gedekt door de deelnemende bedrijven een bijdrage te vragen. AmCham is hierbij bereid om eventuele financiële verliezen op zich te nemen, waardoor voor EL&I geen financieel risico bestaat.

Advies

U wordt geadviseerd om in te stemmen met het voorstel:

- van AmCham om samen met EL&I nieuwe 'Going for Gold dinners' te organiseren. Een dergelijke bijeenkomst biedt een uitstekend platform om het Nederlandse vestigingsklimaat voor Amerikaanse bedrijven in de topsectoren onder de aandacht van een belangrijk publiek te brengen;
- om mevrouw Mets-Morris per door u getekende brief te informeren dat u bereid bent om samen met AmCham op korte termijn een 'Going for Gold dinner' op te zetten.

Toelichting

Het voormalige EZ heeft via NFIA (Netherlands Foreign Investment Agency) in het verleden met AmCham een aantal meerjaarlijkse 'Going for Gold dinner'-reeksen georganiseerd. Elke reeks betrof vier bijeenkomsten in ongeveer twee tot drie jaar.

Het idee van 'Going for Gold' is om Nederland als aantrekkelijk vestigingsland voor (reeds gevestigde) Amerikaanse investeerders actief onder de aandacht te

11

Ontvangen BBR

2/2 - 6/3

(blijven) brengen, locatiefactoren voor vestiging te bespreken en om suggesties te doen om deze locatiefactoren te verbeteren.

De 'Going for Gold dinners' waren in het verleden een groot succes: de evenementen werden bijgewoond door 150 tot 200 deelnemers. Per keer stond een bepaald thema centraal met een daarbij horende topmanager. Zo was in 2010 de Nederlandse pensioensector het hoofdonderwerp [10.2e]. Andere CEO's die hebben opgetreden bij een 'Going for Gold dinner' zijn: [10.2e]

[10.2e] De diners konden steeds rekenen op aandacht vanuit de media.

NFIA maakte destijds deze diners mogelijk met een financiële bijdrage. Eind 2010 wilde AmCham een nieuwe reeks starten. Helaas heeft dit geen doorgang gevonden, onder andere omdat NFIA niet langer een budget beschikbaar had voor nieuwe 'Going for Gold dinners'.

In tegenstelling tot eerdere 'Going for Gold dinners' is in het voorstel van AmCham nu geen geld van EL&I nodig. Mevrouw Mets-Morris stelt voor om de kosten te dekken door bedrijven te laten betalen voor hun deelname aan het diner. AmCham is hierbij bereid om eventuele financiële verliezen op zich te nemen, waardoor voor EL&I geen financieel risico bestaat. AmCham wil in gezamenlijkheid met EL&I een onderwerp, spreker en locatie bepalen.

U zult, samen met mevrouw Mets-Morris, als gastheer van het evenement optreden.
AmCham, NFIA, DG Internationale Betrekkingen en Directie Communicatie zullen, indien u akkoord gaat met het voorstel van AmCham, te zijner tijd een aantal mogelijke data, thema's en sprekers aan u ter goedkeuring voorleggen.

Met een nieuwe 'Going for Gold dinner' kunt u de aandacht vestigen op het topsectorenbeleid en het vestigingsklimaat voor Amerikaanse bedrijven in Nederland. [11]

Bijlage

- 1) Brief (d.d. 16 januari 2012) van mevrouw Helen Mets-Morris van AmCham aan de minister van EL&I over een nieuwe 'Going for Gold'-reeks.

[10.2e] 01/02/2012
Özgür Ulutas/DG Internationale Betrekkingen

Document 6



U.S. Chamber of Commerce & BUSINESSEUROPE Joint Statement

March 19, 2012

The American and European business communities remain committed to the World Trade Organization (WTO) and the global rules-based trading system. While it has always been our strong preference to conclude an ambitious and comprehensive Doha Development Agenda agreement among all WTO member countries, it is becoming increasingly clear that such an outcome is unlikely in the near future. Our organizations have worked tirelessly over the years to demonstrate business support for concluding a robust, market-opening Doha agreement, but even trade negotiators have acknowledged that Doha has reached an “impasse.”

As negotiators continue their discussions in Geneva, it is time for countries to develop and pursue new and creative approaches to multilateral trade liberalization. We are pleased to see that some of these discussions are already underway and are hopeful that they will continue in the weeks and months ahead. The world trading system needs to lead by proving it can negotiate agreements that eliminate significant barriers to trade and investment and can agree on new rules governing international trade.

In particular, the U.S. Chamber and BusinessEurope would like to express our interest in the following areas:

- 1). *Negotiate an International Services Agreement*- Interest is growing in exploring opportunities to unleash trade in services across a variety of key sectors like finance, insurance, banking, media, telecommunications, express delivery and an array of other sectors. Services are the backbone for economic growth in developed and developing countries around the world, but have been a low priority in the Doha Round. After all, service industries account for 70 percent of global gross domestic product and employ over 3 billion people around the world. Interested countries should launch

negotiations towards a comprehensive International Services Agreement before the end of 2012.

2). *Conclude a Trade Facilitation Agreement*- There is widespread agreement about the benefits, in both developed and developing countries, of reaching an agreement to promote trade facilitation. These “hidden” costs of trade are so high – as much as 15% of the value of the goods traded in some cases – that studies show that for many countries, the welfare benefits from more efficient customs procedures could be as high as those from reducing tariffs. Negotiations in Geneva have been quietly productive and concluding a Trade Facilitation Agreement, as early as this year, would garner broad interest and support.

3). *Build on and Expand Tariff Reduction Agreements*- Over the course of the years, including multilateral trade rounds starting with the Kennedy Round, countries have negotiated sectoral agreements to eliminate, reduce or harmonize tariffs. Sectors have included products ranging from agricultural equipment, chemicals, paper and steel among others. WTO member countries should continue to explore areas where previous agreements can be built on or expanded. For example, the Information Technology Agreement (ITA) was signed in 1996 by 29 WTO member countries and has been widely successful growing to over 70 countries. The ITA covers approximately 95% of world trade in IT products. Companies and countries have expressed a strong interest in expanding and updating the ITA among other initiatives.

4). *Negotiate an Agreement to Address Non-Tariff Barriers (NTBs)*-Non-Tariff Barriers (NTBs) are measures other than a tariff that restricts imports, such as quotas or discriminatory regulations and continue to remain a big concern for global companies. In recent years, WTO members countries have considered how NTBs could be addressed horizontally (i.e., across all sectors), vertically (i.e., pertaining to a single sector), and through a bilateral request/offer process. The importance of NTBs, especially for manufacturers, is likely to only increase with time so they must therefore be tackled robustly. Discussions should continue in Geneva to ensure that the WTO is prepared to adequately address NTBs.

5). *Identify New and Emerging Issues*- The world has changed a lot since the current negotiating round was launched over 10 years ago. WTO member countries should use the current impasse as an opportunity to explore areas that have not been on the agenda and deserve consideration as part of the WTO framework.

For example, WTO members should agree on disciplines with regards to export restrictions. Export restrictions are distorting trade and not sufficiently addressed by WTO rules.

Another example is the movement of electronic information across borders is critical to businesses around the world, but the international rules governing flows of digital goods, services, data and infrastructure are incomplete. Improving the multilateral framework for digital trade at the WTO should be a high priority for all governments seeking to promote innovation.

6). Use Bilateral Negotiations to Encourage new Multilateral Disciplines

During the past ten years, many bilateral free trade agreements have been concluded, and more are in the process of being negotiated. These agreements, if based on WTO principles, can be a new source of trade liberalization albeit in a preferential way. The WTO rules and procedures for those agreements are weak. The American and European business communities would like to see that the world abides by workable and enforceable rules to maximize the benefits of preferential agreements. Furthermore, free trade agreements should be used as pilot projects for future WTO rules. We therefore encourage the EU and the U.S. to go beyond the WTO rules in their bilateral agreements as doing so may pave the way for future WTO rules on new issues.

The American and European business communities remain committed to the WTO and the global rules-based trading system. We are eager to work with our negotiators and other WTO member countries to pursue an ambitious multilateral trade agenda.

Ministerie van Economische Zaken,
Landbouw en Innovatie

Document 7

TER BESLUITVORMING

Aan
de Minister

Directoraat-generaal voor
Internationale Betrekkingen
Programmadirectie Economische
Diplomatie en Transitie

Auteur

102e

Aanleverpunt

102e

Datum
16 maart 2012

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DGIB-PDEDT / 12038267

Informatiekopie aan
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nota

"Going for Gold dinners" AmCham

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Bijlage(n)
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BBR

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Medeparaaf

Aanleiding

Eerder bent u akkoord gegaan met het voorstel van AmCham (de Amerikaanse Kamper van Koophandel in Nederland) om een nieuwe serie "Going for Gold" diners te organiseren. In de bijgevoegde brief informeert u de voorzitter van AmCham, mevrouw Helen Mets-Morris, dat u bereid bent later dit jaar een "Going for Gold" diner op te zetten.

Ter besluitvorming

U instemming met:

- de bijgevoegde brief om mevrouw Mets-Morris van AmCham te informeren dat u bereid bent later dit jaar een "Going for Gold" diner op te zetten;
- het laten vertalen van deze brief in het Engels.

Toelichting

Het voormalige EZ heeft via NFIA (Netherlands Foreign Investment Agency) in het verleden met AmCham een aantal meerjaarlijkse 'Going for Gold dinner'-reeksen georganiseerd. Het idee van 'Going for Gold' is om Nederland als aantrekkelijk vestigingsland voor (reeds gevestigde) Amerikaanse investeerders actief onder de aandacht te (blijven) brengen, locatiefactoren voor vestiging te bespreken en om suggesties te doen om deze locatiefactoren te verbeteren.

De 'Going for Gold dinners' waren in het verleden een groot succes: de evenementen werden bijgewoond door 150 tot 200 deelnemers. Per keer stond een bepaald thema centraal met een daarbij horende topmanager.

Ontvangen BBR

NFIA maakte destijds deze diners mogelijk met een financiële bijdrage. In tegenstelling tot eerdere 'Going for Gold dinners' is in het nieuwe voorstel van AmCham nu geen geld van EL&I nodig. Mevrouw Mets-Morris stelt voor om de

kosten te dekken door bedrijven te laten betalen voor hun deelname aan het diner. AmCham is hierbij bereid om eventuele financiële verliezen op zich te nemen. **[1]**

AmCham wil in gezamenlijkheid met EL&I een onderwerp, spreker en locatie bepalen. U zult, samen met mevrouw Mets-Morris, als gastheer van het evenement optreden. Op basis van ambtelijk overleg zal AmCham later met een suggestie voor een datum komen.

Bijlage

- 1) Brief aan mevrouw Mets-Morris van AmCham

[10.2e]

IB/EDT

Tekst afgestemd met **[10.2e]**)

[102e]
[102e]
From: [102e]
Sent: vrijdag 23 maart 2012 12:59
To: [102e]
Cc: [102e]
Subject: US Chamber of Commerce Conference
Attachments: USChamberBusinessEurope.pdf; 120321 BusinessEurope - Transatl. Business Assoc. Stt on HLWG on Jobs and Growth.pdf

Collega's,

Wil jullie deze mail van mijn Britse collega niet onthouden.

Groet, [102e]

From: [102e]
Sent: donderdag 22 maart 2012 09:06
To: [102e]

Cc: [102e]
Subject: UNCLASSIFIED: US Chamber of Commerce Conference

Dear All,

I thought you might welcome a copy of a report written by my colleague in Washington about the recent US Chamber of Commerce Conference held on 19 March. Hope you find it useful.

TEXT BEGINS

1. I attended the US Chamber of Commerce conference on Monday 19 March discussing business priorities in the WTO in 2012 and beyond. It marked the beginning of a couple of days' meetings between the US Chamber and Business Europe. The themes were generally services, Information Technology Agreement (ITA) and trade facilitation. But they issued the attached scanned joint statement expressing support for:
 - (a) Launching negotiations for an "international services agreement" before the end of 2012 [102e]
 - (b) Concluding a trade facilitation agreement this year;
 - (c) Expand tariff reduction agreements, in particular the ITA;
 - (d) Negotiate an agreement to tackle NTBs;
 - (e) Identify new and emerging issues (e.g., export restrictions, digital trade);
 - (f) Use bilateral negotiations to encourage new multilateral disciplines (FTAs to be "pilots" for future WTO rules).

(They issued the separate attached joint statement on Tuesday, together with 10 other important US and EU-US business associations, like the Business Roundtable and the National Association of Manufacturing, supporting the work of the EU-US HLWG, highlighting the supporting comments from the PM, Sarkozy, Merkel and Clinton, and asking Obama and Barosso to commit to "an accelerated launch of comprehensive transatlantic trade, investment and regulatory negotiations this year".)

2. The speakers either stuck to the above script [102e] or discussed services, trade

facilitation or the ITA. [1028]

3.

[102a]

TEXT ENDS

Regards

[102b]

[102c] to the UN and other International Organisations in Geneva, 58 Avenue Louis Casai, 1216 Cointrin, Geneva, Switzerland.

[102d]

ukmissiongeneva.fco.gov.uk

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100 Years Standing Up for American Enterprise
U.S. CHAMBER OF COMMERCE



March, 2012

Transatlantic Business Association Statement on the High-Level Working Group on Jobs and Growth

We, the representatives of the U.S. and European business communities, call upon our leaders to move swiftly to deepen the transatlantic economic and commercial relationship through ambitious trade, investment, and regulatory policy initiatives.

With both the United States and the European Union facing fiscal and macroeconomic challenges at home and new economic powers around the globe, we believe now is the time to create a barrier-free transatlantic market to drive the job creation and growth we both urgently need.

We commend the decision by the U.S.-EU Summit in November 2011 to establish the High-Level Working Group on Jobs and Growth chaired by U.S. Trade Representative Ron Kirk and EU Trade Commissioner Karel De Gucht. The agenda of the Working Group should be far-reaching, covering, for example, tariff and non-tariff barriers to trade in goods and services, investment, regulatory cooperation,

intellectual property protection and innovation, public procurement, cross-border data flows, and business mobility.

We believe that the Working Group provides an unparalleled opportunity to strengthen our economies, enhance the global competitiveness of our firms, and, in so doing, reinforce our joint capacity to maintain and modernize the rules-based international trading system which has benefited the global economy over the past 60 years.

We are encouraged by the support we have seen so far. On the EU side, German Chancellor Angela Merkel, UK Prime Minister David Cameron, and French President Nicolas Sarkozy have all signaled their support for closer transatlantic relations, as has the European Council in its January 30, 2012 Summit recommendations.

On the U.S. side, Secretary of State Clinton declared in early February that, “the new U.S.-EU High-Level Working Group on Jobs and Growth created by President Obama and his European counterparts should be at the forefront of our efforts to put our people back to work...America and Europe can and should be trading more with each other.”

The transatlantic business community is committed to working with you to develop creative solutions to eliminate trade, investment and regulatory barriers which undermine the ability of our companies and workers to expand economic growth and create jobs.

We urge President Obama and Presidents Van Rompuy and Barroso to grasp the opportunity of the May 19-20, 2012 G8 Summit to be ambitious and to commit to an accelerated launch of comprehensive transatlantic trade, investment and regulatory negotiations this year. The American and European people should not have to wait for the boost to growth and jobs that these initiatives will bring.



U.S. CHAMBER OF COMMERCE FOUNDATION
Corporate Citizenship Center



Kingdom of the Netherlands



*Growing
a better world
together.*

Rabobank

Business Delegation Tour: The Circular Economy in Action

September 9-10
Amsterdam, NL

About the Circular Economy Business Delegation Tour

A shift from the take-make-waste model to the innovative circular economy model is essential for our planet and our future. It can also serve as an opportunity for companies to create new revenue streams and address resource constraint risks. However, taking the vision of a circular economy, in which everything is reused and nothing is wasted, and translating that into tangible business best practices can be challenging.

This is why, five years ago, the U.S. Chamber of Commerce Foundation started organizing annual business delegation tours to inspire new ideas and profitable actions that companies can implement to eliminate waste by design and achieve a circular economy. We are now bringing this valuable tour abroad and invite you to join us.

On September 9 and 10, this invitation-only event will bring together business leaders and other industry experts to explore circular opportunities that help decouple economic growth from resource constraints while driving growth, performance, competitiveness, and innovation.

Through hands-on tours of organizations implementing circular strategies and interactive peer-to-peer discussion and networking, attendees will be inspired and equipped with clear insights and specific opportunities on which their organizations can capitalize to bring circular solutions to scale.

Business Delegation Tour Attendance

This tour offers unique access to strategic decision makers and influencers that can accelerate the circular economy transition. Previous tours in the U.S. have included participation from JetBlue Airways, Citi, Colgate-Palmolive, Danish Cleantech Hub, Microsoft, Mondelez International, Philips, Subaru, Tetra Pak, Veolia, and Walgreens Boots Alliance.



U.S. CHAMBER OF COMMERCE FOUNDATION
Corporate Citizenship Center

September 9, 2019

8:00 a.m. – 9:15 a.m.	Welcome, Overview and Opening Remarks
Philips Amsterdam	<i>Breakfast provided</i>
9:15 a.m. – 10:00 a.m.	Bus to Park 2020
10:00 a.m. – 12:00 p.m. Park 2020	Tour of Park 2020 Park 2020 is the world's first full-service Cradle to Cradle®- optimized working environment aiming to be fully circular by 2020. The Park focuses on human well-being and combines sustainability and the most advanced ecological designs with a groundbreaking business approach, resulting in an inspiring, healthy and productive working environment. Coert Zachariasse, CEO of the Delta Development Group who developed the Park, will welcome attendees before introducing Park highlights such as tenant Bosch's "living wall," Sony's sound garden, shared greenhouses, and more.
12:00 p.m. – 12:15 p.m.	Bus to C-Creators
12:15 p.m. – 1:30 p.m. C-Creators Farm	Lunch Program: Rabobank and C-Creators Rabobank is a leading Dutch financial institution that co-launched the first international circular economy financing standards at the 2018 United Nations High Level Political Forum in New York City. Rabobank is a founding member of the Equator Principles and Green Bond Principles, globally recognized standards for sustainable finance in Project Finance and Capital Markets. C-Creators Foundation was established in 2018 by Rabobank and Schiphol Groep with the support of the city of Haarlemmermeer and Amsterdam. C-Creators' goal is to promote and encourage circular economy of businesses within the Amsterdam Metropolitan Area. The Foundation actively provides platforms to share ideas, develop multi-year innovation programs, and create financial incentives for businesses to create circular economy initiatives. By making circular economy the "new normal", the C-Creators Foundation strives to create an economy with a restorative and positive impact for all.
1:30 p.m. – 2:00 p.m.	Bus to Waternet



U.S. CHAMBER OF COMMERCE FOUNDATION

Corporate Citizenship Center

2:00 p.m. – 3:30 p.m.	Tour of Waternet
Water Treatment Plant RWZI West	Waternet is a wastewater treatment that generates energy and new products out of the waste including fertilizer, biogas, and cellulose harvesting with positive economic returns. This visit will include a tour of the water reclamation facility and Waternet's "floating office" on the west side of Amsterdam. Attendees will learn how Waternet's circular activities support its core business and explore the potential for similar such approaches in their own production processes.
3:30 p.m. – 4:00 p.m.	Bus to Port of Amsterdam
4:00 p.m. – 5:00 p.m.	Port of Amsterdam Presentation: Chaincraft and SHIFT Invest
Port of Amsterdam	Port of Amsterdam is a premier circular economy incubator that provides tools, resources and a platform to entrepreneurs who are passionate about transforming society and resource use. This tour will focus specifically on one of the on-site innovations, Chaincraft , which develops mixed culture fermentation technologies to produce sustainable, bio-based building blocks for the chemical, food and feed industries. Attendees will engage in a discussion on financing sustainable and high growth innovations led by SHIFT Invest , a venture capital fund that invests in innovations that create environmental and/or health impact alongside financial return.
5:00 p.m. – 5:30 p.m.	Bus to Networking Reception
5:30 p.m. – 7:00 p.m.	Networking Reception

September 10, 2019	
8:00 a.m. – 8:45 a.m.	Breakfast and Bus Pickup
QO Amsterdam	
8:45 a.m. – 9:15 a.m.	Bus to Fairphone
9:15 a.m. – 10:30 a.m.	Tour of Fairphone
Fairphone Headquarters	Fairphone is the first ethical, modular smartphone with a commitment to long-lasting design, fair materials, good working conditions and full reuse and recyclability throughout its life cycle. Attendees will tour Fairphone's manufacturing facility, focusing on its seven-part modular design that encompasses several circular business models in one product, and discuss the complexities and solutions specific to e-waste and electronics recycling.
10:30 a.m. – 11:00 a.m.	Bus to ING



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Corporate Citizenship Center

11:00 a.m. – 12:15 p.m. ING Amsterdam	Lunch Program: <u>Circle-Economy</u> and <u>ING</u> Circle-Economy is an Amsterdam-based social enterprise that provides resources, action-focused programs, and research reports to accelerate the transition to circularity. Participants will engage in a presentation and discussion with Circle-Economy and ING , a Dutch financial institution with ambitions to drive the worldwide circular economy transition through deals, thought leadership, ecosystem collaboration, operations, and innovation. The discussion will focus on the mechanics of circular business transformations, such as how to set up and prepare your business for investors (i.e. working within your supply chain, de-risking the investment profile, and creating new markets for reused materials).
12:15 p.m. – 1:00 p.m.	Bus to Schiphol Airport
1:00 p.m. – 2:00 p.m. Schiphol International Airport	Tour of Schiphol Airport Schiphol Airport is set to become the world's most sustainable, zero waste airport with first-of-its-kind initiatives such as its "lighting as a service" partnership with Philips and Cofely. Other initiatives include bio-based paint and furniture and on-site generation of phosphate fertilizer pellets from airplane wastewater.
2:00 p.m. – 2:45 p.m.	Bus to Upcycle Center
2:45 p.m. – 4:00 p.m. Upcycle City Almere	Tour of Upcycle Center Upcycle is a green city innovation incubator, center for circular businesses, and site of the 2022 World Expo. This tour will explore the optimal reuse of raw materials and feature Upcycle Center's city-wide approach toward becoming zero waste & energy neutral.
4:00 p.m. – 4:45 p.m.	Bus to DSM Niaga
4:45 p.m. – 5:30 p.m. DSM Niaga Headquarters	Tour of DSM Niaga DSM Niaga's design philosophy is to manufacture fully recyclable products with minimal materials and energy. Through this philosophy, DSM Niaga creates carpet with health and environmental benefits that retains its value as it is recycled over and over. Attendees will tour the Niaga facility and meet with company leadership to understand their sustainable approach to carpet manufacturing and the potential applicability to other products and services.
5:30 p.m. – 7:00 p.m.	Reception and Closing Remarks



20/06/2012

Document 12

Mr. Simon Smits
Director-General
DG International Affairs
Ministry of Economic Affairs, Agriculture & Innovation
P.O. Box 20101
2500 EC The Hague

June 28, 2012

Dear Mr. Smits,

The reinvigoration of the transatlantic economy requires an advanced innovation agenda and environments that support technological development in both Europe and the United States. With this objective in mind, the American Chamber of Commerce in the Netherlands (AmCham Netherlands) seeks your support to introduce in Europe an internationally harmonised grace period for patent applications. This issue is of critical importance to transatlantic innovation, jobs and competitiveness.

