

**To:** 5.1.2e 5.1.2e @minbuza.nl]  
**Cc:** 5.1.2e 5.1.2e @minbuza.nl]; 5.1.2e 5.1.2e @fmo.nl]  
**From:** 5.1.2e  
**Sent:** Wed 5/19/2021 5:30:47 PM  
**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers  
**Received:** Wed 5/19/2021 5:30:53 PM

Dear 5.1.2e

Many thanks for this update and is very helpful.

Let's stay in touch if there are further developments.

Best,

5.1.2e

5.1.2e

5.1.2e NL Business

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THE ACHIEVEMENT OF THE CENTURY**

*FMO's legal name is 'Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V.'. FMO is also known as the Netherlands Development Finance Company.*

**From:** 5.1.2e <5.1.2e@minbuza.nl>

**Sent:** 19 May 2021 16:10

**To:** 5.1.2e 5.1.2e@fmo.nl>

**Cc:** 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e 5.1.2e@fmo.nl>

**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e,

Regarding the hidrovia Parana, the latest news are that a couple of days before the concession expired, the government (ministry of transport) extended it for 90 days.

It will give some time to prepare a temporary new contract of some 1,5 years while the tender for the new concession is finalized.

buiten verzoek.

5.1.2a

5.1.2a

Hope you find this information useful.

Best regards,

5.1.2e

5.1.2e



Embajada del Reino de los Países Bajos  
Olga Cossettini 831, Piso 3  
C 1107 CDC | Buenos Aires | ARGENTINA

T: 5.1.2e  
F: 5.1.2e

**From:** 5.1.2e @fmo.nl>

**Sent:** dinsdag 18 mei 2021 06:57

**To:** 5.1.2e <5.1.2e@minbuza.nl>

**Cc:** 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e @fmo.nl>

**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e

5.1.2f

Apparently there is some new activity around the Hydrovia project, but they are looking for a better update about the situation.

00001appen to know the latest ?

Many thanks and best,

1361173

5.1.2e  
5.1.2e  
5.1.2e NL Business

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From: 5.1.2e

Sent: 09 December 2020 16:36

To: 5.1.2e <5.1.2e@minbuza.nl>

Cc: 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e <5.1.2e@fmo.nl>; 5.1.2e

5.1.2e@fmo.nl>; 5.1.2e <5.1.2e@fmo.nl>

Subject: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e,

Hope you are doing well.

Since we are running towards year-end I was curious if there is any progress and news about the Hydrovia-Parana project.

Thanks .

Best,

5.1.2e

5.1.2e

5.1.2e

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From: 5.1.2e <5.1.2e@minbuza.nl>

Sent: 30 March 2020 15:39

To: 5.1.2e@fmo.nl

Cc: 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e@fmo.nl>; 5.1.2e

5.1.2e@fmo.nl>; 5.1.2e@fmo.nl>

Subject: RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e,

Strange times indeed. At the Embassy we are all doing good, although some colleagues are really very busy helping Dutch citizens leave the country.

Regarding the Hidrovia I will answer your questions in your mail in... orange ☺

Best regards and stay healthy too!

5.1.2e

From: 5.1.2e <5.1.2e@fmo.nl>

Sent: maandag 30 maart 2020 05:28

To: 5.1.2e <5.1.2e@minbuza.nl>

Cc: 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e@fmo.nl>; 5.1.2e

5.1.2e@fmo.nl>; 5.1.2e@fmo.nl>

Subject: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e,

Hope everything is well with you in this strange situation we all are confronted with.

With all these Corona developments I was curious to know what kind of developments there are in Argentina on the Hidrovia project.

00001 Assume the visit of Aboultaieb in April will be cancelled.

1361173

5.1.5

5.1.5

We understood from them that the project could be extended by including Parana river coming from Uruguay. Can you confirm that ?

5.1.2a

5.1.2a



3. Would be interested to know how Jan de Nul has been financed during its concession over the past years. Would you happen to know which commercial and/or development banks are presently involved?

Will try to find out.

4. I assume Jan de Nul will again participate to the tender. Would you know that ?

5.1.2a

5. Any other news on the tender and the time lines?

5.1.2a

6. Note that this week we will speak to 5.1.5 and this might come up aswell.

Perfect, if there is something interesting please let us know. We are also in touch with them, 5.1.5 (including ministry of transport). As I am not involved with consular affairs involving Dutch citizens I try to keep my work as normal as possible.

Thanks for keeping us informed and wish you all the best. Stay healthy and be careful.