Grace Period

AmCham Netherlands brings together a diversity of innovators, many of whom depend on patent protections and use patent systems across the world. We believe that a grace period would help promote innovation in Europe and would also advance international harmonisation, following on the heels of recent steps in the United States.

The United States recently passed the America Invents Act, introducing sweeping changes to the US patent system. One of the Act's most important achievements is that it brings the United States' substantive patent law more closely in line with that of other countries, and in particular with Europe – an important move toward a more coherent international patent regime that better fits the global nature of research and innovation.

Although the America Invents Act takes us closer to greater international harmonisation, significant differences remain. The United States and many other countries - including highly competitive markets such as Canada, Japan and Australia - recognise a period of non-prejudicial disclosures (often referred to as a 'grace period'), while most European countries do not.

A 12-month grace period allows inventors and their affiliates to share certain information to attract investors, collaborators, employees and potential customers without concern that doing so will prevent them from obtaining a patent or will enable a competitor to obtain the patent instead. In particular, small and medium-sized enterprises (SMEs), which represent over 99% of all European businesses, would benefit greatly from a 12-month grace period. Currently, SMEs often underutilise the patent system to protect their innovations – a worry in a market where patents are an increasingly important factor in attracting investment by venture capitalists. A grace period would make Europe's patent regimes more user-friendly for SMEs, acting as a safety net ensuring that dissemination of their own research results to raise capital would not act as a bar to obtaining patent protection.

The same advantages would also foster innovation more broadly in Europe. For example, providing academics and researchers with a grace period could encourage the open communication of scientific

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Chamber of Commerce nr: 40409396 Bank Account nr: ABN AMRO 43.00.72.473

VAT nr: NL 002870289B01 IBAN: NL 32 ABNA 04300.724.73 BIC: ABNANL2A



research and make the sharing of knowledge with potential collaborators and the public easier and faster. This enhanced sharing in turn encourages follow-on R&D, which spurs market growth and job creation. And while historically there has been legitimate concern that introduction of a grace period might increase uncertainty for third parties, there are ways to manage this risk and to encourage innovators to seek patent protection promptly.

Greater harmonisation between European and US law offers additional advantages, not least introducing consistency in the rules for obtaining patents and reducing the transaction costs of dealing with divergent regimes. We encourage you to support this measure and help make the global patent system simpler, more certain and more user-friendly for all innovators.

We would very much welcome the opportunity to discuss any of the points above with you.

Yours sincerely,

102e

Helen Mets-Morris
President

About AmCham

The American Chamber of Commerce in the Netherlands (AmCham) is a non-profit, non-governmental, non-political, voluntary organization of companies and individuals involved in investment and trade between the United States of America and the Netherlands. The Netherlands is one of the most important destinations for US direct investment in Europe. American direct investment (stocks and capital flows involving some 2,000 companies) in the Netherlands amounts to over \$520 billion. American companies directly employ about 225,000 people in this country. Indirectly another 225,000 more jobs are dependent on US investment here - increasingly in knowledge intensive businesses.

AmCham is concerned with matters affecting the investment climate in the Netherlands. We actively promote increased US investment in the country. We make sure that potential investors understand the well-known advantages of the Netherlands, which should be built upon:

- The Gateway to Europe with Schiphol Airport and the Ports of Rotterdam and Amsterdam;
- A workforce with impressive language skills, trained at excellent schools and universities;
- An environment that stimulates and supports innovation;
- A stable and safe political, economic, labor relations, taxation and monetary environment.

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Ministry of Economic Affairs,
Agriculture and Innovation

10.2.e

American Chamber of Commerce
Schiphol Boulevard 171
1118 BG SCHIPHOL AIRPORT

Document 13

The Netherlands – Going for Gold

'Succeeding in a Globalizing World'

26 November 2012 – 18:30 hrs.

September 27, 2012

10.2.e

I am very delighted to invite you to a Going for Gold dinner with the Minister of Economic Affairs, Agriculture & Innovation, Mr. Maxime Verhagen on November 26, 2012.

During these Going for Gold events, which we organize in close cooperation with the Ministry, we always invite an international business leader to discuss his or her views on how the Netherlands can enhance its competitive position in Europe and the world at large.

I am proud to announce to you that renowned business leader Hans Wijers, former CEO of Akzo Nobel N.V. accepted my invitation to be the keynote speaker at this special event, which will include other leaders from industry, government and parliament.

The dinner will take place on Monday, November 26, 2012 from 18:30 hours onwards at the Sheraton Hotel at Schiphol Airport. Participation fee is € 128,- per person. You are encouraged to invite guests.

Registration via the AmCham website: www.amcham.nl/eventfuture or via

10.2.e

Should you have any further questions, please feel free to contact AmCham's Associate Director,

10.2.e

I look forward to welcoming you on November 26 at the Sheraton Hotel Schiphol.

Very truly yours,

10.2.e

Helen Mets-Morris

President of the AmCham Board of Directors

American Chamber of Commerce in the Netherlands

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→ retour 10

15/10/2012

TER INFORMATIE

Document14

Aan
de Directeur-generaal Internationale Betrekkingen

Directoraat-generaal
Internationale Betrekkingen
Directie Internationaal
Ondernemen

Auteur

102e

Secretariaat

102e

102e

Datum

11 oktober 2012

Kenmerk

DGIB-IO / 12335569

Kopie aan

102e

Bijlage(n)

Brief AmCham over octrooi
wetgeving

nota

Kennismaking nieuwe AmCham Executive Director,
Patrick Mikkelsen (ma. 15 okt. 11.30-12.00)

Parafenroute

Paraaf

102e

Paraaf

Paraaf

Medeparaaf

102e

Medeparaaf

Medeparaaf

Aanleiding

Uw kennismakingsgesprek (15 okt. 11.30-12.00) met de nieuwe AmCham Executive Director Patrick Mikkelsen.

Kernpunten

Doel van het gesprek is kennismaking. Navraag bij AmCham levert geen specifieke punten op die dhr. Mikkelsen zal opbrengen.

Als achtergrondinformatie treft u hieronder een korte CV aan van dhr. Mikkelsen en enkele actualiteiten waarover recentelijk met AmCham contact is geweest. Dit is het a.s. AmCham Going for Gold diner waarvoor minister Verhagen is uitgenodigd en een brief van AmCham over octrooi wetgeving.

De inhoud van deze nota is opgesteld met input van IMH, DGBI en NFIA.

102e 102e zal bij het kennismakingsgesprek aanwezig zijn.

Toelichting

CV

102e

AmCham Going for Gold diner

Op 26 november vindt het AmCham Going for Gold diner plaats.

102e is gastspreker. Minister Verhagen is uitgenodigd als 'Guest of Honor'. Going for Gold was in het verleden een succesvolle dinerreeks (thema: concurrentievermogen) met veel deelnemers en

Ontvangen BBR

**Directoraat-generaal
Internationale Betrekkingen**
Directie Internationaal
Ondernemen

Kenmerk
DGIB-IO / 12335569

persaandacht. Door het stopzetten van de financiële bijdrage vanuit EL&I in 2010 was het voortbestaan van de dinerreeks even in gevaar. Echter, AmCham heeft de reeks nieuw leven ingeblazen. Financiering van deze activiteit gaat nu via deelnemersbijdragen en sponsoren.

Brief octrooi wetgeving (zie bijlage)

In een brief aan U, de SG, de directeur NL Octrooicentrum en de directeur NFIA heeft AmCham aandacht gevraagd voor de America Invents Act. Hiermee wordt Amerikaanse octrooiwet aangepast, van belang voor het innovatieve vermogen van de VS. De brief dient geplaatst te worden in de context van internationale harmonisatie van octrooiwetgeving.¹¹

Mogelijk stipt dhr. Mikkelsen deze brief aan.

^{11, 10.2 a}

Samenwerking NFIA en AmCham

Het netwerk van AmCham is van groot belang voor EL&I/NFIA om signalen op te vangen over het Nederlands vestigingsklimaat. Ook komt de overheid via AmCham in contact met gevestigde bedrijven die uitbreiding (of vertrek) overwegen. Zodoende kan NFIA snel in actie komen met assistentie.

^{11, 10.2 g}

Managing Director van Avery Dennison in NL is overigens Helen Mets-Morris, tevens President van de AmCham.

Werkgroep Vestigingsklimaat

3 oktober jl. heeft onder voorzitterschap van Plv. DG IB de werkgroep Vestigingsklimaat plaatsgevonden, waarin ook dhr. Mikkelsen zitting neemt. Onderwerpen die zijn besproken zijn de afbakening van het werkterrein van de werkgroep (waarbij is besloten ook fiscale onderwerpen te bespreken), uniformering van de expat-desks en internationale scholen.

^{10.2 g}



3e/06 and

Mr. Simon Smits
Director-General
DG International Affairs
Ministry of Economic Affairs, Agriculture & Innovation
P.O. Box 20101
2500 EC The Hague

June 28, 2012

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research and make the sharing of knowledge with potential collaborators and the public easier and faster. This enhanced sharing in turn encourages follow-on R&D, which spurs market growth and job creation. And while historically there has been legitimate concern that introduction of a grace period might increase uncertainty for third parties, there are ways to manage this risk and to encourage innovators to seek patent protection promptly.

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Yours sincerely,



Helen Mets-Morris
President

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Document 15

TER INFORMATIE

Aan
de Secretaris-generaal

Directoraat-generaal
Internationale Betrekkingen
Programmadirectie Economische
Diplomatie en Transitie

Auteur

102 e
102 e

Datum
14 november 2012

Kenmerk
DGIB-PDEDT / 12359059

nota

"Going for Gold" diner van AmCham op 26 november

Kopie aan
102 e

Parafenroute

Paraaf

102 e

MT BEB

Medeparaaf

Paraaf

S.J.H. Smits

DG BEB

Medeparaaf

Paraaf

Medeparaaf

Bijlage(n)

4

Aanleiding

Eerder heeft u aangegeven de minister te vervangen bij het "Going for Gold" diner van de American Chamber of Commerce (AmCham) op 26 november. U verzorgt daar het welkomstwoord. In de bijlage treft u de concepttoespraak aan.

Kernpunten

- U bent door AmCham gevraagd het welkomstwoord te houden bij het "Going for Gold" diner op 26 november. De concepttoespraak vindt u in de bijlage. We vernemen het graag als hier op- of aanmerkingen bij heeft. De definitieve toespraak zullen we vervolgens op spreekkaartjes aanleveren.
- U zult voor uw welkomstwoord kort worden ingeleid door de president van AmCham, mevrouw Helen Mets-Morris. Na u spreekt de keynote speaker ^{102 e} Tussendoor vindt er een gang van het diner plaats.
- De gastenlijst en het definitieve programma worden nog opgesteld door AmCham. AmCham inventariseert ook nog of er pers aanwezig is bij het evenement. Hierover is contact met DC gelegd. Zodra wij meer informatie over deze onderwerpen ontvangen, stellen wij u op de hoogte.

Toelichting

Het idee van "Going for Gold" is om Nederland als aantrekkelijk vestigingsland voor (reeds gevestigde) Amerikaanse investeerders actief onder de aandacht te (blijven) brengen. Tevens kunnen de ondernemers van gedachten wisselen over het Nederlandse ondernemersklimaat en suggesties doen om bestaande locatiefactoren te verbeteren.

Ontvangen BBR

De "Going for Gold" diners waren in het verleden een groot succes: de evenementen werden bijgewoond door 150 tot 200 deelnemers. Per keer stond een bepaald thema centraal met een daarbij horende topmanager.

De "Going for Gold" reeks werd destijds beëindigd omdat er geen financiering meer beschikbaar was vanuit EZ. AmCham wil de serie nu nieuw leven inblazen en finanziert het aankomende diner met een bijdrage van de aanwezige bedrijven (zie ook de uitnodiging aan de bedrijven in de bijlage).

Het aankomende "Going for Gold" diner vindt op 26 november plaats in het Sheraton Hotel op Schiphol. Het thema van de avond is concurrentievermogen en heeft als slagzin "Succeeding in a Globalizing World". [102e]

AmCham heeft enige tijd geleden de toenmalig minister van EZ gevraagd als eregast en medegastheer bij het diner aanwezig te zijn, maar de heer Verhagen was helaas verhinderd. U heeft er mee ingestemd hem te vervangen en het welkomstwoord te verzorgen.

De concepttoespraak, die samen met DC [102e] en NFIA [102e] tot stand is gekomen, treft u in de bijlage aan. De toespraak gaat in op het aantreden van de nieuwe bewindspersonen, het versterken van het concurrentievermogen en de Amerikaans-Nederlandse handels- en investeringsrelaties. We vernemen het graag als u hier nog op- of aanmerkingen bij heeft. De definitieve toespraak zullen we vervolgens op spreekkaartjes aanleveren.

In de concepttoespraak worden de "Priority Points" van AmCham aangehaald. Dat zijn de belangrijkste punten vanuit de optiek van AmCham om het vestigingsklimaat te verbeteren. De AmCham "Priority Points" voor 2012 vindt u in de bijlage.

Bijlagen

- 1) Concepttoespraak bij het "Going for Gold" diner op 26 november
- 2) Uitnodiging voor het "Going for Gold" diner aan de leden van AmCham
- 3) CV [102e]
- 4) De AmCham Priority Points voor 2012

[102e]

BEB/EDT

(i.s.m. [102e] (NFIA), [102e] (DC), [102e] (BEB/EDT))

Document 16

**Speech by the Secretary-general of the Ministry of
Economic Affairs of the Netherlands, Chris Buijink,
AmCham “Going for Gold” diner, Schiphol Sheraton Hotel,
26 november 2012**

Draft

Inleidende toespraak

Duur: 10 minuten

Was vroeger geheel door EZ gefinancierd, nu niet meer. AmCham zet het nu voort met financiering bedrijven.

Programma:

- Inleiding President AmCham, mw Helen Mets-Morris
- Welkomstwoord SG EZ Chris Buijink
- Keynote speech 10.2 e

Publiek: Amerikaanse bedrijven in NL, o.a. Avery Dennison.

Pers: nog niet bekend

Your Excellency/ies,¹

Ladies and gentlemen,

Welcome everybody to the Going for Gold dinner 2012!

And a special welcome to ^{102e} [REDACTED], our keynote speaker tonight.

I would like to present you with an apology, as you expected to hear the Dutch Minister of Economic Affairs tonight.

But the new one has other obligations tonight, while the previous one estimated that one former Minister for the evening would be enough ☺.

So I'll do my best to be worthy of tonight's great audience.

To paraphrase president Obama in his speech on election night: The task of strengthening the century old bonds between the United States of America and the Netherlands moves forward. It moves forward because of you.²

You are the ones investing in our relationship.

You are the ones that make our relationship work on a day to day basis.

You are the ones that encourage us to become an even better country to live, work and invest in.

That is what I want to address tonight.

¹ Afhankelijk van aanwezige VIPs, wordt n.a.v. gastenlijst aangepast

² Obama zei in overwinningsspeech: "The task of perfecting our union moves forward . It moves forward because of you."

[*Strengthening the Dutch investment and business climate*]

Ladies and gentlemen,

We are in a time of many new appointments.

A time of change and continuity.

On the day that President Obama was re-elected, I welcomed our new Minister of Economic Affairs, Henk Kamp to his new office.

And just like the Obama Administration will continue to set course towards a stronger and more prosperous America, the Rutte Government will continue to strengthen the Dutch economy and investment climate.

Under the leadership of Minister Kamp, we will continue the successful policy of cooperation between business, government and knowledge institutions in the top sectors of our economy.

Over the last two years, we have experienced that such cooperation between private and public partners is indeed the best way to strengthen our innovation and business climate.

The top sector policy will help us emerge from the global downturn with a dynamic economy.

It will help us seize new opportunities created by the emerging markets.

And it will help us meet the challenges we are faced with, like climate change, growing energy demand and population ageing.

So far, the top sector policy has been more successful than we dared hope for. The previous government wanted the Netherlands to become one of the top five most competitive economies in the world by 2020. But we reached that goal this year! The World Economic Forum ranks us the fifth most competitive country in the world, one step ahead of Germany.

Of course, this is good news. But there is no time to sit back and relax. We need to go on strengthening the business and investment climate, like the new coalition agreement stipulates.

I felt the same sense of urgency in the AmCham Priority Points. We will continue to address the issues that are important to you by continuing our successful top sector policy. We will continue to stimulate innovation by promoting cooperation between entrepreneurs and researchers.

We will increase the supply of engineers and skilled workers. And we are finalizing the international agenda's that should further strengthen our trade and investment relations with important partners like your country.

The new government continues to invest in research and development and provides strong incentives for companies to innovate.

It sets ambitious targets to reach a fully sustainable energy system by 2050.

And it continues to cut red tape and improve access to finance for innovative start-ups and fast growing SMEs.

[Strengthening American-Dutch relations]

Ladies and gentlemen,

These are times of change and continuity in American-Dutch relations as well.

The Netherlands and the United States of America have enjoyed good relations for over four hundred years.

We are looking forward to continuing the excellent cooperation with the Obama Administration.

There is a lot at stake and a lot to gain for all of us.

The US is the largest foreign investor in the Netherlands.

The most innovative.

And the one that contributes most to creating jobs.

2,000 American companies established in our country account for over 180,000 Dutch jobs.³

So you are, and will continue to be, the single most important group of foreign investors in our country.

On your side of the Atlantic, the Netherlands is the third largest foreign investor in the US, contributing to 343,000 American jobs. This makes ours a very strong bilateral relationship.

I am confident that we will continue strengthening our relations in the future. You all greatly contribute to my optimism.

Over the last year, various American companies decided to invest in the Netherlands.

Like Life Sciences company Envivo in Leiden, Datacenter Gogrid in Amstelveen and chemical company INVISTA in Rotterdam.

And like Avery Dennison, that just started building its new state-of-the-art European headquarters at the Leiden Bio Science Park. A decision that strengthens the Netherlands' position as one of the most competitive knowledge economies in the world.

³ D t zijn cijfers van NFIA, daarin zijn bedrijven die niet via NFIA zijn binnengekomen niet meegenomen.

The American Chamber of Commerce also greatly contributes to my optimism about the future of American-Dutch relations. AmCham is an extremely valuable partner to us. I am looking forward to continue working with AmCham under the leadership of President Helen Mets-Morris and Executive Director Patrick Mikkelsen, who was appointed earlier this year.

AmCham's feedback allows us to further improve the business climate.

Thanks to its 'Priority Points' and the recommendations of its tax committee.

Thanks to its Rotterdam and Brabant chapters.

And thanks to the numerous AmCham events.

They allow us to stay in touch with a leading group of foreign investors in the Netherlands.

The Going for Gold dinner is but one of many great examples.

I would like to thank AmCham her president, Helen Mets-Morris, for carrying on this great tradition. It is inspiring to see how many of our American friends have chosen to attend this new edition of Going for Gold.

[Closing remarks]

Ladies and gentlemen,

I am looking forward to the keynote speech



[For now, I am looking forward to our table discussions on improving the business climate for leading global companies like yours.] Let us all use this occasion to boost our partnership and let's hope that many more energizing events will follow.

Thank you.

4/7 only

Document 17



Patrick Mikkelsen
Executive Director

Ministry of Economic Affairs
Mr. Simon Smits
Director General Foreign Economic Relations
P.O. Box 16180
2500 BD The Hague

Schiphol Airport, 27 June 2013

Dear Mr. Smits,

5/7/2013

Foreign business has always had good reason to come to the Netherlands. The Netherlands' open attitude towards foreign trade and investment has contributed significantly to its prosperity in the past.

The American Chamber of Commerce (AmCham) is the voice of American business in the Netherlands. We actively promote the distinct advantages of the country as the preferred location for new investment.

It is in the best interest of both foreign investors and the Netherlands itself to ensure that American and other foreign investors continue to have good – or even better – reason to come, to stay, and grow in the future.

In an increasingly competitive international environment, the business and investment climate has to be constantly improved. The competitive edge that the Netherlands has built in the past decade needs continued attention and constant benchmarking to point to areas for improvement.

Enclosed are AmCham's 2013 Agenda of Priority Points – our policy proposals for ensuring a competitive and prosperous Netherlands for years to come. We welcome any reaction and stand open for discussion.

Yours sincerely,

Patrick Mikkelsen
Executive Director

American Chamber of Commerce in the Netherlands

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Chamber of Commerce 40409396 Bank Account Deutsche Bank 430072473
VAT: NL002870289B01 IBAN: NL71DEUT0430072473 BIC: DEUTNL2N



Aan DGBEB
Van DIO (1028) 15/7
Via
Kopie aan
Afgestemd met DIMH

TER BESLISSING

Datum
15 juli 2013
Onze Referentie
MINBUZA.2013-7977
Opgesteld door
1028

memo

Beantwoording AmCham Brief van 27 juni 2013

Aanleiding

Ontvangen brief en brochure "Prioriteitspunten 2013 voor een goed investeringsklimaat" van de AmCham.

Gevraagd besluit

Ondertekening beantwoordingsbrief

Kern/samenvatting

U dankt de AmCham voor het toesturen van de brochure. Daarnaast vermeld u de start van de TTIP onderhandelingen en dat dit veel kansen kan bieden aan Europese en Amerikaanse bedrijven.

Bijlage

- Brief AmCham 27 juni 2013



Ministry of Foreign Affairs

American Chamber of Commerce in the Netherlands
Mr. Patrick Mikkelsen
WTC D-Tower, 6th floor
Schiphol Boulevard 171
1118 BG Schiphol
Nederland

Postbus 20061
2500 EB The Hague
The Netherlands
www.government.nl

1026

Our reference
MINBUZA.2013-7977

Date 12 July 2013
Re AmCham's 2013 Agenda of Priority Points

Dear Mr. Mikkelsen,

With great interest I have read the AmCham's *Investors' Agenda of Priority Points 2013*, which I received from you last month.

In cooperation with other government agencies, the Directorate Foreign Economic Relations is actively looking for ways to improve the business climate for foreign investors. The input and suggestions of the AmCham are highly valued in this regard.

Moreover, the negotiations on a Transatlantic Trade and Investment Partnership (TTIP) between the United States and the European Union has now started. TTIP will offer both European as well as American companies many advantages and new trade and investment opportunities. Our already strong economic relations will no doubt grow further by decreasing tariffs and removing non-tariff barriers between our countries.

I look forward to following these developments with much interest.

Yours sincerely,

b/c
1026

Simon Smits

Director General Foreign Economic Relations



4/7 only

Patrick Mikkelsen
Executive Director

Ministry of Economic Affairs
Mr. Simon Smits
Director General Foreign Economic Relations
P.O. Box 16180
2500 BD The Hague

Schiphol Airport, 27 June 2013

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5/7/2013

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Patrick Mikkelsen
Executive Director

American Chamber of Commerce in the Netherlands

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→ D6BEB

Patrick Mikkelsen
Executive Director

Document 19

His Excellency F.C.G.M. Timmermans
Minister for Foreign Affairs
Ministry of Foreign Affairs
P.O. Box 20061
2500 EB The Hague

102e

Schiphol, 22 mei 2014

Excellentie,

102e

Enkele weken geleden heeft de American Chamber of Commerce in the Netherlands (AmCham) zijn zorgen geuit over het vertrek van activiteiten van Amerikaanse bedrijven uit Nederland.

Nederland is niet langer de eerste natuurlijke vestigingsplaats voor buitenlandse investeerders. Bij het aantrekken en behouden van investeringen is de concurrentie met landen zoals bijvoorbeeld het Verenigd Koninkrijk, Luxemburg en Zwitserland groot. Deze ontwikkeling vraagt om alertheid van de Nederlandse overheid, een gastvrije houding ten opzichte van buitenlandse investeerders en vooral ook om beleid dat erop is gericht om het Nederlandse investeringsklimaat te verbeteren.

AmCham wil hieraan graag een constructieve bijdrage leveren. Vertegenwoordigers van de ruim 400 Amerikaanse en Nederlands-internationale bedrijven die lid zijn van AmCham hebben beleidsaanbevelingen geformuleerd die wij aanbieden aan leden van het kabinet, leden van de Tweede Kamer, ambtenaren en andere stakeholders – de *AmCham Priority Points 2014*.

Vanuit uw positie speelt u een belangrijke rol in de Transatlantische (handels)relaties. Daarom vragen wij graag uw aandacht voor de Priority Points en hopen wij dat u deze wilt betrekken bij uw werkzaamheden.

U treft de Priority Points in de bijlage. Mocht u naar aanleiding hiervan prijs stellen op een nadere gedachtwisseling of meer informatie, dan zijn we u vanzelfsprekend graag van dienst.

Namens de Board of Directors,

Patrick Mikkelsen
Executive Director

American Chamber of Commerce in the Netherlands

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Aan
Van
Via
Kopie aan
Afgestemd met

102e
DGBEB/DEDT
p DGBEB 11 16
SG, DIO, DWH

TER INFORMATIE

Datum
11-06-2014

Onze Referentie
ENV-2014.5466

Ongesteld door

102e

memo

AmCham Priority Points 2014

Aanleiding

De Amerikaanse Kamer van Koophandel in Nederland (AmCham) heeft u hun jaarlijkse prioriteitspunten voor een goed investeringsklimaat in Nederland toegezonden. Deze ontvangt u ter informatie.

Kern/samenvatting

- De AmCham Priority Points zijn de belangrijkste suggesties van AmCham om het Nederlandse vestigingsklimaat te verbeteren. Minister Kamp heeft deze op 20 mei in ontvangst genomen. De Priority Points zijn verder naar de Tweede Kamer en het kabinet gestuurd (R heeft ook een exemplaar ontvangen).
- De Priority Points zijn dit jaar:
 - Overbruggen 'skills gap'
 - Stimuleren flexibiliteit en participatie van werknemers
 - Verbeteren concurrentiekracht van productiebedrijven
 - Visie en ambitie voor het fiscale vestigingsklimaat
- In de ministerraad wordt binnenkort (waarschijnlijk in september) het (fiscale) vestigingsklimaat geagendeerd door de staatssecretaris van Financiën en de minister van Economische Zaken.

Toelichting

Achtergrond Priority points

De Priority Points zijn de belangrijkste punten vanuit de optiek van AmCham om het Nederlandse vestigingsklimaat te verbeteren. AmCham maakt jaarlijks de Priority Points bekend. AmCham stuurt deze naar het kabinet, de Tweede Kamer en andere stakeholders. Minister Kamp heeft de Priority Points op 20 mei officieel in ontvangst genomen, de meeste aanbevelingen liggen op zijn beleidsterrein.

Samenvatting Priority Points

Om te beginnen prijst AmCham het Nederlandse vestigingsklimaat, het innovatievermogen en de constructieve houding bij de onderhandelingen over het Transatlantic Trade & Investment Partnership (TTIP). Daarnaast heeft AmCham de volgende Priority Points ter verbetering van het vestigingsklimaat:

Overbruggen van de 'skills gap'

- Investeren in onderwijs, talenten en vaardigheden, stimuleer doorleren en vakonderwijs.

- Implementeer een strategische EU-aanpak voor schaars personeel, met de nadruk op schaarse vaardigheden en arbeidsmigratie.
- Datum**
Onze Referentie

Stimuleren van flexibiliteit en participatie van werknemers

- Vergroten van de flexibiliteit en wendbaarheid op de arbeidsmarkt door versoepeling van de wetgeving inzake arbeidsbescherming voor zowel reguliere als flexibele contracten.
- Heroriëntatie van carrière en toekomst, stimuleer de inzet van oudere werknemers, bijvoorbeeld door het faciliteren van een vrijwillige demotie (een stap terug), 'remotie' (een stap opzij), gerichte projecten of een andere werk/privé-balans.

Verbeteren van de concurrentiekracht van productiebedrijven

- Oefen invloed uit op EU-wetgeving voor een level playing field in de EU.
- Vermijd extra eisen bovenop EU-reguleringen.
- Geef de industrie doelen, geen gedetailleerde voorschriften.
- Houd de ontwikkeling rond het beschermen van persoonsgegevens in de gaten en let op de gevolgen van nieuwe wetgeving voor Amerikaanse investeerders in Nederland en Nederlandse investeerders in de VS.

Belastingen: visie met ambitie voor het fiscale vestigingsklimaat

- Zorg voor stabilitéit, eenvoud, stabiliteit en consistentie in het belastingstelsel, schaf de crisistax voor hogere inkomens af.
- OESO 'base erosion and profit shifting' (BEPS): belangrijk in multilateraal verband tot een unaniem geaccepteerd akkoord te komen, belangrijk voor Amerikaanse hoofdkantoren met substantiële ondernemingsactiviteiten in Nederland toegang te houden tot het Nederlandse verdragennetwerk, inventariseer effecten van BEPS actiepunten.
- Afschaffen dividendbelasting voor verdragsinwoners, net als het VK, Ierland, België en Luxemburg hebben gedaan.
- Maak voorwaartse verliesverrekening onbeperkt.

Achtergrond AmCham

AmCham is de vertegenwoordiger van Amerikaanse investeerders in Nederland. Amerikaanse investeerders zijn de grootste groep buitenlandse investeerders in Nederland, goed voor ongeveer \$600 mld aan investeringen en 225.000 banen. AmCham is een zeer actieve organisatie met vele evenementen en publicaties.

11



Bijlagen

1. Begeleidende brief van AmCham executive director Patrick Mikkelsen
2. AmCham Priority Points

GESPREK CHAMBER OF COMMERCE

NAAM: MARJORIE CHORLINS, VICE PRESIDENT
EUROPE
ORGANISATIE CHAMBER OF COMMERCE
ONDERWERPEN TTIP, TPP, TPA
DATUM SEPTEMBER 25, 2014
TIJD 14.15-15.15

KORTE BIO

Chorlins:

Marjorie A. Chorlins is vice president for European Affairs (Washington) at the U.S. Chamber of Commerce, where she is responsible for developing, promoting, and executing U.S.-based programs and policies related to trade and investment in Europe. She also spearheads the Chamber's Washington-based efforts to secure a comprehensive and ambitious Transatlantic Trade & Investment Partnership (TTIP) and manages the Business Coalition for Transatlantic Trade (BCTT).

With more than 25 years of experience in the private, public, and nonprofit sectors, Chorlins has focused on forging consensus among competing points of view. She has represented the U.S. government in multilateral trade negotiations, advocated in support of global sales, and consulted with multinational corporations on corporate responsibility.

GESPREKSONDERWERPEN / VRAGEN



Patrick Mikkelsen
Executive Director

De heer A.G. Koenders
Minister
Ministerie van Buitenlandse Zaken
Postbus 20061
2500 EB Den Haag

Amsterdam, 26 mei 2015

Betreft: aanbieding onderzoek vestigingsklimaat Nederland

Geachte heer Koenders,

De Amerikaanse Kamer van Koophandel in Nederland (AmCham) treedt op als de belangenbehartiger van meer dan 400 Amerikaanse bedrijven in Nederland en Nederlandse bedrijven met grote belangen in de Verenigde Staten.

Jaarlijks stelt AmCham beleidsaanbevelingen op voor politiek en overheid, die zijn gericht op verbetering van het Nederlandse vestigingsklimaat – de zogenaamde *Priority Points*. Daarnaast heeft AmCham dit jaar het gerenommeerde Amerikaanse adviesbureau Bain & Company gevraagd om onderzoek te doen naar de ontwikkeling van het Nederlandse vestigingsklimaat ten opzichte van andere Europese landen.

Uit dit onderzoek blijkt dat Nederland terrein verliest aan het Verenigd Koninkrijk als het gaat om de vestiging van buitenlandse hoofdkantoren. AmCham vindt dat een zorgelijke ontwikkeling en vreest de *filialisering* van Nederland, waarbij internationale hoofdkantoren zich elders vestigen en in Nederland slechts filialen achterblijven. Dat is risicovol voor de Nederlandse economie en werkgelegenheid, omdat filialen bij veranderde marktomstandigheden nu eenmaal veel sneller kwetsbaar zijn voor sluiting.

Alert en doortastend optreden is noodzakelijk, want de concurrentie met andere landen - in het bijzonder het Verenigd Koninkrijk - is groter dan ooit. Met het aanreiken van de Priority Points, die voortkomen uit de dagelijkse praktijk van het Amerikaans-Nederlandse bedrijfsleven, wil AmCham hieraan graag een constructieve bijdrage leveren. Vanzelfsprekend hecht AmCham daarbij veel waarde aan handhaving van het stabiele Nederlandse fiscale klimaat.



U bent vanuit uw positie zeer betrokken bij de Transatlantische handelsbetrekkingen en bij het Nederlandse vestigingsklimaat, en wij hopen dan ook dat u bovenstaande overwegingen wilt betrekken in uw oordeelsvorming.

In bijgaande publicatie treft u een samenvatting van de Priority Points en het onderzoek van Bain & Company. Het eerste exemplaar is afgelopen week aangeboden aan minister-president Rutte.

Mocht u prijs stellen op een persoonlijke toelichting, dan zijn wij daarvoor vanzelfsprekend graag beschikbaar.

Namens de Board of Directors van de Amerikaanse Kamer van Koophandel in Nederland,


Patrick Mikkelsen
Executive Director

Patrick Mikkelsen
Executive Director

Mevrouw L. Ploumen
Minister voor Buitenlandse Handel en Ontwikkelingssamenwerking
Ministerie van Buitenlandse Zaken
Postbus 20061
2500 EB Den Haag

Amsterdam, 26 mei 2015

Betreft: aanbieding onderzoek vestigingsklimaat Nederland

Geachte mevrouw Ploumen,

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102 e
Patrick Mikkelsen Executive Director

Patrick Mikkelsen
Executive Director



Aan
Van
Via
Kopie aan

102 e
M /
EDT 102 e /6
DGBEB
SG

TER INFORMATIE

Datum
10-06-2015

Onze Referentie
2015.296385

Opgesteld door
102 e 102 e

memo

AmCham Priority Points 2015

Aanleiding

De Amerikaanse Kamer van Koophandel in Nederland (AmCham) heeft u de jaarlijkse 'Priority Points' gestuurd. Deze zijn eerder aan minister-president Rutte aangeboden. De Priority Points zijn de voor AmCham belangrijkste punten ter verbetering van het Nederlandse vestigingsklimaat. U ontvangt deze ter informatie. Indien gewenst is AmCham bereid een persoonlijke toelichting te geven.

Kern/samenvatting

- Het belangrijkste punt van AmCham is dat Nederland competitiviteit lijkt te verliezen ten gunste van het VK en Duitsland. Dit wordt voornamelijk toegeschreven aan een verlaagde vennootschapsbelasting in het VK en in Duitsland.
- De belangrijkste knelpunten in het Nederlandse vestigingsklimaat (die AmCham baseert op het onderzoek van het World Economic Forum) zijn starre arbeidsmarktregulering en bureaucratie door overheden.
- Nederland lijkt recentelijk minder investeringen aan te trekken dan het VK, het VK slaagt er voornamelijk in veel hoofdkantoren uit de VS aan te trekken. De werkgelegenheid bij Amerikaanse bedrijven in Nederland neemt echter nog steeds toe.
- AmCham steunt de TTIP-onderhandelingen en prijst de constructieve opstelling van de Nederlandse overheid.

Toelichting

AmCham Priority Points

De Priority Points zijn de belangrijkste punten vanuit de optiek van AmCham om het Nederlandse vestigingsklimaat te verbeteren. AmCham maakt jaarlijks de Priority Points bekend. AmCham stuurt deze naar het kabinet, de Tweede Kamer en andere stakeholders. Dit jaar heeft consultant Bain & Co het onderzoek gedaan. Dit zijn de belangrijkste punten:

Fiscaal vestigingsklimaat

- Volgens AmCham is fiscale regelgeving het belangrijkste instrument om de competitiviteit van de economie op peil te houden. Aanbevelingen van AmCham zijn onder andere om de verlaging van de

ENV-2015.5069

vennootschapsbelasting in het VK en Duitsland te volgen en beperkingen op voorwaartse verliesverrekening op te heffen.

Datum
10-06-2015

Onze Referentie
2015.296385

Vaardigheden van de beroepsbevolking

- AmCham staat voor meer flexibiliteit op de arbeidsmarkt door beschermende reguleringen af te zwakken. Daarnaast zou om- en bijscholing meer fiscaal gestimuleerd moeten worden.

Competitiviteit van de industrie

- AmCham adviseert om geen extra reguleringen bovenop EU-regelingen te leggen om het speelveld gelijk te houden. Daarnaast pleit AmCham voor het formuleren van doelstellingen voor de industrie, in plaats van gedetailleerde voorschriften.

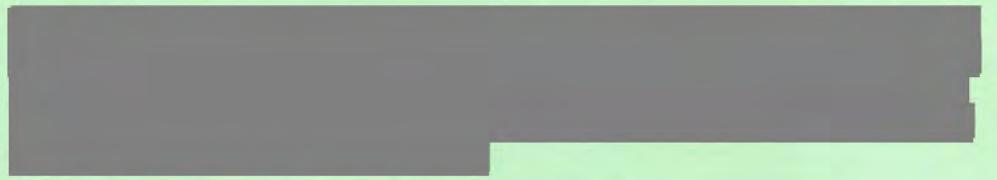
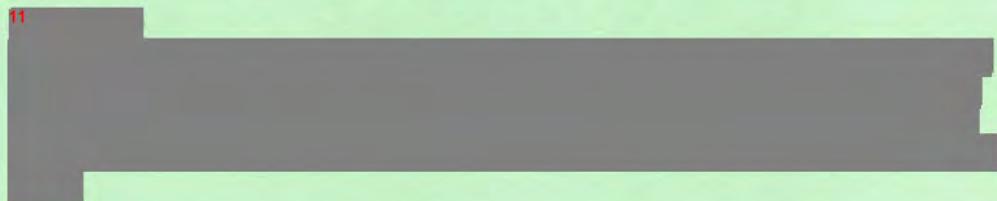
Overige punten

- AmCham adviseert de EU-regeling voor Databescherming goed in te gaten te houden.¹¹
- AmCham is voorstander van TTIP en prijst de constructieve opstelling van de Nederlandse overheid.

Buitenlandse directe investeringen in Nederland

- AmCham heeft een inhoudelijk hoofdstuk bijgevoegd met een overzicht van de buitenlandse investeringen in Nederland.
- Deze cijfers laten zien dat de buitenlandse investeringen in Nederland de laatste jaren minder hard groeien dan in andere landen, met name in het VK.
- Volgens het onderzoek komt dit doordat het VK een groot investeringspromotieprogramma is gestart in 2011, waar ook belastingverlagingen (o.a. van de vennootschapsbelasting) deel van uit maken. Verder blijkt uit de Ease of Doing Business index van de Wereldbank dat het VK en Duitsland beter presteren dan Nederland.
- Het VK lijkt er beter in te slagen hoofdkantoren uit de VS aan te trekken dan Nederland.
- De VS blijft wel de grootste buitenlandse werkgever in Nederland, met een nog steeds groeiend aantal banen.

¹¹



Een gelijke versie van dit memo is aan R verstuurd.

Achtergrond AmCham

AmCham is de vertegenwoordiger van Amerikaanse investeerders in Nederland. Amerikaanse investeerders zijn de grootste groep buitenlandse investeerders in Nederland, goed voor ongeveer \$600 mld aan investeringen en 225.000 banen. AmCham is een zeer actieve organisatie met vele evenementen en publicaties.

Datum

10-06-2015

Onze Referentie

2015.296385

Bijlagen

1. Begeleidende brief van AmCham executive director Patrick Mikkelsen
2. Samenvatting AmCham Priority Points

De heer A.G. Koenders
Minister
Ministerie van Buitenlandse Zaken
Postbus 20061
2500 EB Den Haag

Amsterdam, 26 mei 2015

Betreft: aanbieding onderzoek vestigingsklimaat Nederland

Geachte heer Koenders,

De Amerikaanse Kamer van Koophandel in Nederland (AmCham) treedt op als de belangenbehartiger van meer dan 400 Amerikaanse bedrijven in Nederland en Nederlandse bedrijven met grote belangen in de Verenigde Staten.

Jaarlijks stelt AmCham beleidsaanbevelingen op voor politiek en overheid, die zijn gericht op verbetering van het Nederlandse vestigingsklimaat – de zogenaamde *Priority Points*. Daarnaast heeft AmCham dit jaar het gerenommeerde Amerikaanse adviesbureau Bain & Company gevraagd om onderzoek te doen naar de ontwikkeling van het Nederlandse vestigingsklimaat ten opzichte van andere Europese landen.

Uit dit onderzoek blijkt dat Nederland terrein verliest aan het Verenigd Koninkrijk als het gaat om de vestiging van buitenlandse hoofdkantoren. AmCham vindt dat een zorgelijke ontwikkeling en vreest de *filialisering* van Nederland, waarbij internationale hoofdkantoren zich elders vestigen en in Nederland slechts filialen achterblijven. Dat is risicovol voor de Nederlandse economie en werkgelegenheid, omdat filialen bij veranderde marktomstandigheden nu eenmaal veel sneller kwetsbaar zijn voor sluiting.

Alert en doortastend optreden is noodzakelijk, want de concurrentie met andere landen - in het bijzonder het Verenigd Koninkrijk - is groter dan ooit. Met het aanreiken van de Priority Points, die voortkomen uit de dagelijkse praktijk van het Amerikaans-Nederlandse bedrijfsleven, wil AmCham hieraan graag een constructieve bijdrage leveren. Vanzelfsprekend hecht AmCham daarbij veel waarde aan handhaving van het stabiele Nederlandse fiscale klimaat.



U bent vanuit uw positie zeer betrokken bij de Transatlantische handelsbetrekkingen en bij het Nederlandse vestigingsklimaat, en wij hopen dan ook dat u bovenstaande overwegingen wilt betrekken in uw oordeelsvorming.

In bijgaande publicatie treft u een samenvatting van de Priority Points en het onderzoek van Bain & Company. Het eerste exemplaar is afgelopen week aangeboden aan minister-president Rutte.

Mocht u prijs stellen op een persoonlijke toelichting, dan zijn wij daarvoor vanzelfsprekend graag beschikbaar.

Namens de Board of Directors van de Amerikaanse Kamer van Koophandel in Nederland,

10.2 e


PATRICK MEERSSEN
Executive Director



Aan
Van
Via
Kopie aan

R
EDT 11/06/2015
DGBEB
SG

TER INFORMATIE

Datum
09-06-2015
Lij
Onze Referentie
2015.296389

Opgesteld door
102e

memo

AmCham Priority Points 2015

Aanleiding

De Amerikaanse Kamer van Koophandel in Nederland (AmCham) heeft u de jaarlijkse 'Priority Points' gestuurd. Deze zijn eerder aan minister-president Rutte aangeboden. De Priority Points zijn de voor AmCham belangrijkste punten ter verbetering van het Nederlandse vestigingsklimaat. U ontvangt deze ter informatie. Indien gewenst is AmCham bereid een persoonlijke toelichting te geven.

Kern/samenvatting

- Het belangrijkste punt van AmCham is dat Nederland competitiviteit lijkt te verliezen ten gunste van het VK en Duitsland. Dit wordt voornamelijk toegeschreven aan een verlaagde vennootschapsbelasting in het VK en in Duitsland.
- De belangrijkste knelpunten in het Nederlandse vestigingsklimaat (die AmCham baseert op het onderzoek van het World Economic Forum) zijn starre arbeidsmarktregulering en bureaucratie door overheden.
- Nederland lijkt recentelijk minder investeringen aan te trekken dan het VK, het VK slaagt er voornamelijk in veel hoofdkantoren uit de VS aan te trekken. De werkgelegenheid bij Amerikaanse bedrijven in Nederland neemt echter nog steeds toe.
- AmCham steunt de TTIP-onderhandelingen en prijst de constructieve opstelling van de Nederlandse overheid.

Toelichting

AmCham Priority Points

De Priority Points zijn de belangrijkste punten vanuit de optiek van AmCham om het Nederlandse vestigingsklimaat te verbeteren. AmCham maakt jaarlijks de Priority Points bekend. AmCham stuurt deze naar het kabinet, de Tweede Kamer en andere stakeholders. Dit jaar heeft consultant Bain & Co het onderzoek gedaan. Dit zijn de belangrijkste punten:

Fiscaal vestigingsklimaat

- Volgens AmCham is fiscale regelgeving het belangrijkste instrument om de competitiviteit van de economie op peil te houden. Aanbevelingen van AmCham zijn onder andere om de verlaging van de

ENV-2015.5160

vennootschapsbelasting in het VK en Duitsland te volgen en beperkingen op voorwaartse verliesverrekening op te heffen.

Datum
09-06-2015

Onze Referentie
2015.296389

Vaardigheden van de beroepsbevolking

- AmCham staat voor meer flexibiliteit op de arbeidsmarkt door beschermende reguleringen af te zwakken. Daarnaast zou om- en bijscholing meer fiscaal gestimuleerd moeten worden.

Competitiviteit van de industrie

- AmCham adviseert om geen extra reguleringen bovenop EU-regelingen te leggen om het speelveld gelijk te houden. Daarnaast pleit AmCham voor het formuleren van doelstellingen voor de industrie, in plaats van gedetailleerde voorschriften.