Best,

5.1.2e

5.1.2e

5.1.2e

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**From:** 5.1.2e  
**Sent:** 03 March 2020 17:06  
**To:** 5.1.2e <5.1.2e@minbuza.nl>  
**Cc:** 5.1.2e@fmo.nl>; 5.1.2e@fmo.nl>; 5.1.2e  
<5.1.2e@minbuza.nl>; 5.1.2e 5.1.2e@fmo.nl>  
**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e  
Many thanks for your valued reply.  
We will discuss your idea to join the visit of Aboultaieb in April and come back to you about that.  
On 26 March we will have a meeting 5.1.5 about this project and hope that we may call you before that date to get a bit of more flavour.  
Many thanks again.

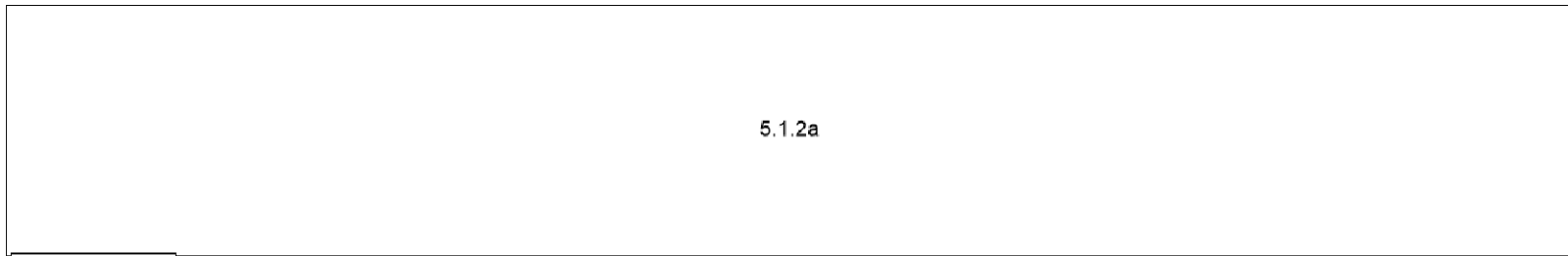
Best,  
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**From:** 5.1.2e <5.1.2e@minbuza.nl>  
**Sent:** 03 March 2020 16:16  
**To:** 5.1.2e@fmo.nl>  
**Cc:** 5.1.2e@fmo.nl>; 5.1.2e@fmo.nl>; 5.1.2e  
<5.1.2e@minbuza.nl>  
**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e,  
I was waiting for the meeting we had yesterday with the ambassador with the new Minister of transport to have more input before answering.



5.1.2a Please let me know if you are interested so we can discuss the agenda in more detail.  
Best regards,  
5.1.2e  
5.1.2e



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**From:** 5.1.2e@fmo.nl>  
**Sent:** dinsdag 3 maart 2020 07:49  
**To:** 5.1.2e <5.1.2e@minbuza.nl>  
**Cc:** 00001 5.1.2e@fmo.nl>; 5.1.2e@fmo.nl>

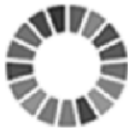
**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Dear 5.1.2e  
Have you been able to read my mail and could we discuss ?

5.1.5

Thanks and best regards,  
5.1.2e  
5.1.2e  
5.1.2e

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**From:** 5.1.2e

**Sent:** 27 February 2020 09:03

**To:** 5.1.2e <5.1.2e@minbuza.nl>  
**Cc:** 5.1.2e <5.1.2e@minbuza.nl>; 5.1.2e@fmo.nl>

**Subject:** Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

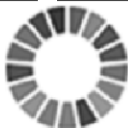
Dear 5.1.2e  
It has been a while that we spoke to each other.  
You have had interesting times in Argentina.

Lately I spoke with 5.1.5

Do you have more information and is there anything we can do to assist ?

Kind regards,  
5.1.2e  
5.1.2e

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**From:** 5.1.2e <5.1.2e@minbuza.nl>

**Sent:** 30 October 2019 20:50

**To:** 5.1.2e@fmo.nl>  
**Cc:** 5.1.2e <5.1.2e@minbuza.nl>

**Subject:** RE: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

Hi 5.1.2e,  
Sorry, when you called I was on a meeting, later conference call, etc.  
In cc you will find 5.1.2e 5.1.2e honestly I don't remember if I already introduced you.

5.1.2a

00001

1361173

Lets talk tomorrow if you are available.

Best regards,

5.1.2e

From: 5.1.2e @fmo.nl

Sent: woensdag 30 oktober 2019 14:03

To: 5.1.2e

Subject: Hydrovia-Parana project (Via Navegable Troncal) - Dutch dredgers

5.1.2e

I tried to reach you but am probably calling at the wrong moment.