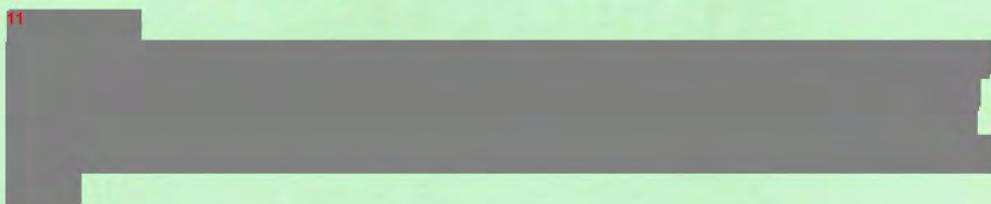
Overige punten

- AmCham adviseert de EU-regeling voor Databescherming goed in te gaten te houden.¹¹
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¹¹



Een gelijke versie van dit memo is aan  verstuurd.

m

Achtergrond AmCham

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Datum

09-06-2015

Onze Referentie

2015.296389

Bijlagen

1. Begeleidende brief van AmCham executive director Patrick Mikkelsen
2. Samenvatting AmCham Priority Points

102e

From: BRE-VWS
Sent: vrijdag 30 oktober 2015 15:15
To: 102e
Cc: 102e
Subject: RE: Reminder: Meeting request from the Healthcare Committee of the American Chamber of Commerce to the EU (AmCham EU)

Dear 102e,

I am sorry that you haven't received an answer sooner. Something must have gone wrong.
I regret to have to inform you that in the process of preparing the Dutch Presidency, we are very limited in time to meet with external parties. Therefor we cannot meet your request for a meeting.
Thank you for your understanding.

Kind regards,

From: 102e
Sent: vrijdag 30 oktober 2015 15:09
To: BRE-VWS
Subject: FW: Reminder: Meeting request from the Healthcare Committee of the American Chamber of Commerce to the EU (AmCham EU)

From: 102e
Sent: 21 October 2015 15:42
To: 102e
Cc: 102e

Subject: Reminder: Meeting request from the Healthcare Committee of the American Chamber of Commerce to the EU (AmCham EU)

Dear 102e,

Further to my email of 6 October 2015, I wanted to check whether you had a chance to look at my request for a meeting with some representatives of the Healthcare Committee of AmCham EU and you and your colleagues.

We would appreciate very much meeting with you to discuss healthcare-related priorities of the NL Presidency of the EU but also our upcoming delegation visit to the Hague with our Presidency Group. Please find attached a presentation of our Healthcare Committee.

My colleague 102e will further try to speak with your Secretariat, to discuss possible dates. In the meantime, should you have any questions, please do not hesitate to get back to me.

Best regards,

102e

102e

[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
Direct line: 102e - @AmChamEU_PBO



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From: [\[REDACTED\]](#)

Sent: 06 October 2015 09:24

To: [\[REDACTED\]](#)

Cc: [\[REDACTED\]](#)

'bre-vws@minbuza.nl' <bre-vws@minbuza.nl>

Subject: Meeting request from the Healthcare Committee of the American Chamber of Commerce to the EU (AmCham EU)



Dear [\[REDACTED\]](#),

On behalf of the [Healthcare Committee of the American Chamber of Commerce to the EU](#) (AmCham EU), I would like to request a meeting with you.

A delegation of our Healthcare Committee would appreciate very much meeting with you in the coming weeks to exchange views on the healthcare-related priorities of the upcoming Dutch Presidency of the Council of the EU and also to discuss AmCham EU's Presidency Group Delegation visit to the Hague that will take place early December. Please find attached a presentation of our Committee, and *Forever Healthy*, our most recent flagship report.

We sincerely hope that you will be available for a meeting to discuss your priorities for healthcare in Europe and how we can work together / support you during your Presidency.

Best regards,

[\[REDACTED\]](#)

* * *

AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled €2 trillion in 2014 and directly supports more than 4.3 million jobs in Europe.

* * *

[\[REDACTED\]](#), Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels



10.2.e

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102 e [REDACTED]

From: [REDACTED] 102 e
Sent: dinsdag 19 januari 2016 14:40
To: BRE-VWS
Cc: 102 e
Subject: RE: AmCham EU calls for a more strategic use of procurement to stimulate innovation uptake

Attachments: AmCham EU calls for a more strategic use of procurement to stimulate innovation uptake - 20 11 2015.pdf



Dear 102 e [REDACTED]

As mentioned in the email below, the American Chamber of Commerce to the EU (AmCham EU) issued a position statement calling for a more strategic use of procurement to stimulate healthcare on 20 November 2015.

Please find attached the results of the consultation with our members and our recommendations to ensure that future procurement practices facilitate the uptake of innovation and better serve consumers.

The AmCham EU Healthcare Committee would welcome the opportunity to meet with you at your earliest convenience to discuss these issues in more detail. If it is acceptable for you, I will call your offices on Friday to try to arrange such a meeting. Should you have any questions please do not hesitate to contact myself 102 e [REDACTED]) or my colleague 102 e [REDACTED] in charge of the Healthcare Committee 102 e [REDACTED]

Kind regards,

102 e [REDACTED]



102 e [REDACTED] Policy Intern
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts/Kunstlaan 53, 1000 Brussels
102 e [REDACTED]
[Twitter](#) | [Facebook](#) | [YouTube](#) | [Google+](#) | [LinkedIn](#)

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From: 102 e [REDACTED]
Sent: Friday, December 4, 2015 2:26 PM
To: 102 e [REDACTED]
Subject: AmCham EU calls for a more strategic use of procurement to stimulate innovation uptake



Dear [REDACTED]
[REDACTED],

On 20 November 2015, the American Chamber of Commerce to the EU (AmCham EU) issued a position statement calling for a more strategic use of procurement to stimulate healthcare innovation.

In the context of the implementation of Directive 2014/24/EC on public procurement in the EU healthcare sector, AmCham EU has run a consultation among its members to better understand some of the challenges associated with the current procurement of healthcare goods and services in EU Member States.

To ensure that future procurement practices facilitate innovation uptake and better serve consumers, AmCham EU invites European institutions to consider developing guidance for European hospitals on the implementation of the revised public procurement legislation. Sector-specific guidance should be developed in collaboration with relevant stakeholders to guarantee the uptake of value-based procurement. Initiatives, such as the methodology for the Most Economically Advantageous Tenders could be leveraged and promoted by the European Commission. The Commission could also consider the potential value of commissioning a report assessing the impact of procurement practices on innovation and access to healthcare across the EU.

Please find the results of the consultation and our recommendations in the position statement attached. The Healthcare Committee of AmCham EU would very much welcome a discussion on this important topic.

Best regards,

[REDACTED]
[REDACTED]

[REDACTED]
[REDACTED] Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
[REDACTED]
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102 e

From: [REDACTED] 102 e
Sent: dinsdag 8 december 2015 15:27
To: BRE-VWS
Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [REDACTED] 102 e

Many thanks for getting back to me.

Depending on when it starts, I could be able to attend with a member of our Healthcare Committee. Could you please give me the start time so I can confirm the names of the two representatives from AmCham EU at the meeting?

Many thanks in advance,

102 e



[REDACTED] 102 e, Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
Direct line: [REDACTED] 102 e
[Twitter](#) | [Facebook](#) | [YouTube](#) | [Google+](#) | [LinkedIn](#)

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From: BRE-VWS [mailto:bre-vws@minbuza.nl]
Sent: 08 December 2015 15:15
To: [REDACTED] 102 e
Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [REDACTED] 102 e,

Thank you for your interest in our informative meeting on Thursday. There is a possibility for your organization to attend the Medical Devices meeting in the afternoon. Due to large interest we can host a maximum of 2 persons per organization. Could you please let me know who will attend on behalf of AmCham, so we can send more information concerning the meeting?

The agenda consists of an opening and welcome by [REDACTED] 102 e [REDACTED] 102 e Dutch Health Ministry), and presentations on the state of play of the MD/IVD trilogues by [REDACTED] 102 e (Health Attaché) and [REDACTED] 102 e (Project manager EU presidency Medical Devices).

Kind regards,

102 e

From: [REDACTED] 102 e
Sent: maandag / december 2015 17:22
To: BRE-VWS
Cc: [REDACTED] 102 e
Subject: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear Madam,

Further to your conversation on the phone with my colleague 102e, the Healthcare Committee of AmCham EU would appreciate very much participating to the Healthcare Stakeholder Forum happening on Thursday 10 December 2015. Would that be possible? If yes, we would appreciate very much receiving an agenda ahead of the meeting to identify the most appropriate representative of our organisation to the meeting.

Please find attached a presentation of our Committee. We have been active in the last months on the consultation on health services, procurement of healthcare products and the revision of the medical devices framework.

Should you have any question, please do not hesitate to get back to me.

Best regards,

102e



102e , Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
102e
[Twitter](#) | [Facebook](#) | [YouTube](#) | [Google+](#) | [LinkedIn](#)

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102 e

From: [REDACTED] 102 e [REDACTED]
Sent: dinsdag 19 april 2016 10:58
To: BRE-VWS
Cc: [REDACTED] 102 e
Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 28 April 2016

Dear [REDACTED] 102 e,

Many thanks for your prompt reply. I am looking forward to the confirmation.

Best regards,

102 e



102 e Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
102 e
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From: BRE-VWS [mailto:bre-vws@minbuza.nl]
Sent: 18 April 2016 17:27
To: [REDACTED] 102 e
Cc: [REDACTED] 102 e
Subject: FW: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 28 April 2016

Dear [REDACTED] 102 e,

Thank you for your interest in attending the informative meeting on MD/IVD to be held on 28 April.
At the end of this week we will inform you about the registration.

Kind regards,



102 e
Health, Welfare and Sport
.....
Permanent Representation of the Kingdom of the Netherlands to the European Union
Kortenberglaan 4-10 | 1040 Brussels
.....
T 102 e
bre-vws@minbuza.nl
<http://eu.nlmission.org>
.....

From: [REDACTED] 102 e
Sent: maandag 18 april 2016 17:01
To: BRE-VWS

Cc: 102e

Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 28 April 2016

Dear 102e,

I have been informed that the Dutch Presidency of the EU will be organizing a follow-up healthcare stakeholder forum on Thursday 28 April 2016.

Given the active involvement of AmCham EU's Healthcare Committee in the revision of the medical devices framework and our participation to the last one in December 2015, we would appreciate very much to be able to participate to this one on 28 April. Please find attached our position paper.

With best regards,

102e



102e **Senior Policy Officer**
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
102e

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From: BRE-VWS [<mailto:bre-vws@minbuza.nl>]

Sent: 09 December 2015 12:47

To: 102e

Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear Mr. 102e

Thank you letting me know who will attend on behalf of AmCham tomorrow, in this e-mail we will provide you with further information concerning the meeting.

Date/Time:

December 10th, 2.00 - 3.30 PM

Venue:

Permanent Representation of the Netherlands to the EU, Avenue de Cortenbergh 4-10, Brussels

Language:

English

Programme:

- Opening and Welcome
102e - 102e *Dutch Health Ministry*
- State of play trilogues MD/IVD
102e - 102e *Health Attaché*
102e - 102e *Medical Devices*
- Closure
102e - 102e *Dutch Health Ministry*

Please do not forget to bring your passport or ID-card for identification upon entering the Permanent Representation.

We are looking forward to welcoming you and [REDACTED] on December 10th.

On behalf of the Dutch Presidency team,
[REDACTED]

From: [REDACTED]
Sent: Wednesday, December 09, 2015 12:22 PM
To: BRE-VWS
Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [REDACTED]

I will attend the meeting with [REDACTED] (J&J), Member of our Healthcare Committee.

Could you please confirm me that the meeting will take place at the NL Permanent Representation to the EU and to share relevant documents for the meeting (if any)?

Many thanks in advance

Best regards,

[REDACTED]



[REDACTED], Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)

Avenue des Arts 53, 1000 Brussels

[REDACTED]

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From: BRE-VWS [<mailto:bre-vws@minbuza.nl>]

Sent: 08 December 2015 15:30

To: [REDACTED]

Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [REDACTED]

The meeting will take place from 2PM – 3.30PM.

Kind regards,

[REDACTED]

From: [REDACTED]

Sent: Tuesday, December 08, 2015 3:27 PM

To: BRE-VWS

Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [REDACTED],

Many thanks for getting back to me.

Depending on when it starts, I could be able to attend with a member of our Healthcare Committee. Could you please give me the start time so I can confirm the names of the two representatives from AmCham EU at the meeting?

Many thanks in advance,

[10.2 e]



[10.2 e] **Policy Officer**
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
[10.2 e]
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From: BRE-VWS [<mailto:bre-vws@minbuza.nl>]

Sent: 08 December 2015 15:15

To: [10.2 e]

Subject: RE: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear [10.2 e],

Thank you for your interest in our informative meeting on Thursday. There is a possibility for your organization to attend the Medical Devices meeting in the afternoon. Due to large interest we can host a maximum of 2 persons per organization. Could you please let me know who will attend on behalf of AmCham, so we can send more information concerning the meeting?

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Kind regards,

[10.2 e]

From: [10.2 e]

Sent: maandag / december 2015 17:22

To: BRE-VWS

Cc: [10.2 e]

Subject: Participation of AmCham EU's to the Healthcare Stakeholder Forum on Thursday 10 December 2015

Dear Madam,

Further to your conversation on the phone with my colleague [10.2 e] the Healthcare Committee of AmCham EU would appreciate very much participating to the Healthcare Stakeholder Forum happening on Thursday 10 December 2015. Would that be possible? If yes, we would appreciate very much receiving an agenda ahead of the meeting to identify the most appropriate representative of our organisation to the meeting.

Please find attached a presentation of our Committee. We have been active in the last months on the consultation on health services, procurement of healthcare products and the revision of the medical devices framework.

Should you have any question, please do not hesitate to get back to me.

Best regards,

102e



102e , Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
102e
[Twitter](#) | [Facebook](#) | [YouTube](#) | [Google+](#) | [LinkedIn](#)

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From: [REDACTED] **Sent:** [REDACTED] dinsdag 12 januari 2016 09:25
To: [REDACTED] **Subject:** RE: Invitation as guest speaker at AmCham EU - Monday 29 February

Good morning [REDACTED]

My sincere apologies for this misunderstanding, and many thanks for forwarding the meeting invitation to the fiscal attaché. May I kindly ask you to confirm that the right person to extend our invitation would be to [REDACTED]

Many thanks in advance for your kind assistance and patience. We look forward to the opportunity to meet with you in the future.

Best regards,

[REDACTED]



[REDACTED]

[American Chamber of Commerce to the EU \(AmCham EU\)](#)

Avenue des Arts/Kunstlaan 53, 1000 Brussels

Direct line: [REDACTED] | Mobile: [REDACTED]

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From: [REDACTED]
Sent: Monday, January 11, 2016 4:05 PM
To: [REDACTED]
Subject: RE: Invitation as guest speaker at AmCham EU - Monday 29 February

Dear [REDACTED],

Many thanks for your invitation.

As a financial services attaché, I mainly focus on financial services files and am not dealing with any files in the area of taxation. I have forwarded your request to the fiscal attaché at the PermRep.

Best regards,

[REDACTED]

From: [REDACTED]
Sent: maandag 11 januari 2016 12:05
To: [REDACTED]

Cc: BRE-FIN

Subject: Invitation as guest speaker at AmCham EU - Monday 29 February



Dear [REDACTED],

On behalf of [REDACTED] the Chair of the AmCham EU Tax Committee, I would like to invite you to be the guest speaker at our next committee meeting on **Monday 29 February from 15.30 to 16.30**. If you would be available and willing to participate, we would very much like to hear about the priorities of the Dutch Presidency in the area of taxation for 10-15 minutes, followed by an informal discussion with our members. At the meeting, AmCham EU would be represented by around 15-20 member companies, and I would provide you with a list of the members attending in advance.

As you may be aware, AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating a better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled **€2 trillion in 2014** and directly supports more than **4.3 million jobs** in Europe.

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me [REDACTED] if you should have any questions.

Best Regards,

[REDACTED]



[REDACTED]

[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts/Kunstlaan 53, 1000 Brussels
Direct line: [REDACTED] | Mobile: +[REDACTED] 98
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102e

From: [REDACTED] 102e
Sent: maandag 15 februari 2016 12:38
To: BRE-VWS
Subject: FINAL REMINDER - Medical Devices: Perspectives on the EU Negotiations - Friday 19 February 2016, 8.30 - 10.30 (invited guests)

Organised by



In collaboration with



 MedTech Europe
from diagnosis to cure

Medical Devices: Perspectives on the EU Negotiations

*A joint association breakfast briefing organised by
AmCham EU in collaboration with COCIR and MedTech Europe*



The American Chamber of Commerce to the EU (AmCham EU) and its Healthcare Committee are delighted to invite you to:

Medical Devices: Perspectives on the EU Negotiations

*A joint association breakfast briefing organised by
AmCham EU in collaboration with COCIR and MedTech Europe*

Friday, 19 February 2016, 8.30 - 10.30

AmCham EU Offices - Avenue des Arts/Kunstlaan 53, 1000 Brussels

Join us for a breakfast briefing with European Parliament staff and permanent representation attachés working on healthcare policy issues. The briefing will provide an opportunity to learn more about medical devices and discuss some of the key issues currently under discussion in the ongoing EU negotiations on medical devices and in-vitro diagnostics.

Register now!

For more information, please contact [102 e](#)

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102e

From: [REDACTED] 102e
Sent: vrijdag 22 april 2016 09:52
To: [REDACTED] BRE-VWS
Cc: [REDACTED]
Subject: RE: Informative meeting MD/IVD regulations - 28 April 2016

Dear Ricco,

Many thanks for your prompt reply and for accepting. I confirm their participation to the meeting.

With best regards,

102e



102e, Senior Policy Officer
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts 53, 1000 Brussels
Direct line: 102e
[Twitter](#) | [Facebook](#) | [YouTube](#) | [Google+](#) | [LinkedIn](#)

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From: 102e [REDACTED]
Sent: 22 April 2016 09:51
To: 102e BRE-VWS <bre-vws@minbuza.nl>
Cc: 102e [REDACTED]
[REDACTED] MD/IVD regulations - 28 April 2016

Dear 102e

We can allow a maximum of 2 persons per organisation, so your colleague 102e [REDACTED] is welcome too.

Best regards,

102e

From: 102e [REDACTED]
Sent: donderdag 21 april 2016 10:04:18
To: BRE-VWS
Cc: 102e [REDACTED]
Subject: RE: Informative meeting MD/IVD regulations - 28 April 2016

Dear 102e

Many thanks for accepting the participation of AmCham EU to the stakeholder meeting.

Our organisation will be represented by 102e [REDACTED], Member of our Healthcare Committee. Would it be possible for my colleague 102e [REDACTED], Policy Officer at AmCham EU, to attend too?

Many thanks in advance.

Best regards,

102e



102e Senior Policy Officer

American Chamber of Commerce to the EU (AmCham EU)

Avenue des Arts 53, 1000 Brussels

Direct line: 102e

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From: BRE-VWS [<mailto:bre-vws@minbuza.nl>]

Sent: 20 April 2016 17:28

To: 102e

[REDACTED]

102e

Subject: Informative meeting MD/IVD regulations - 28 April 2016

Dear Sir, Madam,

Thank you for your application for the informative meeting of the Netherlands EU 2016 presidency on MD/IVD. The last details for the meeting are the following:

Date/Time:

April 28th, 10h30 – 12h00

Venue:

Permanent Representation of the Netherlands to the EU, Avenue de Cortenbergh 4-10, Brussels

Language:

English

We kindly ask you to arrive in time, since registration at the front desk might take some time, and *please do not forget to bring your passport or ID-card for identification upon entering the Permanent Representation*.

We are looking forward to welcoming you on April 28th.

On behalf of the Dutch Presidency team,

102e



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102e

Ministerie van Buitenlandse Zaken
Postbus 20061
2500 EB Den Haag

Amsterdam, 26 mei 2016

Geachte 102e

Zoals u bekend treedt de American Chamber of Commerce in the Netherlands (AmCham) op als belangenbehartiger van het Amerikaanse bedrijfsleven in Nederland. In dit kader laat AmCham jaarlijks het gerenommeerde Amerikaanse adviesbureau Bain & Company onderzoek doen naar het Nederlandse investeringsklimaat. Bijgaand treft u de resultaten van het meest recente onderzoek, van mei jongstleden.

Vanuit dit onderzoek blijkt dat buitenlandse investeringen nog steeds van groot belang zijn voor de Nederlandse economie en dat Nederland opnieuw terrein verliest aan het Verenigd Koninkrijk als het gaat om de vestiging van nieuwe buitenlandse hoofdkantoren. De reeds vorige jaar gesignaleerde trend wordt hiermee vooruitgezet. Deze ontwikkeling weegt eens temeer zwaar, omdat in Nederland gevestigde multinationale ondernemingen voor circa 20% van de werkgelegenheid zorgen. Voorts waarschuwen de onderzoekers voor de Base Erosion and Profit Shifting (BEPS)-regelgeving van de OECD. Wanneer Nederland ten opzichte van andere landen zoals Ierland en het Verenigd Koninkrijk voorop loopt bij de invoering van de OECD-wet- en regelgeving, kan dit leiden tot een verlies aan concurrentiekraft.

Het onderzoek van Bain & Company gaat vergezeld van de zogenaamde *Priority Points*. Dit zijn beleidsaanbevelingen voor de Nederlandse politiek en de overheid, gebaseerd op de input van ruim vijftig top executives en adviseurs uit het internationale bedrijfsleven. Samengevat vraagt AmCham om handhaving van het stabiele Nederlandse fiscale klimaat, investeringen in een flexibele en goed opgeleide arbeidsmarkt, het voorkomen van 'gold plating' bij de implementatie van Europese wet- en regelgeving en om specifieke aandacht voor ontwikkelingen rond data privacy. Daarnaast spreekt AmCham zijn steun uit voor TTIP.



Vanuit uw positie bent u zeer betrokken bij de Transatlantische (handels)betrekkingen. Wij hopen dat u naar aanleiding van het bijgevoegde onderzoek en de Priority Points uw invloed wilt aanwenden om het Nederlandse vestigingsklimaat te verbeteren en Nederland aantrekkelijk te houden voor buitenlandse investeerders.

Mocht u prijs stellen op nadere informatie of een persoonlijke toelichting, aarzelt u dan niet om contact op te nemen.

Namens de Board of Directors van de American Chamber of Commerce in the Netherlands,

Met vriendelijke groet



Wouter Paardekooper
President

1028

Patrick Mikkelsen
Executive Director

102e

From: 102e >
Sent: woensdag 1 maart 2017 17:35
To: 102e
Subject: RE: Proposal for meeting with AmCham EU on Brexit

Dear 102e,

Thank you very much for your email.

I hereby reconfirm our meeting at 16.00 on 7 March at the Netherlands Permanent Representation (Avenue de Cortenbergh 4 – 10, 1040 Brussels).

Please accept my apologies for not sending you the participant list earlier. From AmCham EU's side, it will be:

- 102e
- 102e
- 102e
- 102e , AmCham EU

All representatives will speak on behalf of AmCham EU and not their companies.

I hope that is OK. Please do let me know if you would require further information from us. If there is specific information we would need to access the building, please do let me know.

Looking forward to our meeting.

Best regards,

102e



102e
Senior Policy Adviser
T 102e • M 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register





From: 102e
Sent: Wednesday, March 1, 2017 3:18 PM
To: 102e
Subject: RE: Proposal for meeting with AmCham EU on Brexit

Dear 102e,

Just checking whether:

- Our appointment for next week, 7 March 4 PM still stands;
- And whether you have a list of participants.

Hope to hear from you,

Kind regards,

102e

From: 102e
Sent: vrijdag 10 februari 2017 14:40
To: 102e
Subject: RE: Proposal for meeting with AmCham EU on Brexit

Dear 102e

Thank you very much for your kind reply and for the proposals.

16.00 on 7 March would work for us. We are happy to come to your offices.

I will send you a participant list as soon as I have the final list of participants (max. 4 from our side).

I hope that is OK. Do let me know if there is anything else I can do from my side.

Best regards,

102e



102e, Policy Adviser
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts/Kunstlaan 53, 1000 Brussels
Direct line: +102e
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From: 102e
Sent: Thursday, February 9, 2017 1:38 PM

To: 102e

Subject: RE: Proposal for meeting with AmCham EU on Brexit

Dear 102e,

I forgot to mention, we would prefer to meet here, at the Perm Rep, at least on these two dates, given agenda constraints.

Kind regards,

102e

From: 102e

Sent: donderdag 9 februari 2017 13:36

To: 102e

Subject: RE: Proposal for meeting with AmCham EU on Brexit

Dear 102e, dear 102e (if I may),

We would be most happy to speak to AmCham EU about Brexit of course.

I would propose that on our side the following persons would be present:

- 102e, Head Economic Department
- 102e, Legal Counsellor
- 102e, Trade Counsellor

Having checked the respective agenda's, I would like to propose:

- 6 March, 11AM
- 7 March, 4PM.

Please let me know if one of these two dates would be suitable.

Kind regards,

102e

102e

Trade Counsellor

.....
**Permanent Representation of the Kingdom
of the Netherlands to the European Union**

Avenue de Cortenbergh 4 - 10 | 1040 Brussels | Belgium

T 102e

M 102e

E 102e

1

eu.nlmission.org

From: 10.2.e
Sent: woensdag 8 februari 2017 18:09
To: 10.2.e
Cc: 10.2.e
Subject: Proposal for meeting with AmCham EU on Brexit

Dear 10.2.e,

I am contacting you on behalf of the Brexit Task Force of the American Chamber of Commerce to the EU (AmCham EU).

As you may know, AmCham EU represents over 150 US companies committed to Europe on trade, investment and competitiveness issues. Our Brexit Task Force seeks to demonstrate the perspective of AmCham EU member companies on the UK's withdrawal from the EU, provide input throughout the negotiating process, and help deliver a successful and forward-looking EU-UK relationship that meets the needs of businesses and citizens. Attached you will find our high-level position paper on Brexit, issued in October 2016.

We would like to propose a meeting with you and relevant colleagues to discuss the upcoming EU-UK withdrawal negotiations and the future EU-UK relationship. We could propose a small meeting involving one or two lead representatives of our Task Force, along with myself. We would be happy to host the meeting at AmCham EU offices (Avenue des Arts 53, 1000 Brussels) or we could come to your offices, should you prefer.

If you are interested and available, please do propose some dates/times in February or March that could work for you.

Thank you for your consideration and we look forward to hearing from you.

Best regards,

10.2.e



10.2.e
Policy Adviser
[American Chamber of Commerce to the EU \(AmCham EU\)](#)
Avenue des Arts/Kunstlaan 53, 1000 Brussels
Direct line: 10.2.e
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From: 102e
To: 102e
Cc: 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 16 January
Date: vrijdag 19 januari 2018 16:17:00

Dear 102e,

I hope you are well.

Many thanks for the invitation. Unfortunately I will not be able to participate as I will be in Council meetings.

Best regards,

102e

From: 102e
Sent: woensdag 17 januari 2018 13:21
To: 102e
Cc: 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 16 January

Dear 102e

I hope you are well.

I wanted to enquire as to whether you would be available to join as guest speaker at our next Financial Services Committee meeting taking place on **Tuesday 6 February 2018, 15.00-16.00?**

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me should have any questions.

Best regards,

102e



102e
Policy Adviser
102e

[American Chamber of Commerce to the EU](#)
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
[European Transparency Register](#)



From: [REDACTED]
Sent: Wednesday, January 10, 2018 10:30 AM
To: [REDACTED]
Cc: [REDACTED]
Subject: RE: Invitation as guest speaker at AmCham EU - 16 January

Dear [REDACTED],

Many thanks for your email and the kind invitation.

Unfortunately I will not be able to attend the meeting on 16 January, however I would be pleased to meet you on some future occasion.

Best regards,

[REDACTED]

From: [REDACTED]
Sent: dinsdag 9 januari 2018 14:14
To: [REDACTED]
Cc: [REDACTED]
Subject: Invitation as guest speaker at AmCham EU - 16 January

Dear [REDACTED],

On behalf of the Financial Services Committee of the American Chamber of Commerce to the EU (AmCham EU), I would like to invite you to be our guest speakers at our next committee meeting next **Tuesday 16 January 2018**. The meeting would take place from **14.30 to 15.30** ideally, however we remain flexible to accommodate your schedule. If you would be available and willing to participate, we would very much like to hear your perspective on the Risk Reduction Package, the EMIR review, the CCP oversight proposal, the ESAs review, Brexit, as well as any other issue you would like to raise with us, for 10-15 minutes, followed by an informal discussion with our members. At the meeting, AmCham EU would be represented by around 10-15 member companies, and I would provide you with a list of the members attending in advance.

As you may be aware, AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating a better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled more than €2 trillion in 2016, directly supports more than 4.5 million jobs in Europe, and generates billions of euros annually in income, trade and research and development.

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me should have any questions.

Best regards,

10 2 e



10 2 e
Policy Adviser
10 2 e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
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CHAMBER OF COMMERCE
OF THE
UNITED STATES OF AMERICA

THOMAS J. DONOHUE
PRESIDENT AND
CHIEF EXECUTIVE OFFICER

1615 H STREET, NW
WASHINGTON, DC 20062-2000

January 16, 2018

His Excellency Mark Rutte
Prime Minister of the Netherlands
Ministerie van Algemene Zaken
Binnenhof 19
Postbus 20001
2500 EA The Hague
Netherlands

Dear Prime Minister Rutte:

On behalf of the U.S. Chamber of Commerce, I invite you to address the U.S. business community during your next visit to Washington. We would be pleased to host an event in your honor at the Chamber's headquarters, located across Lafayette Park from the White House. Senior executives from major U.S. companies, including some of the largest investors in the Netherlands, would attend, as would executives from major Dutch investors in the United States.

As the world's largest business federation—representing the interests of more than three million businesses of all sizes, sectors, and regions—there is no better platform for speaking to the business community than the Chamber.

The American business community remains deeply committed to promoting growth and prosperity in the United States and Europe. Given dramatic changes on both sides of the Atlantic during the past year, it is more important than ever to reinforce the transatlantic relationship, with the Netherlands playing a leading role.

Should you or your staff have any questions, please contact [REDACTED]

Best wishes,

Sincerely,

[REDACTED]

cc: His Excellency Ambassador Henne Schuwer

102e

From: BRE-SZW
Sent: maandag 5 februari 2018 11:39
To: 102e
Subject: RE: Follow up: Meeting with AmCham EU on the CMD revision

Kamertje 4.13

From: 102e
Sent: maandag 5 februari 2018 11:14
To: BRE-SZW <bre-szw@minbuza.nl>
Subject: FW: Follow up: Meeting with AmCham EU on the CMD revision

Hoi 102e
Ik heb 7 feb om 14.00 een afspraak op de PV.
Zou jij een ruimte kunnen reserveren voor circa 4 personen?

Groeten,

102e

From: 102e
Sent: donderdag 1 februari 2018 17:57
To: 102e
Subject: RE: Follow up: Meeting with AmCham EU on the CMD revision

Dear 102e

Would Wednesday, 07 February 2018 at 14:00 be convenient for you?

Have a good evening.

With kind regards,

102e

102e
Policy Adviser
T 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register

[Redacted]

From: [Redacted]
Sent: 01 February 2018 17:01
To: [Redacted]
Subject: RE: Follow up: Meeting with AmCham EU on the CMD revision

Dear [Redacted]
On Wednesday next week I am a bit more flexible than on Tuesday, can you give me another option on that day?

Best regards,

[Redacted]

From: [Redacted]
Sent: dinsdag 30 januari 2018 16:47
To: [Redacted]
Subject: RE: Follow up: Meeting with AmCham EU on the CMD revision

Dear [Redacted]

Thank you for your swift response. Unfortunately, I am unable to do Friday, 02 February 2018 in the afternoon.
Would you instead be available on Tuesday, 06 February 2018 any time after 14:00?

With kind regards,

[Redacted]

[Redacted]
Policy Adviser
T [Redacted]

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register

From: [Redacted]]
Sent: 30 January 2018 15:13
To: [Redacted]
Subject: RE: Follow up: Meeting with AmCham EU on the CMD revision

Dear 102e,

I could meet you on Friday afternoon (02/02) at the Dutch Permanent Representation.
Please let me know if this day suits you and what time you are available.

Best regards,

102e

From: 102e
Sent: dinsdag 30 januari 2018 09:40
To: 102e
Subject: Follow up: Meeting with AmCham EU on the CMD revision

Dear 102e

We would be more than happy to meet with you either this week or next. Would you have a preferences?

It would be great if you could give me a couple of options so that I could run these by the members and find the most convenient timeslot for the meeting.

With kind regards,

102e

102e
Policy Adviser
T 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register

From: 102e
Sent: 19 January 2018 13:47
To: 102e
Subject: RE: Meeting with AmCham EU on the CMD revision

Dear 102e

Thank you for your mail and the invite. However next week I will not be in the office. We could schedule a meeting for the week after.

Best regards,

102e

From: 102e

Sent: vrijdag 19 januari 2018 09:47

To: 102e

Subject: Meeting with AmCham EU on the CMD revision

Dear 102e,

On behalf of the American Chamber of Commerce to the EU (AmCham EU) and its Environment Committee I would like to inquire about the possibility to meeting in order to discuss the current CMD revision.

AmCham EU speaks for American companies that are committed to Europe on trade, investment and competitiveness issues. Our membership encompassed approximately 160 cross-sector companies, providing a comprehensive platform for discussion and exchange. With the CMD revision being a priority for some of members, we would be delighted to meet with you to discuss this file and its progression.

We sincerely hope that you will be available to meet with us before the vote in the EMPL committee in the Parliament on Wednesday, 21 February 2018. We look forward to what we anticipate will be a constructive exchange of views and please do not hesitate to contact me should you have any questions.

I wish you a good weekend.

With kind regards,

102e

102e

Policy Adviser

T 102e

American Chamber of Commerce to the EU

Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels

European Transparency Register

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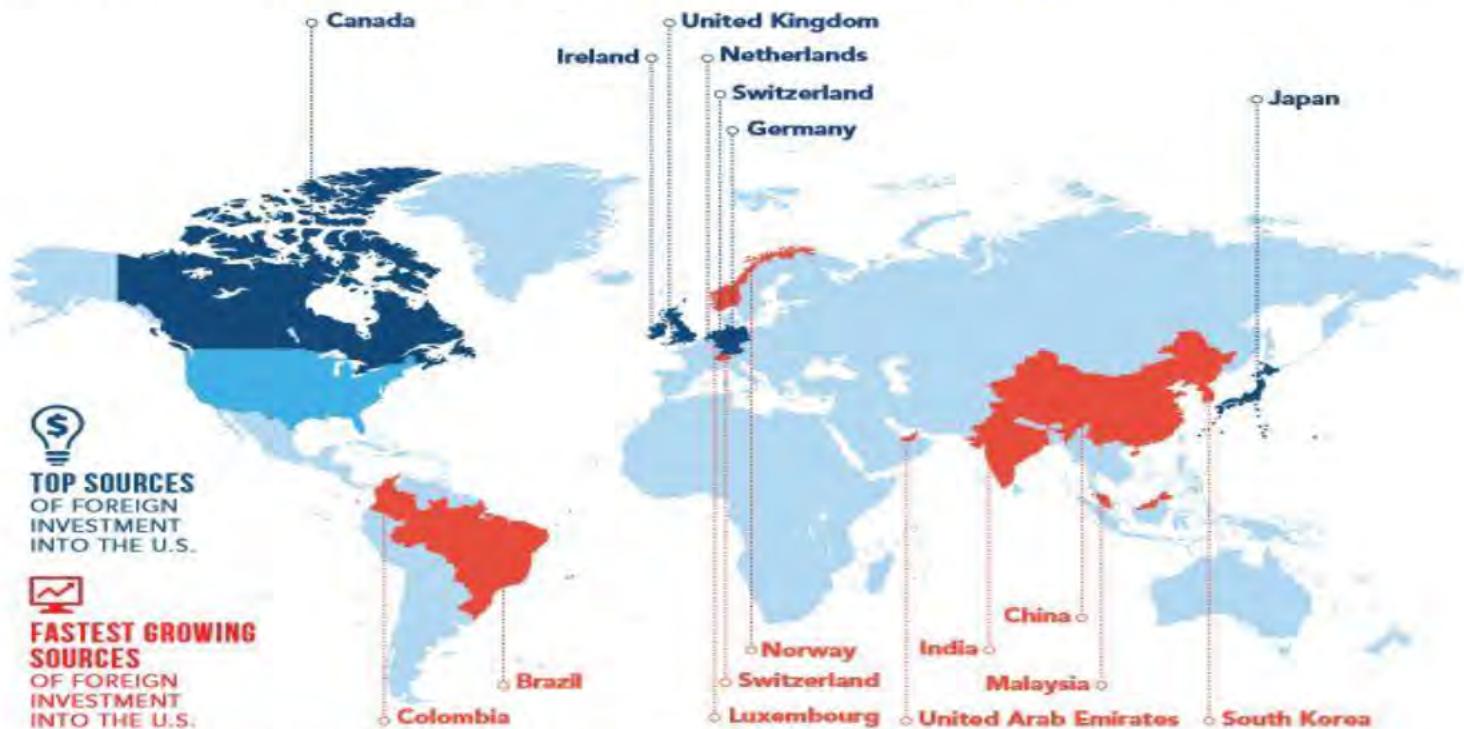
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FDI IN THE U.S.: PROVEN PARTNERS & NEW FRONTIERS

Please join us for a networking event bringing together Governors, Members of Congress, Ambassadors, and state trade officers to celebrate established investment partnerships and facilitate new engagement.

Feb. 26, 2018
4:30 – 5:30 PM
Senate Hart
9th Floor



SOURCES: U.S. BUREAU OF ECONOMIC ANALYSIS, U.S. DEPARTMENT OF COMMERCE;
ORGANIZATION FOR INTERNATIONAL INVESTMENT.



U.S. Chamber of Commerce

This exclusive reception is part of a joint effort to promote opportunities for new investment partnerships that encourage sustainable growth in the U.S. economy. We have created a series of events over two days to support this effort. See below for the full schedule of events. We welcome your participation at all events.

Feb. 26:

NGA Congressional Roundtables

2:00 – 3:00 PM

U.S. Capitol Visitor Center

SIDO Congressional Roundtable

3:00 – 4:00 PM

Russel Senate Building – #498

VIP Networking Event

4:30 – 5:30 PM

Hart Senate Building – 9th Floor

Reception

5:30 – 7:30 PM

Hart Senate Building – 9th Floor

Feb. 27:

Invest in America! Summit

8:00 AM – 3:00 PM

U.S. Chamber of Commerce

10 2 e

From: [REDACTED] 10 2 e
Sent: dinsdag 20 februari 2018 13:48
To: [REDACTED] 10 2 e
Subject: RE: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear [REDACTED] 10 2 e

Thank you very much for this.
I will check internally.

Best,

10 2 e

From: [REDACTED] 10 2 e
Sent: dinsdag 20 februari 2018 12:25
To: [REDACTED] 10 2 e
Subject: FW: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear [REDACTED] 10 2 e

I hope you are doing well.

I am emailing you to share with you an **invitation** (attached and below) **we have extended to your Ambassador Robert de Groot to participate as a keynote speaker in AmCham EU's upcoming event on Brexit and its impact on business on Tuesday 20 March.**

As you know, Brexit is a hugely important issue to US businesses who are heavily invested in Europe, and the event will in particular highlight the interests and concerns of international business. As a country both with deep ties to the UK and equally an influential member of the EU, we would be delighted to hear from your Ambassador on the expectations and ambitions of the Netherlands for the ongoing negotiations and the future EU-UK partnership.

We have so far confirmed [REDACTED] 10 2 e **as our UK speaker.** We would be honoured to welcome your Ambassador to hear the Dutch and EU perspective. In addition, we are also working to secure the participation of two or more senior international business executives.

I would be grateful if you could flag this invitation internally. If you have any questions in this regard, just let me know. In the meantime, wishing you a nice week!

All the best,

10 2 e



10 2 e
Senior Policy Adviser
T [REDACTED] 10 2 e • M [REDACTED] 10 2 e

American Chamber of Commerce to the EU

Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels

European Transparency Register



From: 102e

Sent: Tuesday, February 20, 2018 12:15 PM

To: 'bre-cdp@minbuza.nl' <bre-cdp@minbuza.nl>

Subject: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear Ambassador de Groot,

Please find attached an invitation on behalf of 102e, CEO of AmCham EU, inviting you to participate as a keynote speaker at AmCham EU's event entitled, "**Brexit at the halfway point: What can third country investors expect?**" on **Tuesday 20 March 2018**.

As you may know, AmCham EU represents the interests of over 150 US multinational companies committed to and invested in Europe. Our event, which will mark the halfway point in the UK's negotiations to leave the EU, will highlight the interests and concerns of US and international businesses in the Brexit process. With the **confirmed participation of** 102e alongside senior international business executives, the event would be a unique platform for you to present the ambitions of the Netherlands and the EU for the future EU-UK partnership.

The event is scheduled to **take place at AmCham EU offices in Brussels** (Avenue des Arts 53, 1000 Brussels, Belgium) **from 16.00-17.30 on 20 March 2018**, followed by a networking reception. **Your address can be scheduled according to your availability during the event.**

We very much hope that you can accept our invitation. Should you have any questions, please do not hesitate to contact us at any time.

Best regards,

102e



102e

Senior Policy Adviser

T102e • M102e

American Chamber of Commerce to the EU

Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register



102e

From: [REDACTED] 102e
Sent: dinsdag 27 maart 2018 17:45
To: BRE-FIN
Subject: FW: US asset management concern about BRRD and request for Brussels meeting April

Ha [REDACTED] 102e

Kun je aangeven dat (i) ik dit dossier doe en (ii) het vanwege werkgroepen helaas niet lukt?

Dank en groet,

102e

From: [REDACTED] 102e
Sent: dinsdag 27 maart 2018 14:09
To: [REDACTED] 102e
Subject: Tr: US asset management concern about BRRD and request for Brussels meeting April

Voor jou...

From: [REDACTED] 102e
Sent: dinsdag 27 maart 2018 12:45:04
To: [REDACTED] 102e
Cc: [REDACTED] 102e
Subject: US asset management concern about BRRD and request for Brussels meeting April

On behalf of Nickolas Reinhardt, Director

Dear [REDACTED] 102e

Given all your hard work on the BRRD it will not come as a surprise to you that the US asset management industry is getting extremely concerned about possible EU plans to extend the moratorium powers under the BRRD.

There is of course the sensible argument that we should ensure international consistency, which we have been advocating through Amcham EU.

More specifically, asset managers are getting increasingly worried as to how the rules would impact netting and collateral arrangements but also the vital custodian business in the asset management value chain. The EU proposal would potentially have a disruptive effect on the industry at the detriment of the wider policy objectives of attracting finance to Europe and achieving CMU.

A delegation of US asset managers, including Fidelity US, will be in Brussels on 19 and 20 April. We wanted to see whether you might have some time on these days for a meeting?

Below we have set out the concerns in more detail.

We look forward to hearing from you.

Best regards,

We wish to raise with you concerns regarding the proposal to expand moratorium powers provided by the Bank Recovery and Resolution Directive 2014/59/EU ("BRRD"), which have already been raised through buy side associations (see, for example: <https://www.sifma.org/resources/submissions/impact-of-the-european-commissions-proposal-to-amend-moratorium-powers-under-the-brrd/>).

Expansion of the moratorium would negatively impact millions of investors served by fiduciaries to pension funds, regulated funds, private funds, and other clients of asset managers due to the following key issues:

- Regulated investment funds, such as UCITS and US mutual funds, may not transact with or invest in EU banks due to the significant compliance and regulatory risks raised by expanded moratorium powers. The potential uncertainty of US mutual funds to comply with SEC rules and regulations may cause fund to cease trading with EU banks (i.e. repo, securities lending, etc.), causing a liquidity problem for both the funds and the EU banks.
- Applying expanded moratorium powers to EU custody banks would be inconsistent with existing regulatory requirements applicable to regulated funds.
- Expanded moratorium powers would create significant uncertainty, and attendant risk, for pension funds, regulated investment funds, private funds and other investors served by asset managers that enter into collateralized, netted trading agreements with EU bank counterparties.

In light of these concerns, we urge you to support the current position of the Presidency of the Council of the European Union in not expanding moratorium beyond the existing two-day period (which may be expanded to 3 days) already provided by the BRRD in implementation of the international standards adopted by the G20 under recommendation of the Financial Stability Board. These issues will have an immediate impact if the moratorium is expanded; fiduciaries must consider these consequences at the time of entering into transactions and relationships on behalf of their clients. As such, we believe the resulting impact upon clients and EU banks would be felt well before any period of financial stress.

Should the European Parliament decide to add additional days to the existing BRRD I stay of two days post resolution, it would be necessary to include language to clarify the following is excluded from any extended stay period to avoid a conflict with existing US and EU rules which were enacted to mitigate risk to investors and to provide investors with liquidity in their regulated funds investment portfolios:

(A) regulated fund assets (cash and securities) held in custody by EU banks must not be subject to an extended stay to preserve rule -mandated liquidity for fund investors,

(B) performance failures (payments, physical transfers, and margin transfers) by EU banks and dealers with respect to collateralized netting agreements must not be subject to an extended stay to preserve:

- (i) compliance requirements under US and EU rules requiring margin (collateral) supporting repurchase agreements to be able to be liquidated without a stay,
- (ii) compliance requirements under US and EU rules requiring loaned securities to be able to be called back immediately under securities lending agreements,
- (iii) compliance requirements under US and EU rules requiring margin to be exchanged on a daily basis for uncleared bilateral derivatives, and
- (iv) netting opinions confirming the enforceability of exposure netting for uncleared bilateral derivatives.

In the event such carve outs are not addressed, and any additional days are added to the existing BRRD I two day stay, US and EU regulated funds will be unable to comply with existing rules with respect to EU banks and dealers and, to the extent allowed, will be forced to redirect business to US, Swiss, and Asian banks and dealers otherwise subject to global stays of 1 to 2 business days. EU banks and dealers will suffer from a loss in business as well as a loss of liquidity as they depend heavily for funding through the use of repurchase agreements with US and EU

regulated funds. An extended stay will also have unintended adverse consequences for EU banks and dealers as their counterparties will transfer existing business away rather than risk an extended stay.