My question is the following:

We have been approached by one of the larger Dutch dredgers who wants to be prepared for the Hydrovia-Parana project (Via Navegable Troncal).

5.1.5

Would you be able to help me out with these questions ?

Many thanks and best,

5.1.2e

5.1.2e

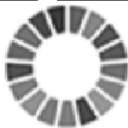
5.1.2e

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1361173

## Waterway Parana

**Subject:** The concession for the dredging of the Parana river on Argentinian territory is finalizing in 2021. It covers 820 km downstream from Santa Fe to the ocean. In February TOR were launched to select a consulting company that will design the future tender for the new concession. Government expects the tender to be ready by the end of 2019. Experts say that depending of the extension of the concession it might be a contract worth some 2-5 billion USD. More than half of Argentinian exports are exported through this waterway.

5.1.2a

**Elections:** It is important to take into account that in October 2019 there are national elections in Argentina (president, part of the parliament, some governors).

5.1.2a

5.1.2a

There are no official candidates yet so it is difficult to trust any predictions on the result. New government will start in December 2019.

5.1.2f

are interested and already involved. They have close contacts with Embassy and participate in all events and activities we organize in order to position the Dutch expertise in the market. FMO is also aware of the contract and in touch with the companies exploring possibilities of financing.

5.1.5

**Potential:** For future references there is interest in Argentina to enlarge the waterway up to Confluencia, even Concepción in Paraguay. The whole Paraguay-Parana waterway involves several countries: Brazil, Paraguay, Bolivia, Argentina and Uruguay (3442 km from Puerto Cáceres in Brazil to Nueva Palmira in Uruguay). Future Potential is big, but it is difficult for the involved countries to work on a joint project. In Paraguay in 2015 a master plan was awarded to the U.S. Army Corps of Engineers. Initially that contract was blocked by the Paraguayan Congress, Basically you could move agricultural products from southern Brazil as the sea ports (Santos for instance) are too busy, mining and agricultural products from Bolivia, and products from Paraguay and the north of Argentina.

5.1.2a



**To:** [5.1.2e] [5.1.2e]@minbuza.nl]; [5.1.2e] [5.1.2e]@minbuza.nl]  
**From:** [5.1.2e]  
**Sent:** Mon 5/6/2019 3:23:42 PM  
**Subject:** Request of meeting regarding Hidrovia Parana-Paraguay  
**Received:** Mon 5/6/2019 3:23:44 PM

Dear [5.1.2e] and [5.1.2e],

Some developments have been taking place in the last weeks regarding the tender process of the Hidrovia Parana-Paraguay and I believe it would be good to catch up on that.

The last meeting I have had with [5.1.2e] was the one we had a call with Rijkswaterstaat to discuss their possible assistance to the Argentinian government, on the 18th of February.

Would it be possible to book a 30 minute meeting with you 2 and [5.1.2e], to get to know (as far as it is possible) the involvement of the Dutch embassy on the tender process of this project and to think along if there is anything we should focus on together?

If positive, would you have availability on Monday 13th, somewhere 11am and 03pm?

Looking forward to your comments.

Regards,

[5.1.2e]



**To:** 5.1.2e 5.1.2e @minbuza.nl; 5.1.2e 5.1.2e @minbuza.nl  
**From:** 5.1.2e  
5.1.2e Mon 12/12/2022 2:02:03 PM  
**Subject:** RE: actualizacion tema hidrovía  
**Received:** Mon 12/12/2022 2:02:04 PM

Gracias por la info, 5.1.2e

---

**From:** 5.1.2e <5.1.2e @minbuza.nl>  
**Sent:** maandag 12 december 2022 09:23  
**To:** 5.1.2e <5.1.2e @minbuza.nl>; 5.1.2e <5.1.2e @minbuza.nl>  
**Subject:** actualizacion tema hidrovía

Hola,

5.1.2a

El Consejo federal decidió a si sea y que sea AGP la cobre el peaje. Con el dinero recaudado financiarán obras de dragado de Santa Fe al norte, flota nacional y 5.1.2a Canal Magdalena. Para mas información:

<https://www.argentina.gob.ar/noticias/el-consejo-federal-hidrovía-avanzo-en-un-esquema-de-acciones-en-la-navegable-troncal#:~:text=El%20Consejo%20Federal%20Hidrov%C3%ADa%20avanz%C3%B3%20en%20un%20esquema,gobernadores%20y%20representantes%20de%20las%20siete%20provincias%20ribere%C3%B1as.>

5.1.2a

5.1.2a

<https://tradenews.com.ar/rechazo-privado-al-plan-de-accion-esgrimido-en-el-consejo-federal-hidrovía/>

Saludos y buena semana

5.1.2e