102e
Consultant



Rue de la Science 14B

1040 Brussels

Belgium

Tel: 102e

102e



Document 43

TEC GLOBAL

April 10, 2018
U.S. Chamber of Commerce





ABOUT TECGLOBAL

Business models and societal norms are shifting at the hands of technology. Governments around the globe are reacting to these changes as we enter the next "industrial revolution". These regulatory responses will determine the pace of future innovation. How can we ensure that regulatory frameworks do not impede the opportunities of technology by amplifying potential threats?

TecGlobal is a conference bringing together the business community and governments from around the world to discuss global technology policy today and tomorrow. The conference will consist of panels, fireside chats, and keynotes bringing together leaders in the technology field to discuss evolving regulatory issues in the digital space: cross-border data flows, data privacy, cybersecurity, and regulatory responses to emerging technology.

OBJECTIVES

- Foster digital and regulatory leadership globally
- Encourage public-private cooperation by gathering the best and brightest from government and industry
- Showcase technology and policy leadership





DRAFT PROGRAM:

9:00 AM - 9:15 AM	Welcome Remarks
9:15 AM - 10:00 AM	Innovation First: U.S. Global Digital Strategy
10:00 AM - 10:45 AM	Mind the Gap: Market Competition in the World of Big Data
10:45 AM - 11:00 AM	Break
11:00 AM - 11:45 AM	The Galapagos: Regulatory Responses to the Evolution of Technology
11:45 AM - 1:00 PM	Lunch with Keynote
1:00 PM - 1:45 PM	The Bermuda Triangle: Privacy, Data Flows, and Localization
1:45 PM - 2:30 PM	Cyberspace: Cross-border Collaboration on Shared Threats





INNOVATION FIRST: U.S. GLOBAL DIGITAL STRATEGY

Digital technologies are cutting across industries and companies of all sizes - as well as international borders - and empowering innovations that lead to better-developed products and services. Importantly, they are driving economic growth on an unprecedented scale. The United States has successfully harnessed the beneficial impacts of technology through a light-touch regulatory approach that promotes innovation, and in turn, has led to tremendous gains by allowing continued digital advancement. Speakers will discuss the American experience and how more innovation-friendly policies around the world will help American and foreign companies flourish.

The panel will address questions such as:

- The United States is the global technology leader, but countries are not looking here for best regulatory approaches. Why is this?
 - How can the United States play a more influential role around the world on regulatory policy in the technology space? What leverage does the United States have?
 - Are there existing partnerships and frameworks that the United States can engage in to promote global best practices? Are there new partnerships or frameworks that could be formed?
 - What should the U.S. global digital strategy prioritize? Where should it be focused for the future?
- 



MIND THE GAP: MARKET COMPETITION IN THE WORLD OF BIG DATA

From monitoring traffic in real-time to find the lowest flight fare, the use of technology to collect, aggregate and manipulate data is vastly improving our society. Yet, concerns are arising around a company's ability to amass large datasets, an ability that may not be shared by rivals, is creating a gap in the competitive market. view access to data as an essential component to be able to compete in the market and see the need to be an intermediary in the marketplace. Speakers will discuss the benefits of big data, whether regulatory oversight is necessary, and the potential downsides of forcing companies to share their data.

This session will address questions such as:

Is data meaningfully different from traditional assets? Does it need a unique regulatory response?

Does big data raise competition concerns? What are they?

Are there existing policies that are able to address the concerns some regulators have around data and competition?

Could forced sharing of data impact innovation?





THE GALAPAGOS: REGULATORY RESPONSES TO THE EVOLUTION OF TECHNOLOGY

Bitcoin, autonomous vehicles, drones, the Internet of Things, and Artificial Intelligence are terms individuals are becoming increasingly familiar with as consumer demand better, faster and more-tailored product and services that only new technologies can provide. As these emerging technologies come into the market, companies are fighting to ensure consumer confidence. Meanwhile, policymakers are unsure how and if to respond to the disruptive impact on regulatory models. Speakers will address how governments and companies can ensure consumer confidence and how not to inhibit innovation through regulatory models developed from fear or uncertainty.

This panel will address questions such as:

- What are the benefits of these new technologies?
 - How are emerging technologies disrupting current regulatory models? Or are they?
 - Are there risks? How do we mitigate these risks?
 - How should governments respond?
 - How are companies already leading the way to create new standards?
 - Where are there opportunities for public-private collaboration?
- 



THE BERMUDA TRIANGLE: PRIVACY, DATA FLOWS, AND LOCALIZATION

Whether you classify data as the new oil or new currency, the value of data now underpins our economies. However, this data is useless if it is unable to be processed, analyzed or moved. New localization barriers are popping up across the globe, many in the name of protecting privacy and cybersecurity. Speakers will discuss how industry and government can work together to ensure necessary consumer protections that do not disrupt data flows and innovation.

This panel will address questions such as:

- What are the real privacy concerns consumers have?
- Why is localization not the way to address concerns?
- How do we find a balance between the ability to innovate/use data and privacy?
- How can industry and government work together?
- What needs to be accomplished in order to encourage greater interoperability between privacy regimes?





CYBERSPACE: CROSS-BORDER COLLABORATION ON SHARED THREATS

Computer networks spanning the globe know no national boundaries. A successful cyberattack on one computer system can have repercussions thousands of miles away. Only a coordinated security strategy across borders will protect national economies from attacks versus distinct national strategies. Speakers will address what a coordinated strategy may look like and what regulators and companies can be doing to increase cyber resilience.

This panel will address questions such as:

- What best practices already exist?
 - How does a fragmented approach enhance vulnerability?
 - How is cooperation already taking place effectively?
 - Are there barriers to cooperation?
 - How and where should cooperation be improved?
 - How can we stay ahead of evolving threats?
- 



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Megabyte Sponsor - 15K

- One reserved speaking slot
- Ability to make suggestions on sponsored session
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- Corporate logo on marketing materials and media advisories
- Advertisement within program
- Signage recognition at event

Byte Break Sponsor - 5K

- Sponsor breakfast, lunch or break (or all three - 15K)
- 5 complimentary registrations
- Special signage and acknowledgment in materials
- Logo and link placement on event website





CONTACT:

For more information on TecGlobal speaking and sponsorship opportunities, please contact Kara Sutton at ksutton@uschamber.com or 202-463-5906.

Friday, May 25, 2018 – The Hague

NOTE: Remember your passport/ID card.

7:15 a.m. **Depart Hotel des Indes**

[10 minute drive]

7:30 – 9:30 a.m. **Breakfast with U.S. Ambassador Peter Hoekstra**

Venue: Ambassador's Residence: Tobias Asserlaan 4, 2517 KC

Contact: [REDACTED]

[10 minute drive]

10:00 – 11:00 a.m. **Meeting with [REDACTED]**

Senior Advisors to Prime Minister Rutte

Venue: Ministry of General Affairs, Binnenhof 19

Contact: [REDACTED]

[15 minute walk]

11:30 a.m. – 12:30 p.m. **Meeting with Pauline Diepenbroek, Deputy Head of Unit for the Western Hemisphere; Hans Peter van der Woude, Deputy Head of Unit for Trade Policy; [REDACTED]**

Ministry of Foreign Affairs

Venue: Ministry of Foreign Affairs, Rijnstraat 8

Contact: [REDACTED]

[10 minute walk]

12:45 – 1:45 p.m. **Lunch with Patrick Mikkelsen, CEO, AmCham Netherlands**

Venue: La Viña Restaurant: 39, Theresiastraat

Contact: [REDACTED]

[5 minute walk]

Friday, May 25, 2018 – The Hague (cont)

2:00 – 3:00 p.m. Meeting with Yvette van Eechoud, Director of European and International Affairs, Ministry of Economic Affairs

Venue: Ministry of Economic Affairs, Bezuidenhoutseweg 73

Contact: [REDACTED]

3:30 – 4:30 p.m. Meeting on Digital Issues with [REDACTED]

Venue: Ministry of Economic Affairs, Bezuidenhoutseweg 73

Contact: [REDACTED]

4:30 – 5:30 p.m. Meeting with Winand Queadvlieg, Director of European Affairs, and Head of Brussels Office and Marhijn Visser, Deputy Director, International Affairs, Confederation of Netherlands Industry and Employers (VNO-NCW)

Venue: VNO-NCW Headquarters, Bezuidenhoutseweg 12

Contact: [REDACTED]

6:30 – 8:30 p.m. Informal Dinner

Contact: [REDACTED]

**** End of Program ****

From:
To:

10.2.e
Cc:
Subject: RE: Expertgroep Data
Date: donderdag 31 mei 2018 09:39:12

Vrienden van Brexit & data,

Vorige week vrijdag had ik een gesprek met de Amerikaanse Kamer van Koophandel (AmCham) en een delegatie Amerikaanse bedrijven (American Express, FedEx, GE, IBM, Johnson & Johnson, Salesforce, UPS en Visa) over de Brexit. Naast hun zorgen over no-deal etc, hadden de Amerikaanse bedrijven grote interesse in de gevolgen voor gegevensuitwisseling / datastromen tussen de EU – VK en VS van Brexit. Hierbij kwamen twee thema's op:

- Mocht er een uittredingsakkoord worden gesloten, en er sprake zijn van een overgangsperiode, blijft het VK gebonden aan het EU-acquis. Echter, continuering van internationale afspraken vergt goedkeuring van het derde land. Wat zijn de gevolgen hiervoor voor het EU-VK Privacy Shield? Blijven de afspraken uit het Privacy Shield gelden voor datastromen tussen de VK en de VS? En hoe zit dat met de registraties van Amerikaanse bedrijven bij het Privacy Shield – gelden die nog voor het VK?
- Toekomstige relatie. EU focust op dit moment op een adequacy decision tussen de EU en het VK. VK is echter na Brexit autonoom om zelf handelsakkoorden te sluiten. Is de kans niet aanwezig dat het VK en de VS ambitieuze / flexibele afspraken maken over grensoverschrijdende datastromen in een toekomstig VK-VS-handelsakkoord (bijvoorbeeld vergelijkbaar met de artikel 14.11 TPP). Is dan niet het gevolg dat data op grond van de adequacy decision vrijelijk stroomt tussen de EU en het VK en dan op basis van zwakkere waarborgen tussen het VK en de VS?

11
Hartelijke groet,

10.2.e

10 2 e

From: 10 2 e
Sent: dinsdag 10 juli 2018 16:20
To: 10 2 e
Subject: FW: New AmCham EU Brexit paper and request for a meeting

Dear 10 2 e

Thanks for your mail.

I propose we try to set up a meeting with both our 10 2 e and myself, perhaps next week on 17,18 or 19 July?

Could you indicate some timeslots?

Kind regards,

10 2 e

From: 10 2 e
Sent: dinsdag 10 juli 2018 12:00
To: 10 2 e
Cc: 10 2 e
Subject: New AmCham EU Brexit paper and request for a meeting

Dear 10 2 e

I hope you are doing well.

With this e-mail, we are pleased to share with you here and attached AmCham EU's new position paper outlining its key demands for the new EU-UK trade and investment relationship.

In this paper, AmCham EU sets out a comprehensive framework for the future relationship, seeking to build on the deep links that currently underpin ties through a series of ambitious new provisions across industry. US businesses also reiterate the critical importance of an orderly UK exit from the EU and the onset of a transition period which will be essential for businesses to prepare for what comes next. We hope that this paper provides some useful insights for you in your work.

In that context, we would very much welcome the opportunity to meet with you again to discuss the paper further. If you or a member of your team would be interested and available, please do feel free to suggest a few times and dates either before or after the summer break that could work for you.

We are looking forward to hearing back from you with regard to your availability. If you have any questions, please do not hesitate to contact me at any time.

Best regards,

10 2 e



102e

Senior Policy Adviser

T102e

M102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register



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102e

From: [REDACTED] 102e
Sent: dinsdag 4 september 2018 17:27
To: [REDACTED] 102e
Cc: [REDACTED] 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 11 September

Dear 102e

Many thanks for the invitation.

Unfortunately, I will not be able to join you for the lunch as I will not be in Brussels on that day.

Best regards,

102e

From: [REDACTED] 102e
Sent: maandag 3 september 2018 17:28
To: [REDACTED] 102e
Cc: [REDACTED] 102e >
Subject: Invitation as guest speaker at AmCham EU - 11 September

Dear 102e

On behalf of the Financial Services Committee of the American Chamber of Commerce to the EU (AmCham EU), I would like to invite you to be our guest speaker at our next committee meeting on **Tuesday, 11 September 2018**. The meeting would take place from **14.30 to 15.30** ideally, however we remain flexible to accommodate your schedule. If you would be available and willing to participate, we would very much like to hear your perspective on the Risk Reduction Package, the EMIR review, the CCP oversight proposal, the ESAs review, Brexit, as well as any other issue you would like to raise with us, for 10-15 minutes, followed by an informal discussion with our members. At the meeting, AmCham EU would be represented by around 10-15 member companies, and I would provide you with a list of the members attending in advance.

As you may know, AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating a better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled more than €2 trillion in 2016, directly supports more than 4.5 million jobs in Europe, and generates billions of euros annually in income, trade and research and development.

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me should have any questions.

Best regards,

102e



102e

Policy Adviser

T 102e

M 102e

American Chamber of Commerce to the EU

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From: [REDACTED]
To: [REDACTED]
Cc: BRE-FIN
Subject: RE: AmCham EU meeting request – 14 November
Date: dinsdag 13 november 2018 16:20:28
Attachments: [Attendance list.pdf](#)

Dear [REDACTED]

Thank you for your email, we are very much looking forward to our meeting tomorrow,
9.00-9.30 at the Dutch Permanent Representation.

Please find attached the **final attendance list** from our side.

I remain at your disposal should you have any questions.

Kind regards,

[REDACTED]

From: [REDACTED]
Sent: Tuesday, November 13, 2018 10:38 AM
To: [REDACTED]
Cc: BRE-FIN <bre-fin@minbuza.nl>
Subject: RE: AmCham EU meeting request – 14 November

Dear [REDACTED],

The capacity of the meeting room is limited to around 10 guests. I leave it up to you to make the selection. Could you please send the personal details of the attendees to my secretary (copied). That will expedite the process at security. Please advise your company to bring a means of identification.

Best regards,

[REDACTED]

From: [REDACTED]
Sent: maandag 12 november 2018 10:33
To: [REDACTED]
Subject: RE: AmCham EU meeting request – 14 November

Dear [REDACTED]

I hope you are well.

We are very much looking forward to our meeting on **14 November 2018, 9.00-9.30 at the Dutch Permanent Representation.**

I have had a very large number of registrations for our meetings, with over 10 people interested in joining. I therefore wanted to ask you what is the maximum number of people we could bring to the Perm Rep?

I remain at your disposal should you have any questions.

Kind regards,

102e

From: 102e
Sent: Monday, October 22, 2018 9:45 AM
To: 102e
Subject: RE: AmCham EU meeting request – 14 November

Dear 102e

I hope you are well.

Thank you very much for your confirmation, **14 November 2018, 9.00-9.30 at the Dutch Permanent Representation (Avenue de Cortenbergh 4-10)** would be perfect. I will send you the attendance list closer to the date.

We are extremely grateful that you are taking the time to meet with us during such a busy day.

We are very much look forward to our meeting. I remain at your disposal should you have any questions.

Kind regards,

102e

From: 102e
Sent: Friday, October 19, 2018 3:22 PM
To: 102e
Subject: RE: AmCham EU meeting request – 14 November

Dear 102e

Thank you for your e-mail. I have to attend an all-day council meeting on November 14th which starts at 10.00h. The only option I have on offer that day is to meet with your delegation between 08.30 and 09.30. Please advise if that is convenient on your side.

Best regards,

102e

From: 102e
Sent: donderdag 11 oktober 2018 15:09
To: 102e
Subject: RE: AmCham EU meeting request – 14 November

Dear 102e

I hope you are well.

Further to our exchange below, I wanted to enquire as to whether you might be available to meet with a Delegation of our members on **Wednesday, 14 November 2018**.

We very much look forward to this opportunity of meeting with you.

I remain at your disposal should you have any questions.

Kind regards,

102e

From: 102e
Sent: Tuesday, September 18, 2018 3:23 PM
To: 102e
Subject: RE: AmCham EU meeting request – 26 September

Dear 102e,

Thank you for your emails. Unfortunately the Presidency of the Council has scheduled a rather large number of all day meetings. Wednesday September 26th is also fully booked. If you have alternative dates available, I would be happy to check for availability on my side.

Best regards,

102e

From: 102e
Sent: donderdag 13 september 2018 16:03
To: 102e
Subject: RE: AmCham EU meeting request – 26 September

Dear 102e

I hope you are well.

I just wanted to follow-up on the invitation below, we sincerely hope you will be able to meet with us on **Wednesday, 26 September 2018**.

I remain at your disposal should you have any questions.

Kind regards,

102e

From: 102e
Sent: Friday, September 7, 2018 9:46 AM
To: 102e
Subject: AmCham EU meeting request – 26 September

Dear 102e,

I am contacting you on behalf of the Tax Committee of the American Chamber of Commerce to the EU (AmCham EU) to request a meeting with you. We would welcome a discussion with you on Digital Tax, as well as any other issues you may wish to raise with us.

The meeting would take place on **Wednesday, 26 September 2018** at the **Permanent Representation of Netherlands to the EU**. Ideally, we would like to meet in the **morning for approximately 30 minutes** but remain flexible to accommodate your schedule. AmCham EU would be represented by around 5 member companies, and I would provide you with a list of the members attending in advance.

As you may be aware, AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating a better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled more than €2 trillion in 2017, directly supports more than 4.7 million jobs in Europe, and generates billions of euros annually in income, trade and research and development.

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me should you have any questions.

Best regards,

102e

102e
Policy Adviser
102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
[European Transparency Register](#)



Dear [REDACTED]

Please find attached the **AmCham EU position paper on the “tax implications of the digitalisation of the economy”**. We hope this policy paper can contribute positively and inform the ongoing Council discussions on the Commission proposals of the “digital taxation package”.

We understand the public and political interest in ensuring that multinational groups pay taxes in the countries where they operate, and we support the overarching principle of ensuring that tax should be levied where value is created. Digitalisation poses challenges to the international tax system and a detailed and global investigation and discussion on whether new value creation factors exist in certain circumstances is appropriate. All businesses are digitalising and any solutions will therefore impact all businesses and consumers.

Clearly, the EU is one of the key leaders in a global discussion regarding tax bases in the digital age. We therefore welcome the Commission’s work as an important contribution to what must be a multilateral debate that does actively seeks to encourage and build the opportunities for growth that digitalisation can offer. However, we are concerned that the EU is considering departing from existing agreed international principles at a time when there is commitment from 113 countries to

examine solutions together. A departure from internationally agreed principles would make investment in the EU and provision of services to EU citizens/businesses more costly. We therefore endorse the continuation of discussions at the Organisation for Economic Co-operation and Development (OECD) rather than unilateral measures.

Notwithstanding this, as well as outlining several specific concerns, our detailed position paper seeks to assess the Commission's proposals against globally agreed standards and make positive recommendations with the aim of ensuring that EU's discussion meet its objectives.

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We look forward to being closely involved in this policy initiative in the coming months, and would like to have an opportunity to meet with you to discuss further before the summer recess. If this would be suitable, please do not hesitate to contact me to propose dates most suitable for you.

Kind regards,

10.2 e

Policy Adviser

AmCham EU

10.2 e

Questions? Contact



American Chamber of Commerce to the European Union
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels, Belgium

T +32 2 513 68 92 • info@amchameu.eu • amchameu.eu

European Transparency Register: 5265780509-97

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102e

From: BRE-VWS
Sent: donderdag 13 september 2018 10:58
To: 102e yd
Cc: 102e
Subject: 102e (PermRep Netherlands) is replaced by 102e

Dear 102e

102e is no longer working for the Permanent Representation of The Netherlands to the EU.
102e will be our new 102e.
Could you please add his name to your mailinglist 102e and remove 102e.

With kind regards,



102e
Permanent Representation of the Kingdom of the Netherlands to the EU
Health, Welfare and Sport
102e
Kortenberglaan 4-10 | 1040 Brussel | Belgium

Tel: 102e
Mail: bre-vws@minbuza.nl

From: 102e
Sent: dinsdag 11 september 2018 11:17
To: 102e >
Cc: BRE-VWS <bre-vws@minbuza.nl>
Subject: Strengthening Member State cooperation on HTA - AmCham EU position

Dear 102e

On behalf of the American Chamber of Commerce to the EU (AmCham EU), please find attached our **position paper on the European Commission's proposed Regulation on Health Technology Assessment (HTA)**.

AmCham EU, which represents companies operating across the life sciences sector (pharmaceutical, medical device, diagnostics technologies and digital health), supports the European Commission's proposal in its aim to harmonise the assessment of clinical evidence and avoid duplication of HTA processes across EU Member States. Fostering timely patient access to effective, safe and reliable treatments is at the centre of this objective, a priority shared by our member companies. In this regard AmCham EU encourages the Commission to adopt a balanced approach and methodology reflecting the specificities of each sector of the healthcare industry, in line with the principles outlined in this paper.

Key points discussed in our position include:

- Strengthening collaboration to promote access to innovation
- A tailored approach that recognises the reality of market access models
- Ensuring the uptake and use of joint clinical assessments
- Methodology and quality criteria
- Stakeholder involvement

We remain available to answer any questions you may have, and **would welcome the opportunity to follow up with you to organise a meeting to exchange views on this topic** in more detail. Please do not hesitate to contact me for any further information in the meantime.

I also attach a background document about AmCham EU's Healthcare Committee. Further information and position papers can be found [here](#).

Kind regards,

102e



102e
Policy Manager
T102e • M102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
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From: AmCham EU
To: 102e
Subject: REGISTER NOW: EP ELECTIONS 2019: Europe's future at stake? (invited guests)
Date: donderdag 13 september 2018 17:22:10



Invitation

EP ELECTIONS 2019: Europe's future at stake?

Thursday, 27 September 2018 (12.30 - 14.30)

[The Hotel](#)

Please note that the registration and the light lunch will start at 12.00
and the event will start at 12.30 sharp.

With populism and citizen distrust on the rise, youth unemployment unresolved, and several Eurozone economies still emerging from the crisis, the political climate for the European elections is looking particularly challenging for politicians across Europe. More than ever, European leaders will need to show how the EU can make a real difference in citizens' lives. The upcoming campaign provides a unique opportunity to explore how Europe can strengthen its reputation as a great place to live, work, study and do business.

EURACTIV and AmCham EU invite you to a lively debate to hear what ideas the leaders of European political parties/groups have for next year's EP elections and how they propose to engage with European citizens.

Confirmed speakers:

Hans van Baalen, President ALDE Party

Mercedes Bresso, Vice-president S&D Group

Antonio López-Istúriz White, Secretary-General EPP Party

Jan Zahradil, President ACRE

*Please note that this event is by invitation only, and invitations are non-transferable.
Registration is done on a first come, first served basis.*

Register now

Questions? Contact 102e



American Chamber of Commerce to the European Union

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Avenue des Arts/Kunstlaan 53, 1000 Brussels, Belgium

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Document 53

Protocol fiche MP US Chamber of Commerce roundtable –21/9/2018

Activity	US Chamber of Commerce roundtable event with US companies at Pfizer																																																			
Location	<p>ENTER: Pfizer Main Entrance: 219 East 42nd Street New York, NY 10017 EXIT: Pfizer Main Entrance: 219 East 42nd Street New York, NY 10017</p> <p>Consul General Dolph Hogewoning, 102 e (NFIA) and 102 e (Consulate NYC) will wait outside for delegation to arrive.</p>																																																			
Date/ Schedule	<p>Tuesday September 26th, 2018</p> <p>Travel to Pfizer: 06.45 am - 07.15 AM Roundtable: 07.15 am – 08.10 am Departure / travel: 08.15 am to UN Headquarters</p>																																																			
Event set-up	<p>7.15 am: Enter at Pfizer main entrance, 219 East 42nd Street, proceed to 4th floor conference room. Welcome by Pfizer staff. 8.10 am: na wrap-up door moderator, departure.</p>																																																			
Main language	English																																																			
Gifts	No gift																																																			
Press	No press/media, no photographer.																																																			
Role of MP	After a kick-off by the US Chamber of Commerce, you will start the conversation with the representatives of American companies at the roundtable. Then there is an open discussion.																																																			
Participants	<table border="1"> <thead> <tr> <th>Organization</th> <th>Name</th> <th>Title</th> </tr> </thead> <tbody> <tr> <td>EY</td> <td>102 e</td> <td>102 e</td> </tr> <tr> <td>JPMorgan Chase</td> <td></td> <td></td> </tr> <tr> <td>Mylan</td> <td></td> <td></td> </tr> <tr> <td>Philip Morris International</td> <td></td> <td></td> </tr> <tr> <td>PepsiCo</td> <td></td> <td></td> </tr> <tr> <td>S&P Global</td> <td></td> <td></td> </tr> <tr> <td>U.S. Chamber of Commerce</td> <td>(moderator)</td> <td></td> </tr> <tr> <td>U.S. Chamber of Commerce</td> <td>102 e</td> <td>102 e</td> </tr> <tr> <td>Pfizer</td> <td>102 e (back bench)</td> <td></td> </tr> <tr> <td>Pfizer</td> <td>102 e (will greet only)</td> <td></td> </tr> <tr> <td>London Stock Exchange Group (TBC)</td> <td>102 e</td> <td></td> </tr> <tr> <td>Morgan Stanley (TBC)</td> <td>102 e</td> <td></td> </tr> <tr> <td>Pfizer (TBC)</td> <td></td> <td></td> </tr> <tr> <td>Citi</td> <td></td> <td></td> </tr> <tr> <td>Google</td> <td></td> <td></td> </tr> <tr> <td>Medtronic (TBD)</td> <td></td> <td></td> </tr> </tbody> </table>	Organization	Name	Title	EY	102 e	102 e	JPMorgan Chase			Mylan			Philip Morris International			PepsiCo			S&P Global			U.S. Chamber of Commerce	(moderator)		U.S. Chamber of Commerce	102 e	102 e	Pfizer	102 e (back bench)		Pfizer	102 e (will greet only)		London Stock Exchange Group (TBC)	102 e		Morgan Stanley (TBC)	102 e		Pfizer (TBC)			Citi			Google			Medtronic (TBD)		
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Consulate General of the Netherlands in New York Dolph Hogewoning, Consul General of the Kingdom of the Netherlands in New York 102e [REDACTED], Netherlands Foreign Investment Agency 102e [REDACTED], Economic Department			
Responsible within Embassy	102e [REDACTED]		, Consulate General New York: 102e [REDACTED]
Additional remarks	102e [REDACTED]		
	102e [REDACTED]		
	102e [REDACTED]		
	102e [REDACTED]		

102e

21/09/2018

102e

From: [REDACTED] 102e
Sent: vrijdag 12 oktober 2018 17:24
To: [REDACTED] 102e
Subject: RE: Meeting this morning
Attachments: AMENDMENTS 99 - 457 - Draft report - Establishing the European Defence F....pdf

Dear [REDACTED] 102e

Thank you for your email, it was indeed a pleasure to discuss the EDF with you today.

To my knowledge the shadows have not yet started work on the compromise amendments for ITRE (in AFET they are already further along in the process), we are therefore still working with the entire list of proposed amendments. Please see attached.

Should you know otherwise, I would be great if you could share.

Have a great weekend.

With kind regards,

102e



102e

Policy Adviser

T 102e

M 102e

American Chamber of Commerce to the EU

Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
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From: [REDACTED] 102e

Sent: 12 October 2018 13:51

To: [REDACTED] 102e

Subject: Meeting this morning

Dear [REDACTED] 102e

It was nice meeting you this morning and I wanted to thank you for the interesting exchange of views we had.
Your position paper is on my to read list for this weekend.
We discussed the EP this morning as well and I was wondering what the latest draft is you have seen from the EP with regards to the amendments to the EDF.

Have a great weekend,

Best,

102e



102e

Defence, Space and Atomic Questions

Permanent Representation of the Kingdom of the Netherlands to the European Union

Kortenberglaan 4-10 | 1040 Brussel |

T: 102e | 102e

M: 102e

E: 102e

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102e

From: [REDACTED] 102e
Sent: maandaq 29 oktober 2018 11:28
To: [REDACTED] 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 6 November

Dear [REDACTED] 102e

Thank you for letting me know, we sincerely hope to be able to meet you on another occasion.

Kind regards,

102e

From: [REDACTED] 102e
Sent: Friday, October 26, 2018 6:00 PM
To: [REDACTED] 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 6 November

Dear [REDACTED] 102e

I am afraid we will have the same problem then with the Eurogroup and Ecofin taking place on those dates.

Have a nice weekend!

Best regards,

102e

From: [REDACTED] 102e >
Sent: donderdag 25 oktober 2018 10:33
To: [REDACTED] 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 6 November

Dear [REDACTED] 102e

Thank you for your email.

I wanted to enquire as to whether you might be able to join us at the following Financial Services Committee meeting taking place on Tuesday, 4 December 2018 - 14.30-15.30.

I look forward to hearing from you.

Best regards,

102e

From: [REDACTED] 102e
Sent: Monday, October 22, 2018 3:23 PM
To: [REDACTED] 102e
Subject: RE: Invitation as guest speaker at AmCham EU - 6 November

Dear [REDACTED] 102e

Many thanks for the invitation. Unfortunately, I will not be able to join you due to the Eurogroup and Ecofin council taking place on 5 and 6 November.

Best regards,

102e

From: 102e

Sent: maandag 22 oktober 2018 14:25

To: 102e >

Subject: RE: Invitation as guest speaker at AmCham EU - 6 November

Dear 102e

Please accept my most sincere apologies, the meeting would take place on **Tuesday, 6 November, 14.30-15.30**.

Best regards,

102e

From: 102e

Sent: Monday, October 22, 2018 9:28 AM

To: 102e >

Subject: Invitation as guest speaker at AmCham EU - 5 November

Dear 102e

I hope you are well.

I wanted to follow-up on our earlier invitations, and invite you to be the guest speaker at our Financial Services Committee meeting on **Tuesday, 5 November 2018**. The meeting would take place from **14.30 to 15.30** ideally, however we remain flexible to accommodate your schedule. If you would be available and willing to participate, we would very much like to hear your perspective on the Risk Reduction Package, the CCP oversight proposal, the ESAs review, IFR and Brexit, as well as any other issue you would like to raise with us, for 10-15 minutes, followed by an informal discussion with our members. At the meeting, AmCham EU would be represented by around 10-15 member companies, and I would provide you with a list of the members attending in advance.

As you know, AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating a better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled more than €2 trillion in 2016, directly supports more than 4.5 million jobs in Europe, and generates billions of euros annually in income, trade and research and development.

We look forward to this opportunity to meet with you. In the meantime, please do not hesitate to contact me should have any questions.

Best regards,

102e



102e

Policy Adviser

T 102e

M 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
European Transparency Register



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102e

From: AmCham EU Events <fso@amchameu.eu>
Sent: dinsdag 23 oktober 2018 11:58
To: 102e
Subject: Event Registration - A transatlantic conversation on improving timely patient access to healthcare (inv. guest) - 26 Oct 2018 08.00 - 26 Oct 2018 10.00

This email is to confirm that you have registered for the following event:

A transatlantic conversation on improving timely patient access to healthcare (inv. guest)

Date: 26 Oct 2018 08.00 - 26 Oct 2018 10.00

Order ID: 22232

Event Venue

Avenue des Arts/Kunstlaan 53, 1000 Brussels

Attendees Information:

Name: 102e

Phone: 102e

Email: 102e

Company: Permanent Representation of the Netherlands to the EU

Options:

Comments:

For further information or questions concerning this event click [here](#).

Kind regards,

The AmCham EU Secretariat



ATTENDANCE LIST
TAX MEETING
14/11/2018 – 9.00

Attendance

NAME	COMPANY
[REDACTED]	SALESFORCE
[REDACTED]	EY
[REDACTED]	MICROSOFT
[REDACTED]	AFORE CONSULTING SPRL
[REDACTED]	FLEISHMANHILLARD
[REDACTED]	AMCHAM EU
[REDACTED]	KREAB
[REDACTED]	CITI
[REDACTED]	HONEYWELL EUROPE N.V.
[REDACTED]	HP INC.

This meeting will be chaired by [REDACTED] Citi

From: [REDACTED]
To: [REDACTED]
Cc: [REDACTED]
Subject: Verslag AmCham EU meeting – 14 november 2018
Date: donderdag 15 november 2018 12:21:08
Attachments: [image001.jpg](#)

Beste collega's,

AmCham EU "speaking for American business in Europe" is op 14 november 2018 bij ons langs geweest op de PV om te praten over de DST. De US delegatie maakt een rondje langs de PV's.

Het was een zeer kort ontvangst waarbij de US delegatie zorgen heeft geuit over de DST [REDACTED] [REDACTED]) en wij op hoofdlijnen hierop hebben gereageerd door het NL-standpunt uit het BNC-fiche te herhalen [REDACTED] [REDACTED] en een globale schets van het krachtenveld te geven.

Hieronder treffen jullie een korte terugkoppeling van het gesprek aan.

Hartelijke groet,

[REDACTED]

Bezoek AmCham EU - PV

Aanwezig

PV: [REDACTED]

AmCham EU: Chair: [REDACTED] (Citigroup), [REDACTED] (Salesforce), [REDACTED] (EY), [REDACTED] (Microsoft), [REDACTED] (Afore Consulting SPRL), [REDACTED] (Fleishmanhillard), [REDACTED] (AmCham EU), [REDACTED] (Kreab), [REDACTED] (Honeywell Europe N.V.) en [REDACTED] (HP Inc.).

Besproken

- [REDACTED] hebben aangegeven dat de US – vanzelfsprekend – liever een global oplossing voor digital taxation ziet en dat de US van de OESO-oplossing uit wil gaan. Gevreesd wordt dat de DST tot dubbele belasting zal leiden en dat de DST ook niet-EU initiatieven aanwakkert. Zo zijn Aziatische landen (zoals Maleisië) en landen in Latijns-Amerika (zoals Mexico) ook al bezig met een soortgelijke belasting.
- De delegatie heeft naar de stand van zaken van de DST gevraagd en vroeg of er nog een rol voor US bedrijven in de onderhandelingen zou zijn. We hebben verteld dat de LS ook liever een global oplossing zien maar dat de DST waarschijnlijk wel voor de december Ecofin wordt geagendeerd. Het zou kunnen dat de DST wordt vertraagd en dat er wordt gewacht op een OESO-oplossing, maar heel waarschijnlijk is dat niet. Op dit moment zijn de LS nog verdeeld en werken we nog aan politieke besluitvorming (sunset clause) en technische punten (zoals impact op FS, verenigbaarheid belastingverdragen en vragen rondom verlieslatende bedrijven / bedrijven met een lage winstmarge). Daarnaast zijn sommige LS bezig met unilaterale maatregelen. Interventie van US bedrijven lijkt niet zinvol.
- [REDACTED] benadrukten dat het minimaal 12-24 maanden duurt om systemen te ontwikkelen voor de DST. Het is lastig dat het bedrijfsleven nu niet kan anticiperen op de DST omdat onduidelijk is of er iets komt en wat de belasting dan precies inhoudt. We hebben besproken dat dit ook geldt voor onze belastingautoriteiten.

- Voorts is de SDP nog kort ter sprake gekomen. We hebben besproken dat dit dossier momenteel minder aan bod komt maar dat we er rekening mee moeten houden voor de langere termijn 10.2g
- Concluderend, kunnen we nog geen uitsluitsel geven over de DST.



10.2e

Tax policy advisor

Permanent Representation of the Kingdom of the Netherlands to the EU

Kortenberglaan 4-10 | 1040 Brussel | België

E: 10.2e

M: 10.2e

W: eu.nlvertegenwoordiging.org

-

102e

From: 102e
Sent: woensdag 7 augustus 2019 13:28
To: 102e
Subject: FW: AmCham EU Security and Defence Committee meeting - 20 November 2018

From: 102e
Sent: maandag 19 november 2018 16:23
To: 102e
Subject: AmCham EU Security and Defence Committee meeting - 20 November 2018

Dear 102e

Thank you again for your insight on the European Space Programme. This was very helpful and based on our discussion we released a statement in parliament today before the vote on Wednesday.

Tomorrow our Security and Defence Committee will meet and while I realise that you have already met with us more than anybody should have to, I was wondering whether you were available to join us for approx. 45 minutes to discuss the European Space Programme. After the Working Party released its progress report and ahead of the vote in ITRE, a discussion on this file would be highly interesting and much appreciated. The group will be small, so it would be more of an informal discussion.

The meeting will be taking place from 13:30 to 16:00 at the AmCham EU offices (Avenue des Arts 53, 1000 Brussels). Should you be available, please feel free to join us at any point during this timeframe.

My apologies for the late notice and thank you for your consideration.

With kind regards,

102e

102e
Policy Adviser
T 102e M 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

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Mr Hartwig Löger
 Federal Minister of Finance
 Austrian Federal Ministry of Finance
 Johannesgasse 5
 1010 Vienna
 Austria

Brussels, 28 November 2018

Dear Mr Löger,

The American Chamber of Commerce to the EU (AmCham EU) is a longstanding advocate of well-functioning, appropriately regulated and open markets, which we believe are a crucial driver of long-term economic growth and competitiveness.

We write in support of the letter sent by a number of trade associations (FIA, AFME, ISDA, ICMA DIA, EDMA, Swiss Finance Council) on 8 November, highlighting their concerns regarding proposals to significantly curtail the EU's existing third country equivalence regime.

AmCham EU shares the concern that these proposals - under consideration as part of the EU's Investment Firm Review (IFR) - will fundamentally undermine the accessibility of Europe's financial markets. This issue is critically important because it impacts the ability of end users to access the services of third country financial services firms.

If access for end users to third country firms becomes more difficult, the EU market would be less attractive, which is at odds with the aim of enhancing the EU's ability to attract external capital. European end users need to be able to trade with financial market participants around the world to diversify risk, to access liquidity and for investment opportunities. Cross-border trading provides these end users with access to greater pools of liquidity than may be available simply domestically or regionally.

It is our strong view that it is in Europe's interest to ensure its capital markets remain open and accessible. Wholesale capital markets are global in nature and separating the EU from other markets around the world would be a significant backwards step for the development of Europe's capital markets.

Yours sincerely,

10.2 e



Catherine Davidson
 Chair
 Financial Services Committee
 AmCham EU

From: [REDACTED]
To: [REDACTED]
Subject: FW: Personal & Non-Transferrable Invitation, Ambassador Sondland's Holiday Party, December 11th
Date: woensdag 7 augustus 2019 13:32:29

From: USEU, PROTOCOL [REDACTED]
Sent: dinsdag 4 december 2018 18:20
Subject: Personal & Non-Transferrable Invitation, Ambassador Sondland's Holiday Party, December 11th

Dear Guest,

This is a polite reminder that the RSVP Deadline for the invitation below & enclosed is Thursday December 6th.

*Best Wishes
Protocol*

*U.S. Mission to the European Union
Rue Zinner 13
Brussels*

Office: [REDACTED]

Official
UNCLASSIFIED

From: USEU, PROTOCOL [REDACTED]
Sent: Wednesday, November 28, 2018 9:38 AM
Subject: Personal & Non-Transferrable Invitation, Ambassador Sondland's Holiday Party, December 11th

Dear Guest,

We are very pleased to extend you an invitation to the Holiday Party of the United States Mission to the European Union, hosted by Ambassador Gordon Sondland, at the Bozar on December 11th. Please print and bring the attached invitation with you on the day of the event, along with photo identification. *This invitation is personal and non-transferrable.*

Please be aware of the following timing of the evening:

6.30PM-Receiving line with Ambassador Sondland & Cocktail Reception
7.15PM- Howard University Gospel Choir Performance
8.00PM-Walking Dinner

We very much look forward to seeing you at the Holiday Party. Please RSVP no later than December 6 to [REDACTED]

Best Wishes

Office of Protocol

U.S. Mission to the European Union
Rue Zinner 13
Brussels

Office: **102 e**

Official
UNCLASSIFIED

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102e

From: [REDACTED] 102e
Sent: vrijdag 30 november 2018 11:55
To: [REDACTED] 102e)'
Subject: FW: AmCham EU letter on IFR third-country equivalence
Attachments: Letter to Hartwig Löger on IFR third-country equivalence.pdf

From: [REDACTED] 102e >
Sent: donderdag 29 november 2018 11:13
To: [REDACTED] 102e
Subject: AmCham EU letter on IFR third-country equivalence



Dear [REDACTED] 102e,

On behalf of the American Chamber of Commerce to the EU (AmCham EU), I would like to share with you our recently released letter on the Investment Firm Review (IFR) third-country equivalence sent to the Council Presidency.

We write in support of the letter sent by a number of trade associations (FIA, AFME, ISDA, ICMA DIA, EDMA, Swiss Finance Council) on 8 November, highlighting their concerns regarding proposals to significantly curtail the EU's existing third country equivalence regime. AmCham EU shares the concern that these proposals - under consideration as part of the EU's IFR - will fundamentally undermine the accessibility of Europe's financial markets. This issue is critically important because it impacts the ability of end users to access the services of third-country financial services firms.

If access for end users to third-country firms becomes more difficult, the EU market would be less attractive, which is at odds with the aim of enhancing the EU's ability to attract external capital. European end users

need to be able to trade with financial market participants around the world to diversify risk, to access liquidity and for investment opportunities. Cross-border trading provides these end users with access to greater pools of liquidity than may be available simply domestically or regionally.

AmCham EU is a longstanding advocate of well-functioning, appropriately regulated and open markets, which we believe are a crucial driver of long-term economic growth and competitiveness. It is our strong view that it is in Europe's interest to ensure its capital markets remain open and accessible. Wholesale capital markets are global in nature and separating the EU from other markets around the world would be a significant backwards step for the development of Europe's capital markets.

We remain at your disposal to further discuss this in the context of the ongoing discussions on the file.

Kind regards,

102e
Senior Policy Adviser
AmCham EU

Questions? Contact 102e



American Chamber of Commerce to the European Union
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels, Belgium
T +32 2 513 68 92 • info@amchameu.eu • amchameu.eu
European Transparency Register: 5265780509-97

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HE Mr Ronald van Roeden
Deputy Permanent Representative of the Netherlands to the European Union

RE: Discussion on the proposed SPC manufacturing waiver in Coreper I – 16 January

Tuesday, January 15, 2019

Your Excellency,

Ahead of the discussion in Coreper I tomorrow, the American Chamber of Commerce to the European Union (AmCham EU) would like to outline some concerns regarding the European Commission's proposal to amend Regulation (EC) No 469/2009 on supplementary protection certificates (SPC) for medicinal products. This initiative proposes to introduce a manufacturing exemption ('waiver') to the rights of SPC holders for export purposes.

The European Union (EU) is among the global leaders in healthcare innovation and intellectual property (IP) protection. As a result, Europe has been a top destination for investment, clinical trials and diffusion of medical technologies. SPCs are essential IP rights in the innovative R&D-based pharmaceutical industry, compensating innovators for the substantial patent term lost between patent filing and the long development and regulatory approval process in Europe. This often takes on average 10-15 years of a medicine's patent life.

The Commission's proposal to introduce a manufacturing waiver – which would allow companies to manufacture generic and biosimilar products in Europe for export purposes during the SPC protection period – could undercut pharmaceutical R&D investment by large and small innovators alike. This puts European innovators at a disadvantage with competitors based in countries with more competitive IP systems, at a time when other global players like China are strengthening their IP frameworks.

While we acknowledge that the aim of the proposed Regulation is to enable generic and biosimilar companies to increase their competitiveness outside of Europe, this should not be to the detriment of European healthcare innovation. As we understand that the proposal is moving ahead, it is important that the risks be minimised as much as possible and that a balanced approach be decided upon. Thus, the Commission's proposal should provide for additional clarity and legal certainty to ensure that innovators' IP rights are not further eroded. In the context of the upcoming discussion in Coreper I, this applies to five key areas:

1. **Preserving the EU and international IP framework:** The final legislative text should ensure the waiver applies to manufacturing for the exclusive purpose of export to third countries where there is no IP protection or where this has expired, so that European IP rights are not further eroded and international IP rights are respected.
2. **Not extending the scope of the waiver to stockpiling for domestic use:** There is no economic evidence that patient access to generic medicines in the EU would increase by allowing the manufacturing and stockpiling of medicines during the term of the SPC and for commercialisation on day-1 after SPC expiry. This would instead create a significant precedent in IP law that would weaken IP protection for innovative medicines overall. Most significantly, this would weaken the EU's position and credibility as a trade partner throughout the world:

it would mean that the EU would be introducing a measure it had launched and won a legal proceeding on¹, which is also reflected in what the EU agreed on in the EU-Canada Comprehensive Economic and Trade Agreement (CETA). These are among the reasons why the Commission specifically excluded stockpiling from its proposal and does not support it.

3. **Application in time:** the waiver should only apply to SPCs that are applied for on and after the date of implementation of the new Regulation, to preserve legal certainty and legitimate expectations of developers of innovative medicines and other market players. An earlier application date would considerably reduce legitimate expectation of innovative companies, thereby sending a negative signal for investment. It could further be interpreted as expropriation of IP rights without appropriate compensation.
4. **Appropriate notification measures:** The SPC holder *as well as* the relevant competent authority should be directly notified of the intention to manufacture for export. Both should also be provided with a list of the country or countries where the production takes place and of the export markets, well in advance of the intended launch date. This measure would ensure that the innovator can carry out an ex-ante verification of compliance with the Regulation and provides for greater legal clarity for all involved.
5. **Preventing trade diversion:** The Regulation should ensure that products manufactured under the waiver cannot be placed on the EU market or re-imported into the EU during the legal term of SPC protection, including through robust labelling requirements and potentially relying on the European Medicines Verification System (EMVS).

AmCham EU is ready and willing to work with you and other European stakeholders to advance Europe's position as a world leader in healthcare innovation. We remain available to answer any questions or provide further information. In the meantime, please refer to the attached AmCham EU position paper on the SPC manufacturing waiver which provides additional detail.

Yours sincerely,

102 e

Susan Danger
CEO
AmCham EU

¹ https://www.wto.org/english/tratop_e/dispu_e/cases_e/ds114_e.htm

102e

From: BRE-GM
Sent: dinsdag 15 januari 2019 18:30
To: 102e; BRE-VWS; 102e
Subject: FW: AmCham EU letter on SPC manufacturing waiver ahead of Coreper I discussion on 16 January
Attachments: AmCham EU letter on SPC waiver - HE Mr Ronald van Roeden.pdf; AmCham EU position on the SPC waiver.pdf

Vriendelijke groet,

102e

From: 102e
Sent: dinsdag 15 januari 2019 18:26
To: BRE-GM <bre-gm@minbuza.nl>
Cc: 102e
Subject: AmCham EU letter on SPC manufacturing waiver ahead of Coreper I discussion on 16 January

Your Excellency,

Ahead of the discussion in Coreper I tomorrow, please find attached a letter from Susan Danger, CEO of the American Chamber of Commerce to the EU (AmCham EU) outlining some concerns regarding the European Commission's proposal to amend Regulation (EC) No 469/2009 on supplementary protection certificates (SPC) for medicinal products.

AmCham EU speaks for American companies committed to Europe on trade, investment and competitiveness issues. It aims to ensure a growth-orientated business and investment climate in Europe. AmCham EU facilitates the resolution of transatlantic issues that impact business and plays a role in creating better understanding of EU and US positions on business matters. Aggregate US investment in Europe totalled more than €2 trillion in 2017, directly supports more than 4.7 million jobs in Europe, and generates billions of euros annually in income, trade and research and development.

We remain available to follow up with you to answer any questions and provide further information.

Yours sincerely,

102e



102e
Policy Manager
T 102e M 102e

American Chamber of Commerce to the EU
Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
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102e
From: 102e
Sent: dinsdag 19 februari 2019 13:36
To: 102e
Cc: 102e
Subject: RE: Meeting with AmCham EU on Brexit

Dear 102e

This works for me, assuming you can come to the PermRep. 102e

102e
From: 102e >
Sent: dinsdag 19 februari 2019 13:31
To: 102e >
Cc: 102e
Subject: RE: Meeting with AmCham EU on Brexit

Dear 102e

Thanks for getting back to us.

How about Thursday 28 February at 14:30?

Kind regards,

102e



102e
Policy Adviser

T 102e M 102e

American Chamber of Commerce to the EU

Speaking for American business in Europe

Avenue des Arts/Kunstlaan 53, 1000 Brussels
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From: 102e
Sent: Tuesday, 19 February 2019 12:27 PM
To: 102e
Cc: 102e
Subject: RE: Meeting with AmCham EU on Brexit

Dear 102e

102e I would of course be happy to meet.
Perhaps next week Thursday (28/2) , in the afternoon, would be an option?

Kind regards,

102e

From: 102e
Sent: maandag 18 februari 2019 15:37
To: 102e
Cc: 102e >
Subject: RE: Meeting with AmCham EU on Brexit

Dear 102e

I hope this email finds you well.

We would like to reiterate our interest in meeting you and 102e again to discuss the latest developments of Brexit negotiations and possible scenarios ahead (see email below).

We very much hope you will accept our invitation and look forward to meeting you again.

Kind regards,

102e

From: 102e
Sent: Friday, 25 January 2019 4:08 PM
To: 102e
Cc: 102e >
Subject: Meeting with AmCham EU on Brexit

Dear 102e

I hope you are doing well and hope it is not too late to wish you *gelukkig nieuw jaar!*

Many things have changed since our last meeting in July, when we were still hoping for a swift agreement within a few weeks. As you'll appreciate, AmCham EU remains very concerned with the persisting lack of certainty and is urging all parties to work together to avoid a cliff-edge scenario on 29 March.

In this context, we would be delighted to meet you and 102e again to discuss the latest developments and the different options on the table.

Should you be interested, please do feel free to suggest a few times and dates that could work for you.

Thank you for your consideration and I look forward to hearing back from you.

Best regards,

102e



102e
Policy Adviser
T102e M102e

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From: 10.2.e
To: 10.2.e
Subject: RE: Our Position - Proposal on Fighting Terrorist Content Online
Date: maandag 28 januari 2019 10:09:41

11

Van: 10.2.e
Verzonden: vrijdag 25 januari 2019 10:09
Aan: 10.2.e

Onderwerp: FW: Our Position - Proposal on Fighting Terrorist Content Online

11

Graag hoor ik jullie opvattingen (ik heb nu position paper nog niet gelezen).

Dank en groet,

10.2.e

From: 10.2.e >
Sent: vrijdag 25 januari 2019 10:06
To: 10.2.e
Cc: 10.2.e
Subject: Our Position - Proposal on Fighting Terrorist Content Online

Dear 10.2.e

On behalf of the [Digital Economy Committee](#) of AmCham EU, I am pleased to request a meeting with you on the proposal on **fighting terrorist content online**. Please find attached our position paper, also available [here](#).

AmCham EU members stand ready to support tackling the dissemination of terrorist content online. Our recommendations mainly focus on designing workable and constructive solutions by adopting a more targeted approach. This will prevent a legislation that risks leading to overzealous takedowns of content by hosting service providers and undermining the widespread use of the internet as a tool to disseminate ideas and promote global values.

We welcome your draft report which introduced substantial improvements to the Commission proposal and would be honoured about the opportunity to exchange our views with you in person at your earliest convenience.

We thank you in advance for your time and consideration, and look forward to hearing on your availabilities.

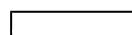
Sincerely yours,

102e

102e

Policy Intern

T 102e



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Ministerie van Justitie en Veiligheid

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Ministry of Justice and Security

From: [REDACTED]
To: [REDACTED]
Subject: FW: Meeting to discuss EU Cybersecurity Centres Proposal
Date: maandag 18 februari 2019 23:13:00
Attachments: [Proposal for a European Cybersecurity Network and a Competence Centre.pdf](#)

Kunnen jullie misschien het gesprek met deze mensen voeren? Ze zijn meestal wel goed geïnformeerd en hebben altijd wel goede presentaties.

From: [REDACTED]
Sent: maandag 18 februari 2019 16:05
To: [REDACTED]
Cc: [REDACTED]

Subject: Meeting to discuss EU Cybersecurity Centres Proposal

Dear [REDACTED],

On behalf of the [Digital Economy Committee](#) of AmCham EU, I am pleased to request a meeting with you to exchange our views on the proposal for an **EU Cybersecurity Network and Competence**. Please find attached our position paper on EU Cyber Competence Centres proposal, also available on our website [here](#).

Stronger EU cooperation is essential to enhance Europe's cyber-resilience and should be based on harmonisation, public-private partnership and global cooperation. The EU Cybersecurity Network & Centre initiative has the potential, if implemented appropriately, to reduce fragmentation and create synergies across the EU in research and investment as well as to enhance industrial capacity building between Member States. Our main recommendations focus on third country participation – related to the Digital Europe and Horizon Europe programmes – as well as the governance structure. In this regard, we very much agree with the position of your government that openness and cooperation with third countries - provided there are no specific security concerns - is essential to achieve Europe's cyber resilience.

We would be honoured about the opportunity to discuss these topics with you in person at your earliest convenience. In this context, we would be pleased to discuss any other digital policy issue of interest to you.

We thank you in advance for your time and consideration, and look forward to hearing on your availabilities.

Sincerely yours,

[REDACTED]

T 10 2 e

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From: 102e
To: 102e
Cc: 102e
Subject: FW: Toward a digitalised Single Market 2019-2024 - 5G
Date: donderdag 28 februari 2019 19:02:00

Zie onderdeel emerging technologies en trust.

From: AmCham EU <amchameu@amchameu.eu>
Sent: donderdag 28 februari 2019 11:56
To: 102e >
Subject: Toward a digitalised Single Market 2019-2024

Our position

Towards a digitalised Single Market (2019-2024)

Dear 102e,

With a new EU legislative term approaching, shaping the EU's digital future is more important than ever. That's why AmCham EU recently published its position '**Towards a digitalised Single Market (2019-2024)**' outlining its recommendations for the next EU digital agenda.

The EU can foster a competitive European digital economy which benefits everyone by focusing on:

- **Better regulation:** Policy and regulatory frameworks in the EU should aim to foster investment in digital technologies, innovation and entrepreneurship, while adequately protecting citizens and users from possible risks.
- **Emerging technologies:** Europe should boost the development and make the most of new emerging technologies such as Artificial Intelligence (AI), Blockchain, Internet of Things (IoT) and 5G and enable their integration in sectors like mobility and health.

- **Investment, innovation and entrepreneurship:** The successful digitalisation of the economy and society will depend on factors such as incentives for research and development (R&D), lifelong learning programmes for employees and the ability of businesses to scale-up and to protect their investments.
- **Trust:** For all businesses, governments and people to reap the full benefits of digital technologies, they need to be trusted by their users. Multi-stakeholder dialogues and strong public-private partnerships are needed to tackle complex challenges such as ethics in AI and cybersecurity in IoT.
- **International cooperation:** Governments need to cooperate to ensure free flow of data, the scale-up of start-ups and technologies and to effectively address challenges such as cybersecurity.

[Read our position](#)

Questions? Contact [10 2 e](#)

[See other position papers](#)

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Document 69

Patrick Mikkelsen
Executive Director

Drs. A. Haspels
Directeur-Generaal Politieke Zaken
Ministerie van Buitenlandse Zaken
Postbus 20061
2500 EB Den Haag

Amsterdam, 15 april 2019

Geachte heer Haspels,

Namens de Board of Directors van de American Chamber of Commerce in The Netherlands (AmCham) wil ik u graag van harte gelukwensen uw benoeming tot Ambassadeur namens het Koninkrijk der Nederlanden in de Verenigde Staten. Een prominente positie, waar u ongetwijfeld succesvol invulling aan zult geven!

Wij hopen en vertrouwen erop dat onder uw leiding het constructieve en hartelijke contact tussen uw ambassade en AmCham, sinds 1961 de vertegenwoordiger van het Amerikaanse bedrijfsleven in Nederland, zal worden voortgezet.

Laat uw agenda toe dat we voorafgaand aan uw vertrek naar Washington DC een keer persoonlijk kennis maken? Vanzelfsprekend kom ik daarvoor graag naar Den Haag.

Met vriendelijke groet,

102 e

Patrick Mikkelsen
Executive Director

From: [REDACTED] 102e
To: [REDACTED] 102e
Subject: FW: AmCham EU Position & meeting request - The Hague Convention and possible inclusion of IP
Date: woensdag 7 augustus 2019 20:33:40

Dit is het enige.

From: [REDACTED] 102e >
Sent: maandag 15 april 2019 17:50
To: [REDACTED] 102e
Cc: BRE-JUS <bre-jus@minbuza.nl>; [REDACTED] 102e
Subject: RE: AmCham EU Position & meeting request - The Hague Convention and possible inclusion of IP

Dear [REDACTED] 102e

Thank you very much for your message and interest in a meeting.

The Netherlands' position towards inclusion of IP is at this point neutral. Therefore I do not see a pressing need to meet.

Best regards,

[REDACTED] 102e

Verzonden met BlackBerry Work
(www.blackberry.com)

Van: [REDACTED] 102e
Datum: maandag 15 apr. 2019 5:43 PM
Aan: [REDACTED] 102e
Kopie: BRE-JUS <bre-jus@minbuza.nl>; [REDACTED] 102e
Onderwerp: AmCham EU Position & meeting request - The Hague Convention and possible inclusion of IP

Dear [REDACTED] 102e ,

On behalf of the [Intellectual Property Committee](#) of the American Chamber of Commerce to the European Union (AmCham EU), I am writing [REDACTED] 11 regarding the **possible inclusion of intellectual property in the scope of the Hague Convention** on the recognition and enforcement of foreign judgements in civil and commercial matters (hereafter 'the Convention'). This important matter will be discussed during the diplomatic conference that opens on 18 June 2019.

The European Commission is taking a stance in favour of including IP in the Convention, [REDACTED]

11

Please find attached the detailed **AmCham EU position** on the matter, available on our website [here](#). We would be honoured about the opportunity to meeting you at your earliest convenience to discuss this important matter more in detail.

Thank you in advance for your time and consideration. If you have any questions please do not hesitate to contact me and we look forward to hearing on your availabilities.

Kind regards,

102e

102e

Policy Intern

T 102e

[redacted]

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102e

From: BRE-OCW
Sent: donderdag 18 april 2019 15:56
To: 102e
Subject: FW: INVITATION: The value of IP and new ways of IP infringements in the sports industry - Friday, 26 April 2019

Van: USPTOevents <usptoevents@trade.gov>

Verzonden: donderdag 18 april 2019 15:11

Onderwerp: FW: INVITATION: The value of IP and new ways of IP infringements in the sports industry - Friday, 26 April 2019

Dear Colleagues,

Please see the invitation to World IP Day which will take place on April 26 at AmCham EU. We welcome you to share this with your teams and contacts. If you would like to attend, please use the "register now" button in the invitation.



United States Mission
to the European Union



Federation of the European
Sporting Goods Industry



AmCham EU, the Federation of the European Sporting goods Industry (FESI) and the U.S. Mission to the European Union are pleased to invite you to a panel event on

The value of IP and new ways of IP infringements in the sports industry

Friday, 26 April 2019

10.00 - 11.30

Registration starts at 9.30

What does intellectual property have to do with sports? More than you would think. Improvements in equipment help professional athletes perform better and keep them safe. New technologies enhance the spectator experience. Sport-related innovation helps us enjoy more healthy, active and fun lives.

In celebration of this year's World Intellectual Property Day theme '**IP and Sports: Going for Gold**', please join us as we explore the role of IP as an incentive for sport-related advancements and emerging IP enforcement challenges that threaten future innovation.

Featuring:

- **Alister Baldrick**, European Brand Protection Director, Nike
- **Susan Danger**, CEO, AmCham EU
- **Angélique Monneraye**, Policy Officer, Unit for Industrial Property and the Fight against Counterfeiting, DG GROW, European Commission
- **Michael Morantz**, Policy Analyst, OECD
- **Mar Peire Nadal**, Managing Director, Coolcasc, and Vice-President, Afydad - Spanish Sport Association
- **Susan Wilson**, IP Attaché, U.S. Mission to the European Union

Register now

Questions? Contact [info@amchameu.eu](#) at [+32 2 513 68 92](#)



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TIME LINE

GES2019 AmCham's Entrepreneurship Dinner

With

H.E. Mona Keijzer & Coen van Oostrom

Date: Tuesday, June 4, 2019

Location: The Marriott Hotel, Johan de Wittlaan 30, 2517 JR, The Hague

Time plan:

18:30 – 19:20	Registration guests and aperitif in the lobby area downstairs or garden
19:00 – 19:00	Welcome toast by H.E. Ambassador Pete Hoekstra (departure H.E. Ambassador 19:15)
19:15 – 19:25	Guests invited to the dining room
19:30 – 19:35	Opening by Jasper van Ouwerkerk, AmCham President (Introduction by 102e)
19:35 – 19:44	Words of welcome by H.E. Mona Keijzer (Introduction by 102e)
19:45 – 20:15	First course served
20:15 – 20:45	Keynote Speech by Coen van Oostrom including Q&A (Q&A moderated by 102e)
20:45 – 21:15	Main course served
21:15 – 21:45	Grand dessert buffet severed
21:30 - 21:45	Guest departure

Document 73

From: BRE-CDP <bre-cdp@minbuza.nl>
Sent: Friday, 21 June 2019 12:15 PM
To: [REDACTED]
Subject: RE: Meeting with Executive Council of the AmCham EU, 2 October 2019

Dear [REDACTED]

When there is coreper we are sort of limited to either a breakfast meeting, lunchtime meeting or late afternoon (from 5 or 6 pm onwards).
I don't know what is feasible at your end.

Kind regards,

[REDACTED]



[REDACTED]

of the Kingdom of The Netherlands to the European Union
Kortenberglaan 4-10, B-1040 Brussels
Email : bre-cdp@minbuza.nl

[REDACTED]

From: [REDACTED]
Sent: vrijdag 21 juni 2019 12:12
To: BRE-CDP
Subject: RE: Meeting with Executive Council of the AmCham EU, 2 October 2019

[REDACTED]

[REDACTED]

Thank you for your prompt reply.

We are still quite flexible with the meeting schedule, and of course in view of the Coreper meeting we understand that the Ambassador's schedule on Wednesday, 2 October is restricted.

What time would suit the Ambassador's schedule? From our side a meeting in the morning or in the early/late afternoon would be ideal.

Best regards,

[REDACTED]



[REDACTED]

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From: BRE-CDP <bre-cdp@minbuza.nl>
Sent: Friday, 21 June 2019 10:15 AM

002.e

To:

Subject: RE: Meeting with Executive Council of the AmCham EU, 2 October 2019

Dear [REDACTED]

Thank you for the invitation below to Ambassador de Groot.

I will discuss it with him by the end of next week when he will be back in Brussels.

Just for my information: can you indicate the timeframe you are thinking of?

On the 2nd of October there will be a coreper meeting normally which requires the Ambassador's attendance.

With kind regards

[REDACTED]
of the Kingdom of The Netherlands to the European Union
Kortenberglaan 4-10, B-1040 Brussels

[REDACTED] Email : bre-cdp@minbuza.nl

002.e

From:]

Sent: vrijdag 21 juni 2019 10:05

To: BRE-CDP

Subject: Meeting with Executive Council of the AmCham EU, 2 October 2019

To the attention of Ambassador Robert de Groot,

Dear Ambassador de Groot,

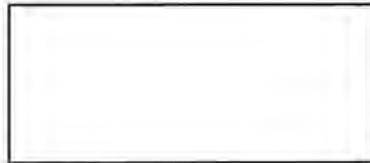
On behalf of the Executive Council of the American Chamber of Commerce to the European Union (AmCham EU), we would be honoured if you would accept an invitation to meet with us on **Wednesday, 2 October 2019** in Brussels.

The Executive Council of AmCham EU is a group of about 20 European CEOs who lead the European operations of some of the world's largest multinational companies. They are passionate and committed to the competitiveness of Europe in the global economy.

Please find attached an official invitation from Aongus Hegarty, Chair of the Executive Council, AmCham EU.

We look forward to being in touch with you and your staff to arrange a potential meeting.

Best regards,



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102e

From: [REDACTED] 102e
Sent: maandag 1 juli 2019 11:54
To: [REDACTED] 102e
Subject: Meeting with AmCham EU Customs and Trade Facilitation Committee on Brexit contingency

Dear [REDACTED] 102e

I am writing on behalf of the Customs and Trade Facilitate Committee of the American Chamber of Commerce to the EU, which represents US-headquartered companies operating across Europe. As you may know, our Committee brings together representatives from companies dealing with customs and trade facilitation issues across the supply chain, including manufacturers, express shippers, law firms and consultancies.

Our members would be keen to organize a short meeting on the state of play of Brexit No Deal contingency planning. We are particularly concerned with the persisting absence of transitional arrangements for road transport, which could fundamentally impact our capacity to operate between the EU and the UK and cause disruption across the supply chain.

Should you be interested and available to meet with us, one opportunity could be at our next Committee meeting, which will take place on **Wednesday 17 July over lunch (12.00-14.00)**. If convenient, we would be delighted if you and any relevant colleagues could join us for a part of that meeting (for approximately 30-45 mins) as a guest speaker.

The meetings take place at the AmCham EU offices, 53 Avenue des Arts, B-1000 Brussels. The usual format is for the speaker to introduce the subject/their priorities for 5-10 minutes followed by an exchange of views with members. Attendance will be drawn from the AmCham EU member companies.

Should it be more convenient, we would of course also be happy to come over to the Dutch Permanent Representation with a small group of representatives from the Committee.

I very much look forward to hearing from you and remain at your disposal should you have any questions or require any further information.

Kind regards,

102e



102e
Policy Adviser
T [REDACTED] 102e M + [REDACTED]

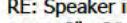
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From: 
To: 
Subject: RE: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018
Date: woensdag 21 februari 2018 09:49:43
Attachments: [image001.png](#)

Dear 

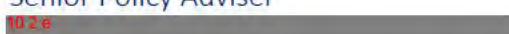
A short note to thank you for flagging our invitation with your Ambassador.

It is unfortunate that he is not available due to the GAC, but we really appreciate your follow up and indeed we are grateful to your Ambassador for considering our invitation. Hopefully, there will be another opportunity in the future.

Looking forward to staying in touch. In the meantime, do let me know if you have any questions.

All the best,



 
Senior Policy Adviser


[American Chamber of Commerce to the EU](#)
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From: 
Sent: Wednesday, February 21, 2018 9:43 AM
To: 'BRE-CDP' <bre-cdp@minbuza.nl>
Subject: RE: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear ,

Thank you very much for your kind reply and the information. We are sorry that the Ambassador is not available to participate, but we understand of course the demands on his schedule.

We look forward to engaging on another occasion in the future. In the meantime, do not hesitate to contact me should you have any questions.

All the best,

102e

102e

Senior Policy Adviser

102e

American Chamber of Commerce to the EU
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From: BRE-CDP [<mailto:bre-cdp@minbuza.nl>]

Sent: Tuesday, February 20, 2018 4:12 PM

To: 102e

Subject: RE: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear 102e,

Thank you for the invitation from 102e to Ambassador de Groot to speak at the AmCham's EU event on Brexit on 20th March.

Unfortunately he will not be able to speak, nor attend, due to the General Affairs Council taking place on that day.

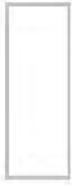
Please accept our apologies.

With kind regards,

102e

102e

Personal Assistant to the Permanent Representative
of the Kingdom of The Netherlands to the European Union



Kortenberglaan 4-10, B-1040 Brussels
102e / Email : bre-cdp@minbuza.nl

From: 102e

Sent: dinsdag 20 februari 2018 12:15

To: BRE-CDP <bre-cdp@minbuza.nl>

Subject: Speaker invitation - AmCham EU event: "Brexit at the halfway point: What can third country investors expect?" - 20 March 2018

Dear Ambassador de Groot,

Please find attached an invitation on behalf of 102e, CEO of AmCham EU, inviting you to participate as a keynote speaker at AmCham EU's event entitled, "**Brexit at the halfway point: What can third country investors expect?**" on **Tuesday 20 March 2018**.

As you may know, AmCham EU represents the interests of over 150 US multinational companies committed to and invested in Europe. Our event, which will mark the halfway point in the UK's negotiations to leave the EU, will highlight the interests and concerns of US and international businesses in the Brexit process. With the **confirmed participation of** 102e alongside senior international business executives, the event would be a unique platform for you to present the ambitions of the Netherlands and the EU for the future EU-UK partnership.

The event is scheduled to **take place at AmCham EU offices in Brussels (Avenue des Arts 53, 1000 Brussels, Belgium) from 16.00-17.30 on 20 March 2018**, followed by a networking reception. **Your address can be scheduled according to your availability during the event.**

We very much hope that you can accept our invitation. Should you have any questions, please do not hesitate to contact us at any time.

Best regards,

102e

102e
Senior Policy Adviser
102e



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